



California Monthly Olive Report



California Department of Food and Agriculture

Cooperating with the USDA, National Agricultural Statistics Service, Pacific Regional Office

P.O. Box 1258 · Sacramento, CA 95812 · (916) 738-6600 · (855) 270-2722 Fax · www.nass.usda.gov/ca

Month Ending: **January 31, 2019** Released: **February 25, 2019**

Summary Report - Sales Month Ending January 31, 2019 Converted 24/300 Case Basis

Item	Monthly Sales			Year to Date Sales			Consecutive 12 Month Sales		
	18/19	17/18	Percent Change	18/19	17/18	Percent Change	18/19	17/18	Percent Change
Total	912,807	800,159	14.08	6,279,047	6,084,956	3.19	11,811,912	11,788,012	0.20
Markets									
Consumer	688,309	573,530	20.01	4,796,380	4,675,814	2.58	8,864,230	8,979,158	-1.28
Food Service	224,497	226,628	-0.94	1,482,668	1,409,142	5.22	2,947,682	2,808,854	4.94
Styles									
Whole	208	557	-62.61	2,935	4,903	-40.15	5,495	8,617	-36.23
Pitted	530,077	447,685	18.40	3,908,319	3,847,768	1.57	7,121,732	7,232,567	-1.53
Wedged	2,029	3,074	-34.00	17,591	17,544	0.27	33,804	33,324	1.44
Sliced	362,623	333,024	8.89	2,230,515	2,088,617	6.79	4,401,095	4,231,034	4.02
Chopped	16,645	14,391	15.66	108,263	113,131	-4.30	226,529	256,314	-11.62
Broken Pitted	1,224	1,428	-14.29	11,424	12,992	-12.07	23,256	26,156	-11.09
Key Items									
24/300 Pitted	506,061	422,114	19.89	3,747,553	3,677,108	1.92	6,784,769	6,886,701	-1.48
6/10 Pitted	22,433	24,369	-7.94	151,351	162,411	-6.81	318,726	329,267	-3.20
6/10 Sliced	199,441	197,773	0.84	1,303,308	1,214,622	7.30	2,552,245	2,420,608	5.44
24/300 Whole	187	408	-54.17	2,015	3,711	-45.70	4,022	6,622	-39.26
6/10 Whole	21	149	-85.71	920	1,192	-22.86	1,473	1,995	-26.15
6/10 Wedged	1,988	2,992	-33.56	16,738	16,822	-0.51	32,097	31,791	0.96
2.25 Sliced	58,577	47,186	24.14	335,660	335,170	0.15	665,858	705,055	-5.56
4.25 Chopped	16,032	13,046	22.89	97,431	96,481	0.99	180,512	150,754	19.74

Summary Report - Packout and Inventory
Month Ending January 31, 2019
Converted 24/300 Case Basis

Item	Monthly Packout*			Year to Date Packout*			Inventory*		
	18/19	17/18	Percent Change	18/19	17/18	Percent Change	18/19	17/18	Percent Change
Total	625,958	218,760	186.14	5,140,619	6,212,723	-17.26	5,417,105	6,603,484	-17.97
Markets									
Consumer	434,243	81,570	432.36	3,981,313	4,806,189	-17.16	4,233,793	5,150,407	-17.80
Food Service	191,715	137,191	39.74	1,159,306	1,406,534	-17.58	1,183,312	1,453,077	-18.57
Styles									
Whole	1,656	0	0.00	2,960	2,278	29.94	14,711	17,680	-16.80
Pitted	391,991	0	0.00	3,171,605	3,849,351	-17.61	3,771,269	4,535,486	-16.85
Wedged	12,765	0	0.00	12,765	20,827	-38.71	21,835	27,467	-20.50
Sliced	209,967	190,361	10.30	1,838,957	2,200,427	-16.43	1,484,276	1,910,695	-22.32
Chopped	9,579	28,400	-66.27	110,308	136,596	-19.25	110,863	106,060	4.53
Broken Pitted	0	0	0.00	4,024	3,246	23.98	14,151	6,096	132.14
Key Items									
24/300 Pitted	320,889	0	0.00	3,006,564	3,797,442	-20.83	3,458,999	4,275,296	-19.09
6/10 Pitted	71,102	0	0.00	162,492	46,785	247.32	304,319	238,867	27.40
6/10 Sliced	108,711	122,779	-11.46	982,793	1,312,591	-25.13	807,036	1,153,301	-30.02
24/300 Whole	1,656	0	0.00	2,960	2,278	29.94	12,243	13,699	-10.63
6/10 Whole	0	0	0.00	0	0	0.00	2,468	3,981	-38.02
6/10 Wedged	11,902	0	0.00	11,902	20,827	-42.85	20,690	25,039	-17.37
2.25 Sliced	6,185	7,412	-16.55	301,929	267,826	12.73	266,629	244,878	8.88
4.25 Chopped	9,579	1,056	807.49	108,188	98,812	9.49	52,624	60,982	-13.71

*Conversion factor 24 1.25 oz changed as of December 2008.

<u>Approximate Supply in Converted Cases</u>	
Total Inventory*	5,417,105
Converted Storage	5,000,092
Approximate Supply*	10,417,197

Storage Report
Month Ending January 31, 2019

Whole Canning Sizes	
Size	Tons
Small	1,827
Medium	9,641
Large	7,380
Ex. Large	4,749
Ex.Large Sev. "C"	2
Jumbo	1,418
Colossal	3,021
Super Colossal	566
Orchard Run	0
Total Canning	28,604
Limited	3,654
Total	32,259
Total Converted (*155)	5,000,092

Packout - Month Ending January 31, 2019

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	1,656	0				1,656	1,656
Large	0	0	0				0	0
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	0	0	0				0	0
Colossal	0	0	0				0	0
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	0	1,656	0				1,656	
Conv. Total	0	1,656	0					1,656
Prior Year	0	0	0					0
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	554	26,074	0				26,628	27,253
Medium	30,634	163,396	0				194,030	228,616
Large	2,209	109,834	0				112,043	114,537
Ex. Large	0	21,585	0				21,585	21,585
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	0	0	0				0	0
Colossal	0	0	0				0	0
Sup. Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	33,397	320,889	0				354,286	
Conv. Total	71,102	320,889	0					391,991
Prior Year	0	0	0					0
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	4,622	738	0	0	0		5,360	12,765
Sliced	42,218	53,075	48,205	0	15,086		158,584	209,967
Chopped	0	0	0	12,360	0		12,360	9,579
Total	46,840	53,813	48,205	12,360	15,086		176,304	
Conv. Total	120,613	62,961	32,972	9,579	6,185			232,311
Prior Year	137,191	40,955	32,147	1,056	7,412			218,760
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	0					0	0
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	0					0	
Conv. Total	0	0						0
Prior Year	0	0						0

Converted Total 625,958

*Conversion factor changed as of December 2008.

Consumer	434,243
Food Service	191,715

Cumulative Packout - Month Ending January 31, 2019

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	1,656	0				1,656	1,656
Large	0	0	0				0	0
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	0	735	0				735	735
Colossal	0	569	0				569	569
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	0	2,960	0				2,960	
Conv. Total	0	2,960	0					2,960
Prior Year	0	2,278	0					2,278
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	1,729	97,163	0				98,892	100,844
Medium	54,394	947,076	2,189				1,003,659	1,064,153
Large	5,850	864,006	0				869,856	876,461
Ex. Large	6,607	750,224	2,198				759,029	765,567
Ex. Large Sev "C"	0	49,170	0				49,170	49,170
Jumbo	3,565	30,265	0				33,830	37,855
Colossal	262	27,617	0				27,879	28,175
Sup. Colossal	3,916	0	0				3,916	8,337
Green Ripe Whole	0	241,043	0				241,043	241,043
Total	76,323	3,006,564	4,387				3,087,274	
Conv. Total	162,492	3,006,564	2,549					3,171,605
Prior Year	46,785	3,797,442	5,124					3,849,351
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	4,622	738	0	0	0		5,360	12,765
Sliced	381,667	183,776	495,932	0	736,413		1,797,788	1,838,957
Chopped	553	0	0	139,597	0		140,150	110,308
Total	386,842	184,514	495,932	139,597	736,413		1,943,298	
Conv. Total	996,814	215,881	339,217	108,188	301,929			1,962,030
Prior Year	1,358,269	353,271	279,671	98,812	267,826			2,357,849
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	4,024					4,024	4,024
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	4,024					4,024	
Conv. Total	0	4,024						4,024
Prior Year	1,480	1,766						3,246

Converted Total 5,140,619

*Conversion factor changed as of December 2008.

Consumer	3,981,313
Food Service	1,159,306

Inventory - Month Ending January 31, 2019

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	1,637	0				1,637	1,637
Large	0	8,105	0				8,105	8,105
Ex. Large	0	339	0				339	339
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	1,159	1,096	0				2,255	3,564
Colossal	0	1,066	0				1,066	1,066
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	1,159	12,243	0				13,402	
Conv. Total	2,468	12,243	0					14,711
Prior Year	3,981	13,699	0					17,680
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	2,931	226,242	1,562				230,735	233,390
Medium	71,353	1,100,282	4,514				1,176,149	1,254,815
Large	11,755	861,020	7,609				880,384	890,467
Ex. Large	29,528	769,788	0				799,316	832,653
Ex. Large Sev "C"	0	19,098	0				19,098	19,098
Jumbo	21,026	144,969	0				165,995	189,733
Colossal	6,140	143,380	0				149,520	156,452
Sup. Colossal	207	6,446	0				6,653	6,887
Green Ripe Whole	0	187,774	0				187,774	187,774
Total	142,940	3,458,999	13,685				3,615,624	
Conv. Total	304,319	3,458,999	7,951					3,771,269
Prior Year	238,867	4,275,296	21,322					4,535,486
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	8,035	0	0	0	2,793		10,828	21,835
Sliced	313,412	174,605	301,642	0	650,314		1,439,973	1,484,276
Chopped	12,728	4,017	0	67,902	0		84,647	110,863
Total	334,175	178,622	301,642	67,902	653,107		1,535,448	
Conv. Total	876,525	213,728	206,323	52,624	267,774			1,616,974
Prior Year	1,210,228	313,910	211,796	60,982	247,305			2,044,221
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	14,151					14,151	14,151
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	14,151					14,151	
Conv. Total	0	14,151						14,151
Prior Year	0	6,096						6,096

Converted Total 5,417,105

*Conversion factor changed as of December 2008.

Consumer 4,233,793
Food Service 1,183,312

Sales - Month Ending January 31, 2019

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	0	0				0	0
Large	0	85	0				85	85
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	10	102	0				112	123
Colossal	0	0	0				0	0
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	10	187	0				197	
Conv. Total	21	187	0					208
Prior Year	149	408	0					557
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	239	33,934	600				34,773	34,791
Medium	5,678	103,701	979				110,358	116,358
Large	1,040	219,244	1,145				221,429	222,123
Ex. Large	2,742	115,096	0				117,838	120,934
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	492	11,186	0				11,678	12,233
Colossal	346	3,772	0				4,118	4,509
Sup. Colossal	0	183	0				183	183
Green Ripe Whole	0	18,945	0				18,945	18,945
Total	10,537	506,061	2,724				519,322	
Conv. Total	22,433	506,061	1,583					530,077
Prior Year	24,369	422,114	1,202					447,685
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	772	0	0	0	100		872	2,029
Sliced	77,453	43,938	77,774	0	142,871		342,036	362,623
Chopped	160	0	0	20,686	0		20,846	16,645
Total	78,385	43,938	77,774	20,686	142,971		363,754	
Conv. Total	202,043	51,407	53,197	16,032	58,618			381,297
Prior Year	202,111	37,820	50,244	13,046	47,268			350,489
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	1,224					1,224	1,224
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	1,224					1,224	
Conv. Total	0	1,224						1,224
Prior Year	0	1,428						1,428

Converted Total 912,807

Consumer 688,309
Food Service 224,497

Cumulative Sales - Month Ending January 31, 2019

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	457	0				457	457
Large	0	640	0				640	640
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	432	612	0				1,044	1,532
Colossal	0	306	0				306	306
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	432	2,015	0				2,447	
Conv. Total	920	2,015	0					2,935
Prior Year	1,192	3,711	0					4,903
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	1,660	255,184	3,250				260,094	260,606
Medium	37,253	917,360	4,146				958,759	999,080
Large	7,502	1,580,290	8,810				1,596,602	1,601,380
Ex. Large	17,391	735,699	0				753,090	772,724
Ex. Large Sev "C"	584	10,309	0				10,893	11,552
Jumbo	4,378	119,105	0				123,483	128,426
Colossal	2,322	40,028	0				42,350	44,972
Sup. Colossal	0	2,094	0				2,094	2,094
Green Ripe Whole	0	87,484	0				87,484	87,484
Total	71,090	3,747,553	16,206				3,834,849	
Conv. Total	151,351	3,747,553	9,416					3,908,319
Prior Year	162,411	3,677,108	8,249					3,847,768
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	6,500	204	0	0	1,500		8,204	17,591
Sliced	506,139	202,255	518,873	0	818,683		2,045,950	2,230,515
Chopped	2,700	204	0	125,718	0		128,622	108,263
Total	515,339	202,663	518,873	125,718	820,183		2,182,776	
Conv. Total	1,330,397	237,356	354,909	97,431	336,275			2,356,369
Prior Year	1,245,539	218,940	322,442	96,481	335,892			2,219,293
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	11,424					11,424	11,424
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	11,424					11,424	
Conv. Total	0	11,424						11,424
Prior Year	0	12,992						12,992

Converted Total 6,279,047

Consumer 4,796,380
Food Service 1,482,668

Consecutive Sales - 12 Months Month Ending January 31, 2019

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	729	0				729	729
Large	0	1,355	0				1,355	1,355
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	692	1,020	0				1,712	2,493
Colossal	0	918	0				918	918
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	692	4,022	0				4,714	
Conv. Total	1,473	4,022	0					5,495
Prior Year	1,995	6,622	0					8,617
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	3,438	451,806	6,710				461,954	463,024
Medium	81,017	1,670,434	7,151				1,758,602	1,847,074
Large	16,686	2,789,317	17,528				2,823,531	2,835,025
Ex. Large	34,545	1,353,270	0				1,387,815	1,426,816
Ex. Large Sev "C"	584	10,309	0				10,893	11,552
Jumbo	9,171	274,979	0				284,150	294,504
Colossal	4,266	74,186	0				78,452	83,268
Sup. Colossal	0	3,531	0				3,531	3,531
Green Ripe Whole	0	156,937	0				156,937	156,937
Total	149,707	6,784,769	31,389				6,965,865	
Conv. Total	318,726	6,784,769	18,237					7,121,732
Prior Year	329,267	6,886,701	16,599					7,232,567
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	12,465	204	0	0	3,580		16,249	33,804
Sliced	991,163	396,706	1,050,946	0	1,624,043		4,062,858	4,401,095
Chopped	11,252	1,224	0	232,919	0		245,395	226,529
Total	1,014,880	398,134	1,050,946	232,919	1,627,623		4,324,502	
Conv. Total	2,627,482	467,261	718,847	180,512	667,325			4,661,428
Prior Year	2,477,592	442,704	743,034	150,754	706,589			4,520,672
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	23,256					23,256	23,256
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	23,256					23,256	
Conv. Total	0	23,256						23,256
Prior Year	0	26,156						26,156

Converted Total 11,811,912

Consumer 8,864,230
Food Service 2,947,682