



California Monthly Olive Report



California Department of Food and Agriculture

Cooperating with the USDA, National Agricultural Statistics Service, Pacific Regional Office

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Month Ending: **September 30, 2018** Released: **October 17, 2018**

Summary Report - Sales Month Ending September 30, 2018 Converted 24/300 Case Basis

Item	Monthly Sales			Year to Date Sales			Consecutive 12 Month Sales		
	18/19	17/18	Percent Change	18/19	17/18	Percent Change	18/19	17/18	Percent Change
Total	1,000,641	905,238	10.54	1,919,806	1,875,851	2.34	11,661,775	11,693,516	-0.27
Markets									
Consumer	755,611	665,118	13.61	1,411,838	1,386,207	1.85	8,769,295	8,905,301	-1.53
Food Service	245,030	240,120	2.04	507,968	489,644	3.74	2,892,480	2,788,215	3.74
Styles									
Whole	106	1,407	-92.44	815	2,097	-61.15	6,182	8,656	-28.59
Pitted	595,659	515,438	15.56	1,121,152	1,091,283	2.74	7,091,050	7,193,989	-1.43
Wedged	3,104	3,307	-6.15	5,507	6,645	-17.13	32,618	29,510	10.53
Sliced	382,597	363,609	5.22	756,677	732,048	3.36	4,283,827	4,173,365	2.65
Chopped	17,237	19,628	-12.18	31,575	40,083	-21.23	222,890	260,703	-14.50
Broken Pitted	1,938	1,849	4.81	4,080	3,696	10.39	25,208	27,293	-7.64
Key Items									
24/300 Pitted	571,606	483,395	18.25	1,065,420	1,029,101	3.53	6,750,643	6,842,053	-1.34
6/10 Pitted	22,963	30,598	-24.95	53,099	59,484	-10.73	323,401	335,420	-3.58
6/10 Sliced	215,641	203,608	5.91	445,351	418,005	6.54	2,490,906	2,399,936	3.79
24/300 Whole	17	1,301	-98.69	623	1,505	-58.60	4,836	6,776	-28.63
6/10 Whole	89	106	-16.00	192	592	-67.63	1,346	1,880	-28.43
6/10 Wedged	2,997	3,201	-6.36	5,047	6,391	-21.03	30,838	28,083	9.81
2.25 Sliced	59,872	65,464	-8.54	112,600	126,005	-10.64	651,963	697,597	-6.54
4.25 Chopped	13,898	16,222	-14.32	27,296	33,313	-18.06	173,545	157,745	10.02

Summary Report - Packout and Inventory
Month Ending September 30, 2018
Converted 24/300 Case Basis

Item	Monthly Packout*			Year to Date Packout*			Inventory*		
	18/19	17/18	Percent Change	18/19	17/18	Percent Change	18/19	17/18	Percent Change
Total	958,216	1,524,454	-37.14	2,057,169	2,813,789	-26.89	6,784,998	7,605,073	-10.78
Markets									
Consumer	798,939	1,197,314	-33.27	1,672,075	2,207,667	-24.26	5,361,398	5,927,916	-9.56
Food Service	159,277	327,140	-51.31	385,094	606,123	-36.47	1,423,600	1,677,157	-15.12
Styles									
Whole	0	0	0.00	1,304	0	0.00	15,874	20,205	-21.44
Pitted	609,119	996,572	-38.88	1,271,717	1,847,481	-31.16	4,773,925	5,375,039	-11.18
Wedged	0	0	0.00	0	1,857	-100.00	29,992	36,803	-18.51
Sliced	324,683	506,409	-35.89	731,735	918,139	-20.30	1,840,430	2,052,515	-10.33
Chopped	23,414	21,473	9.04	48,389	46,312	4.48	112,766	101,486	11.11
Broken Pitted	1,001	0	0.00	4,024	0	0.00	12,011	19,024	-36.86
Key Items									
24/300 Pitted	549,541	987,085	-44.33	1,181,328	1,809,130	-34.70	4,402,798	4,990,786	-11.78
6/10 Pitted	59,578	8,565	595.60	90,389	36,004	151.06	358,185	358,756	-0.16
6/10 Sliced	99,699	317,521	-68.60	293,643	567,208	-48.23	993,317	1,257,488	-21.01
24/300 Whole	0	0	0.00	1,304	0	0.00	12,668	15,560	-18.59
6/10 Whole	0	0	0.00	0	0	0.00	3,206	4,645	-30.98
6/10 Wedged	0	0	0.00	0	1,857	-100.00	28,451	33,704	-15.59
2.25 Sliced	64,233	28,212	127.68	118,895	63,945	85.93	275,172	257,542	6.85
4.25 Chopped	23,414	20,419	14.67	47,327	45,258	4.57	64,137	77,703	-17.46

*Conversion factor 24 1.25 oz changed as of December 2008.

<u>Approximate Supply in Converted Cases</u>	
Total Inventory*	6,784,998
Converted Storage	6,692,139
Approximate Supply*	13,477,137

Storage Report
Month Ending September 30, 2018

Whole Canning Sizes	
Size	Tons
Small	4,311
Medium	13,023
Large	9,754
Ex. Large	5,125
Ex. Large Sev. "C"	155
Jumbo	1,370
Colossal	2,854
Super Colossal	510
Orchard Run	0
Total Canning	37,102
Limited	6,074
Total	43,175
Total Converted (*155)	6,692,139

Packout - Month Ending September 30, 2018

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	0	0				0	0
Large	0	0	0				0	0
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	0	0	0				0	0
Colossal	0	0	0				0	0
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	0	0	0				0	
Conv. Total	0	0	0					0
Prior Year	0	0	0					0
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	18,672	127,142	0				145,814	166,895
Large	2,938	158,903	0				161,841	165,158
Ex. Large	6,374	196,124	0				202,498	209,694
Ex. Large Sev "C"	0	49,170	0				49,170	49,170
Jumbo	0	665	0				665	665
Colossal	0	0	0				0	0
Sup. Colossal	0	0	0				0	0
Green Ripe Whole	0	17,537	0				17,537	17,537
Total	27,984	549,541	0				577,525	
Conv. Total	59,578	549,541	0					609,119
Prior Year	8,565	987,085	922					996,572
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	0	0	0	0	0		0	0
Sliced	38,718	35,169	174,858	0	156,666		405,411	324,683
Chopped	0	0	0	30,211	0		30,211	23,414
Total	38,718	35,169	174,858	30,211	156,666		435,622	
Conv. Total	99,699	41,148	119,603	23,414	64,233			348,096
Prior Year	318,575	104,803	55,874	20,419	28,212			527,882
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	1,001					1,001	1,001
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	1,001					1,001	
Conv. Total	0	1,001						1,001
Prior Year	0	0						0

Converted Total 958,216

*Conversion factor changed as of December 2008.

Consumer	798,939
Food Service	159,277

Cumulative Packout - Month Ending September 30, 2018

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	0	0				0	0
Large	0	0	0				0	0
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	0	735	0				735	735
Colossal	0	569	0				569	569
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	0	1,304	0				1,304	
Conv. Total	0	1,304	0					1,304
Prior Year	0	0	0					0
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	1,091	426	0				1,517	2,749
Medium	23,680	304,930	0				328,610	355,345
Large	3,568	422,473	0				426,041	430,069
Ex. Large	6,374	328,910	0				335,284	342,480
Ex. Large Sev "C"	0	49,170	0				49,170	49,170
Jumbo	3,565	30,265	0				33,830	37,855
Colossal	262	27,617	0				27,879	28,175
Sup. Colossal	3,916	0	0				3,916	8,337
Green Ripe Whole	0	17,537	0				17,537	17,537
Total	42,456	1,181,328	0				1,223,784	
Conv. Total	90,389	1,181,328	0					1,271,717
Prior Year	36,004	1,809,130	2,348					1,847,481
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	0	0	0	0	0		0	0
Sliced	114,036	58,348	366,857	0	289,988		829,229	731,735
Chopped	277	0	0	61,067	0		61,344	48,389
Total	114,313	58,348	366,857	61,067	289,988		890,573	
Conv. Total	294,705	68,267	250,930	47,327	118,895			780,124
Prior Year	570,119	157,291	129,695	45,258	63,945			966,308
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	4,024					4,024	4,024
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	4,024					4,024	
Conv. Total	0	4,024						4,024
Prior Year	0	0						0

Converted Total 2,057,169

*Conversion factor changed as of December 2008.

Consumer	1,672,075
Food Service	385,094

Inventory - Month Ending September 30, 2018

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	1,311	0				1,311	1,311
Large	0	7,772	0				7,772	7,772
Ex. Large	0	339	0				339	339
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	1,506	1,720	0				3,226	4,926
Colossal	0	1,373	0				1,373	1,373
Super Colossal	0	153	0				153	153
Green Ripe Whole	0	0	0				0	0
Total	1,506	12,668	0				14,174	
Conv. Total	3,206	12,668	0					15,874
Prior Year	4,645	15,560	0					20,205
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	3,166	178,859	1,407				183,432	186,417
Medium	71,140	1,109,524	8,358				1,189,022	1,265,837
Large	11,942	1,441,826	12,510				1,466,278	1,474,519
Ex. Large	35,999	1,103,445	0				1,139,444	1,180,087
Ex. Large Sev "C"	0	48,119	0				48,119	48,119
Jumbo	38,196	195,867	0				234,063	277,186
Colossal	7,134	206,020	0				213,154	221,208
Sup. Colossal	664	18,678	0				19,342	20,092
Green Ripe Whole	0	100,460	0				100,460	100,460
Total	168,241	4,402,798	22,275				4,593,314	
Conv. Total	358,185	4,402,798	12,942					4,773,925
Prior Year	358,756	4,990,786	25,497					5,375,039
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	11,049	0	0	0	3,759		14,808	29,992
Sliced	385,754	183,954	521,514	0	671,150		1,762,372	1,840,430
Chopped	10,548	3,484	0	82,758	0		96,790	112,766
Total	407,351	187,438	521,514	82,758	674,909		1,873,970	
Conv. Total	1,062,209	223,414	356,716	64,137	276,713			1,983,188
Prior Year	1,313,756	262,770	275,935	77,703	260,641			2,190,805
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	12,011					12,011	12,011
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	12,011					12,011	
Conv. Total	0	12,011						12,011
Prior Year	0	19,024						19,024

Converted Total 6,784,998

*Conversion factor changed as of December 2008.

Consumer 5,361,398
Food Service 1,423,600

Sales - Month Ending September 30, 2018

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	0	0				0	0
Large	0	17	0				17	17
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	42	0	0				42	89
Colossal	0	0	0				0	0
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	42	17	0				59	
Conv. Total	89	17	0					106
Prior Year	106	1,301	0					1,407
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	222	34,749	500				35,471	35,512
Medium	4,947	131,972	370				137,289	142,719
Large	1,730	245,419	1,005				248,154	249,686
Ex. Large	2,885	120,254	0				123,139	126,396
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	669	19,029	0				19,698	20,453
Colossal	333	5,039	0				5,372	5,748
Sup. Colossal	0	218	0				218	218
Green Ripe Whole	0	14,926	0				14,926	14,926
Total	10,786	571,606	1,875				584,267	
Conv. Total	22,963	571,606	1,089					595,659
Prior Year	30,598	483,395	1,445					515,438
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	1,164	0	0	0	260		1,424	3,104
Sliced	83,744	37,419	92,549	0	146,030		359,742	382,597
Chopped	871	0	0	17,933	0		18,804	17,237
Total	85,779	37,419	92,549	17,933	146,290		379,970	
Conv. Total	221,978	43,780	63,304	13,898	59,979			402,938
Prior Year	209,416	36,856	58,480	16,222	65,570			386,544
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	1,938					1,938	1,938
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	1,938					1,938	
Conv. Total	0	1,938						1,938
Prior Year	0	1,849						1,849

Converted Total 1,000,641

Consumer 755,611
Food Service 245,030

Cumulative Sales - Month Ending September 30, 2018

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	204	0				204	204
Large	0	419	0				419	419
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	90	0	0				90	192
Colossal	0	0	0				0	0
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	90	623	0				713	
Conv. Total	192	623	0					815
Prior Year	592	1,505	0					2,097
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	518	66,218	1,100				67,836	67,960
Medium	12,871	245,077	714				258,662	272,894
Large	2,538	451,005	2,718				456,261	457,988
Ex. Large	6,367	224,317	0				230,684	237,872
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	1,674	41,782	0				43,456	45,346
Colossal	973	13,402	0				14,375	15,474
Sup. Colossal	0	363	0				363	363
Green Ripe Whole	0	23,256	0				23,256	23,256
Total	24,941	1,065,420	4,532				1,094,893	
Conv. Total	53,099	1,065,420	2,633					1,121,152
Prior Year	59,484	1,029,101	2,698					1,091,283
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	1,960	204	0	0	540		2,704	5,507
Sliced	172,952	66,341	177,057	0	274,634		690,984	756,677
Chopped	1,116	0	0	35,221	0		36,337	31,575
Total	176,028	66,545	177,057	35,221	275,174		730,025	
Conv. Total	454,677	77,858	121,107	27,296	112,821			793,759
Prior Year	429,568	72,346	117,290	33,313	126,259			778,776
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	4,080					4,080	4,080
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	4,080					4,080	
Conv. Total	0	4,080						4,080
Prior Year	0	3,696						3,696

Converted Total 1,919,806

Consumer 1,411,838
Food Service 507,968

Consecutive Sales - 12 Months Month Ending September 30, 2018

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	748	0				748	748
Large	0	2,660	0				2,660	2,660
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	632	714	0				1,346	2,060
Colossal	0	714	0				714	714
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	632	4,836	0				5,468	
Conv. Total	1,346	4,836	0					6,182
Prior Year	1,880	6,776	0					8,656
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	3,381	445,198	6,800				455,379	456,347
Medium	81,207	1,682,898	5,555				1,769,660	1,859,015
Large	17,709	2,792,141	16,915				2,826,765	2,839,671
Ex. Large	35,238	1,327,663	0				1,362,901	1,402,685
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	9,696	293,343	0				303,039	313,986
Colossal	4,672	74,925	0				79,597	84,872
Sup. Colossal	0	3,183	0				3,183	3,183
Green Ripe Whole	0	131,292	0				131,292	131,292
Total	151,903	6,750,643	29,270				6,931,816	
Conv. Total	323,401	6,750,643	17,006					7,091,050
Prior Year	335,420	6,842,053	16,517					7,193,989
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	11,976	204	0	0	3,760		15,940	32,618
Sliced	967,342	385,267	1,009,059	0	1,590,153		3,951,821	4,283,827
Chopped	11,995	1,428	0	223,929	0		237,352	222,890
Total	991,313	386,899	1,009,059	223,929	1,593,913		4,205,113	
Conv. Total	2,567,733	454,357	690,196	173,545	653,504			4,539,335
Prior Year	2,450,916	419,782	736,112	157,745	699,024			4,463,578
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	25,208					25,208	25,208
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	25,208					25,208	
Conv. Total	0	25,208						25,208
Prior Year	0	27,293						27,293

Converted Total 11,661,775

Consumer 8,769,295
Food Service 2,892,480