



California Monthly Olive Report



California Department of Food and Agriculture

Cooperating with the USDA, National Agricultural Statistics Service, Pacific Regional Office

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Month Ending: November 30, 2018 Released: December 19, 2018

Summary Report - Sales Month Ending November 30, 2018 Converted 24/300 Case Basis

Item	Monthly Sales			Year to Date Sales			Consecutive 12 Month Sales		
	18/19	17/18	Percent Change	18/19	17/18	Percent Change	18/19	17/18	Percent Change
Total	1,202,333	1,284,233	-6.38	4,268,626	4,271,174	-0.06	11,615,272	11,925,803	-2.60
Markets									
Consumer	949,335	1,063,619	-10.74	3,233,709	3,320,610	-2.62	8,656,764	9,118,630	-5.07
Food Service	252,998	220,614	14.68	1,034,917	950,564	8.87	2,958,508	2,807,173	5.39
Styles									
Whole	204	1,186	-82.77	1,821	3,972	-54.15	5,313	9,593	-44.61
Pitted	814,439	917,633	-11.25	2,653,206	2,737,599	-3.08	6,976,788	7,357,114	-5.17
Wedged	5,829	2,526	130.76	12,957	11,308	14.58	35,405	30,454	16.26
Sliced	360,678	342,162	5.41	1,520,054	1,431,740	6.17	4,347,511	4,242,562	2.47
Chopped	19,244	19,093	0.79	71,714	77,336	-7.27	225,775	259,917	-13.14
Broken Pitted	1,938	1,632	18.75	8,874	9,218	-3.73	24,480	26,164	-6.44
Key Items									
24/300 Pitted	784,804	889,659	-11.79	2,541,463	2,619,735	-2.99	6,636,052	7,008,525	-5.31
6/10 Pitted	28,405	26,561	6.94	105,988	112,186	-5.52	323,589	332,407	-2.65
6/10 Sliced	218,414	189,481	15.27	907,124	818,894	10.77	2,551,789	2,423,575	5.29
24/300 Whole	68	1,075	-93.67	1,110	3,099	-64.18	3,729	7,553	-50.63
6/10 Whole	136	111	23.08	711	873	-18.54	1,584	2,040	-22.34
6/10 Wedged	5,747	2,436	135.94	12,226	10,841	12.78	33,568	29,092	15.38
2.25 Sliced	55,109	61,730	-10.73	224,513	242,720	-7.50	647,160	713,277	-9.27
4.25 Chopped	18,949	17,069	11.02	62,367	67,008	-6.93	174,920	158,837	10.13

Summary Report - Packout and Inventory
Month Ending November 30, 2018
Converted 24/300 Case Basis

Item	Monthly Packout*			Year to Date Packout*			Inventory*		
	18/19	17/18	Percent Change	18/19	17/18	Percent Change	18/19	17/18	Percent Change
Total	863,106	1,188,611	-27.39	4,015,675	5,578,322	-28.01	6,346,972	7,864,821	-19.30
Markets									
Consumer	646,435	981,576	-34.14	3,198,657	4,424,114	-27.70	4,988,096	6,128,086	-18.60
Food Service	216,671	207,036	4.65	817,018	1,154,208	-29.21	1,358,876	1,736,735	-21.76
Styles									
Whole	0	0	0.00	1,304	0	0.00	13,535	18,440	-26.60
Pitted	530,391	809,725	-34.50	2,492,972	3,681,172	-32.28	4,343,354	5,514,566	-21.24
Wedged	0	13,828	-100.00	0	20,827	-100.00	24,439	32,149	-23.98
Sliced	321,614	345,221	-6.84	1,427,939	1,776,604	-19.63	1,839,567	2,187,810	-15.92
Chopped	11,101	19,838	-44.04	89,436	98,240	-8.96	112,187	99,865	12.34
Broken Pitted	0	0	0.00	4,024	1,480	171.96	13,890	11,991	15.84
Key Items									
24/300 Pitted	529,119	796,921	-33.60	2,399,034	3,630,017	-33.91	4,044,213	5,170,668	-21.79
6/10 Pitted	0	10,028	-100.00	91,389	46,031	98.54	286,783	319,112	-10.13
6/10 Sliced	216,671	183,180	18.28	723,508	1,076,474	-32.79	1,010,520	1,367,389	-26.10
24/300 Whole	0	0	0.00	1,304	0	0.00	10,857	14,076	-22.87
6/10 Whole	0	0	0.00	0	0	0.00	2,678	4,364	-38.63
6/10 Wedged	0	13,828	-100.00	0	20,827	-100.00	23,170	29,564	-21.63
2.25 Sliced	47,701	74,411	-35.90	253,041	213,026	18.78	307,115	285,388	7.61
4.25 Chopped	11,101	19,838	-44.04	87,315	88,843	-1.72	68,756	83,306	-17.46

*Conversion factor 24 1.25 oz changed as of December 2008.

<u>Approximate Supply in Converted Cases</u>	
Total Inventory*	6,346,972
Converted Storage	5,976,481
Approximate Supply*	12,323,453

Storage Report
Month Ending November 30, 2018

Whole Canning Sizes	
Size	Tons
Small	3,862
Medium	11,928
Large	8,407
Ex. Large	5,520
Ex. Large Sev. "C"	181
Jumbo	1,479
Colossal	2,975
Super Colossal	569
Orchard Run	0
Total Canning	34,920
Limited	3,638
Total	38,558
Total Converted (*155)	5,976,481

Packout - Month Ending November 30, 2018

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	0	0				0	0
Large	0	0	0				0	0
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	0	0	0				0	0
Colossal	0	0	0				0	0
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	0	0	0				0	
Conv. Total	0	0	0					0
Prior Year	0	0	0					0
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	42,277	0				42,277	42,277
Medium	0	234,751	2,189				236,940	236,023
Large	0	64,448	0				64,448	64,448
Ex. Large	0	187,643	0				187,643	187,643
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	0	0	0				0	0
Colossal	0	0	0				0	0
Sup. Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	0	529,119	2,189				531,308	
Conv. Total	0	529,119	1,272					530,391
Prior Year	10,028	796,921	2,776					809,725
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	0	0	0	0	0		0	0
Sliced	84,144	20,879	47,973	0	116,344		269,340	321,614
Chopped	0	0	0	14,324	0		14,324	11,101
Total	84,144	20,879	47,973	14,324	116,344		283,664	
Conv. Total	216,671	24,428	32,814	11,101	47,701			332,715
Prior Year	197,008	50,764	36,866	19,838	74,411			378,887
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	0					0	0
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	0					0	
Conv. Total	0	0						0
Prior Year	0	0						0

Converted Total 863,106

*Conversion factor changed as of December 2008.

Consumer	646,435
Food Service	216,671

Cumulative Packout - Month Ending November 30, 2018

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	0	0				0	0
Large	0	0	0				0	0
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	0	735	0				735	735
Colossal	0	569	0				569	569
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	0	1,304	0				1,304	
Conv. Total	0	1,304	0					1,304
Prior Year	0	0	0					0
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	1,175	48,629	0				49,804	51,131
Medium	23,760	630,845	2,189				656,794	682,702
Large	3,641	669,043	0				672,684	676,795
Ex. Large	6,607	702,422	2,198				711,227	717,765
Ex. Large Sev "C"	0	49,170	0				49,170	49,170
Jumbo	3,565	30,265	0				33,830	37,855
Colossal	262	27,617	0				27,879	28,175
Sup. Colossal	3,916	0	0				3,916	8,337
Green Ripe Whole	0	241,043	0				241,043	241,043
Total	42,926	2,399,034	4,387				2,446,347	
Conv. Total	91,389	2,399,034	2,549					2,492,972
Prior Year	46,031	3,630,017	5,124					3,681,172
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	0	0	0	0	0		0	0
Sliced	280,974	124,055	447,727	0	617,174		1,469,930	1,427,939
Chopped	553	0	0	112,665	0		113,218	89,436
Total	281,527	124,055	447,727	112,665	617,174		1,583,148	
Conv. Total	725,628	145,144	306,245	87,315	253,041			1,517,375
Prior Year	1,106,697	278,033	209,071	88,843	213,026			1,895,670
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	4,024					4,024	4,024
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	4,024					4,024	
Conv. Total	0	4,024						4,024
Prior Year	1,480	0						1,480

Converted Total 4,015,675

*Conversion factor changed as of December 2008.

Consumer	3,198,657
Food Service	817,018

Inventory - Month Ending November 30, 2018

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	72	0				72	72
Large	0	7,568	0				7,568	7,568
Ex. Large	0	339	0				339	339
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	1,258	1,505	0				2,763	4,183
Colossal	0	1,373	0				1,373	1,373
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	1,258	10,857	0				12,115	
Conv. Total	2,678	10,857	0					13,535
Prior Year	4,364	14,076	0					18,440
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	2,651	189,097	736				192,484	195,169
Medium	54,670	1,102,146	8,837				1,165,653	1,223,673
Large	9,740	1,090,520	11,698				1,111,958	1,118,053
Ex. Large	31,314	1,056,989	0				1,088,303	1,123,657
Ex. Large Sev "C"	0	32,043	0				32,043	32,043
Jumbo	29,168	156,936	0				186,104	219,035
Colossal	6,552	181,771	0				188,323	195,720
Sup. Colossal	608	11,164	0				11,772	12,458
Green Ripe Whole	0	223,547	0				223,547	223,547
Total	134,703	4,044,213	21,271				4,200,187	
Conv. Total	286,783	4,044,213	12,358					4,343,354
Prior Year	319,112	5,170,668	24,787					5,514,566
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	8,998	0	0	0	3,095		12,093	24,439
Sliced	392,435	199,123	422,452	0	749,062		1,763,072	1,839,567
Chopped	9,318	3,279	0	88,718	0		101,315	112,187
Total	410,751	202,402	422,452	88,718	752,157		1,876,480	
Conv. Total	1,069,415	240,680	288,957	68,756	308,384			1,976,193
Prior Year	1,413,259	295,042	240,243	83,306	287,973			2,319,823
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	13,890					13,890	13,890
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	13,890					13,890	
Conv. Total	0	13,890						13,890
Prior Year	0	11,991						11,991

Converted Total 6,346,972

*Conversion factor changed as of December 2008.

Consumer	4,988,096
Food Service	1,358,876

Sales - Month Ending November 30, 2018

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	0	0				0	0
Large	0	68	0				68	68
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	64	0	0				64	136
Colossal	0	0	0				0	0
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	64	68	0				132	
Conv. Total	136	68	0					204
Prior Year	111	1,075	0					1,186
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	304	58,588	0				58,892	59,235
Medium	7,726	209,738	321				217,785	226,373
Large	1,379	325,243	1,796				328,418	329,222
Ex. Large	2,919	138,738	0				141,657	144,953
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	656	27,315	0				27,971	28,712
Colossal	358	8,698	0				9,056	9,460
Sup. Colossal	0	213	0				213	213
Green Ripe Whole	0	16,271	0				16,271	16,271
Total	13,342	784,804	2,117				800,263	
Conv. Total	28,405	784,804	1,230					814,439
Prior Year	26,561	889,659	1,413					917,633
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	2,232	0	0	0	200		2,432	5,829
Sliced	84,821	28,897	77,991	0	134,411		326,120	360,678
Chopped	77	0	0	24,450	0		24,527	19,244
Total	87,130	28,897	77,991	24,450	134,611		353,079	
Conv. Total	224,457	33,809	53,346	18,949	55,191			385,751
Prior Year	193,942	37,490	53,461	17,069	61,820			363,782
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	1,938					1,938	1,938
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	1,938					1,938	
Conv. Total	0	1,938						1,938
Prior Year	0	1,632						1,632

Converted Total 1,202,333

Consumer 949,335
Food Service 252,998

Cumulative Sales - Month Ending November 30, 2018

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	385	0				385	385
Large	0	521	0				521	521
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	334	204	0				538	915
Colossal	0	0	0				0	0
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	334	1,110	0				1,444	
Conv. Total	711	1,110	0					1,821
Prior Year	873	3,099	0					3,972
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	1,110	171,698	2,200				175,008	175,339
Medium	26,959	626,563	1,572				655,094	684,872
Large	5,186	1,078,247	6,134				1,089,567	1,092,852
Ex. Large	11,344	487,312	0				498,656	511,463
Ex. Large Sev "C"	584	10,309	0				10,893	11,552
Jumbo	3,006	80,149	0				83,155	86,549
Colossal	1,594	28,083	0				29,677	31,477
Sup. Colossal	0	1,126	0				1,126	1,126
Green Ripe Whole	0	57,976	0				57,976	57,976
Total	49,783	2,541,463	9,906				2,601,152	
Conv. Total	105,988	2,541,463	5,755					2,653,206
Prior Year	112,186	2,619,735	5,679					2,737,599
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	4,748	204	0	0	1,200		6,152	12,957
Sliced	352,281	125,832	352,623	0	547,592		1,378,328	1,520,054
Chopped	2,313	204	0	80,473	0		82,990	71,714
Total	359,342	126,240	352,623	80,473	548,792		1,467,470	
Conv. Total	928,218	147,942	241,194	62,367	225,005			1,604,725
Prior Year	837,506	148,544	224,140	67,008	243,187			1,520,385
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	8,874					8,874	8,874
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	8,874					8,874	
Conv. Total	0	8,874						8,874
Prior Year	0	9,218						9,218

Converted Total 4,268,626

Consumer 3,233,709
Food Service 1,034,917

Consecutive Sales - 12 Months Month Ending November 30, 2018

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	657	0				657	657
Large	0	1,440	0				1,440	1,440
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	744	918	0				1,662	2,502
Colossal	0	714	0				714	714
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	744	3,729	0				4,473	
Conv. Total	1,584	3,729	0					5,313
Prior Year	2,040	7,553	0					9,593
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	3,359	442,597	6,880				452,836	453,746
Medium	81,827	1,646,583	5,425				1,733,835	1,823,945
Large	17,292	2,725,426	17,208				2,759,926	2,772,239
Ex. Large	35,079	1,311,768	0				1,346,847	1,386,451
Ex. Large Sev "C"	584	10,309	0				10,893	11,552
Jumbo	9,546	276,442	0				285,988	296,765
Colossal	4,304	74,052	0				78,356	83,215
Sup. Colossal	0	3,403	0				3,403	3,403
Green Ripe Whole	0	145,472	0				145,472	145,472
Total	151,991	6,636,052	29,513				6,817,556	
Conv. Total	323,589	6,636,052	17,147					6,976,788
Prior Year	332,407	7,008,525	16,182					7,357,114
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	13,036	204	0	0	3,900		17,140	35,405
Sliced	990,986	380,451	1,028,412	0	1,578,440		3,978,289	4,347,511
Chopped	12,514	1,224	0	225,703	0		239,441	225,775
Total	1,016,536	381,879	1,028,412	225,703	1,582,340		4,234,870	
Conv. Total	2,633,335	448,243	703,434	174,920	648,759			4,608,691
Prior Year	2,472,726	437,114	749,617	158,837	714,638			4,532,933
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	24,480					24,480	24,480
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	24,480					24,480	
Conv. Total	0	24,480						24,480
Prior Year	0	26,164						26,164

Converted Total 11,615,272

Consumer 8,656,764
Food Service 2,958,508