California Monthly Olive Report

California Department of Food and Agriculture

Cooperating with the USDA, National Agricultural Statistics Service, Pacific Regional Office-California
Pacific Regional Office · P.O. Box 1258 · Sacramento, CA 95812 · (916) 498-5161 · (855) 270-2722 Fax · www.nass.usda.gov/ca

Month Ending: May 31, 2014 **Released: June 12, 2014**

Summary Report – Sales
Month Ending May 31, 2014
Converted 24/300 Case Basis

Item	Monthly Sales			Year to Date Sales			Consecutive 12 Month Sales		
	13/14	12/13	Percent Change	13/14	12/13	Percent Change	13/14	12/13	Percent Change
Total	1,079,416	1,079,505	-0.01	10,996,869	11,024,182	-0.25	13,201,799	13,312,164	-0.83
Markets									
Consumer	798,775	802,453	-0.46	8,313,173	8,216,697	1.17	9,962,565	9,888,168	0.75
Food Service	280,641	277,052	1.30	2,683,695	2,807,484	-4.41	3,239,234	3,423,996	-5.40
Styles									
Whole	262	517	-49.28	10,799	10,846	-0.44	12,377	13,062	-5.24
Pitted	660,575	655,615	0.76	6,909,454	6,894,522	0.22	8,250,618	8,273,443	-0.28
Wedged	2,621	2,321	12.91	21,862	20,125	8.63	26,371	25,018	5.41
Sliced	392,010	390,779	0.32	3,788,861	3,800,874	-0.32	4,589,605	4,634,510	-0.97
Chopped	22,179	27,994	-20.77	243,191	278,525	-12.69	295,854	342,801	-13.70
Broken Pitted	1,768	2,278	-22.39	22,702	19,289	17.69	26,974	23,331	15.61
Key Items									
24/300 Pitted	623,802	620,041	0.61	6,585,762	6,556,628	0.44	7,853,105	7,862,499	-0.12
6/10 Pitted	35,322	34,158	3.41	308,516	320,983	-3.88	377,195	389,997	-3.28
6/10 Sliced	240,399	237,992	1.01	2,327,689	2,443,021	-4.72	2,806,650	2,976,141	-5.70
24/300 Whole	77	434	-82.26	8,146	8,396	-2.98	9,124	9,636	-5.31
6/10 Whole	185	83	123.16	2,653	2,450	8.27	3,253	3,426	-5.05
6/10 Wedged	2,457	2,132	15.22	20,484	18,862	8.60	24,674	23,435	5.29
2.25 Sliced	69,959	72,338	-3.29	678,245	675,905	0.35	828,421	828,194	0.03
4.25 Chopped	19,902	25,307	-21.36	216,440	247,609	-12.59	265,601	302,056	-12.07

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Summary Report - Packout and Inventory

Month Ending May 31, 2014

Converted 24/300 Case Basis

Item	Monthly Packout*			Year to Date Packout*			Inventory*		
	13/14	12/13	Percent Change	13/14	12/13	Percent Change	13/14	12/13	Percent Change
Total	1,264,125	1,224,587	3.23	12,295,281	11,518,636	6.74	9,645,684	8,861,159	8.85
Markets									
Consumer	928,192	973,354	-4.64	9,443,660	9,471,644	-0.30	8,026,994	7,058,454	13.72
Food Service	335,933	251,233	33.71	2,851,621	2,046,991	39.31	1,618,689	1,802,705	-10.21
Styles									
Whole	578	1,748	-66.93	19,914	20,562	-3.15	24,411	26,963	-9.46
Pitted	742,414	954,629	-22.23	7,943,306	8,369,743	-5.09	7,331,803	6,422,431	14.16
Wedged	0	21,443	-100.00	12,180	40,161	-69.67	22,380	37,788	-40.77
Sliced	489,640	214,822	127.93	4,090,685	2,804,323	45.87	1,975,216	2,016,541	-2.05
Chopped	31,492	25,760	22.25	228,773	276,043	-17.12	249,232	287,924	-13.44
Broken Pitted	0	6,185	-100.00	422	7,803	-94.59	42,641	69,512	-38.66
Key Items									
24/300 Pitted	729,523	843,178	-13.48	7,585,902	7,951,886	-4.60	6,922,658	6,020,038	14.99
6/10 Pitted	12,891	111,451	-88.43	346,669	393,529	-11.91	392,926	376,294	4.42
6/10 Sliced	323,041	120,665	167.72	2,447,169	1,567,511	56.12	1,136,893	1,338,191	-15.04
24/300 Whole	578	596	-3.02	14,941	18,831	-20.66	19,308	23,940	-19.35
6/10 Whole	0	1,152	-100.00	4,973	1,731	187.31	5,103	3,023	68.81
6/10 Wedged	0	17,958	-100.00	12,180	36,676	-66.79	20,283	33,990	-40.33
2.25 Sliced	125,974	82,117	53.41	694,753	644,575	7.78	368,750	302,758	21.80
4.25 Chopped	31,492	25,752	22.29	182,540	224,860	-18.82	181,004	234,077	-22.67

*Conversion factor 24 1.25 oz changed as of December 2008.

Approximate Supply in Converted Cases	
Total Inventory*	9,645,684
Converted Storage	5,553,459
Approximate Supply*	15,199,143

Storage Report

Month Ending May 31, 2014

Whole Canning Sizes	
Size	Tons
Small	3,470
Medium	7,959
Large	12,608
Ex. Large	4,574
Ex.Large Sev. "C"	259
Jumbo	952
Colossal	175
Super Colossal	92
Orchard Run	0
Total Canning	30,088
Limited	5,741
Total	35,829
Total Converted (*155)	5,553,459

Packout - Month Ending May 31, 2014

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	0	0				0	0
Large	0	0	0				0	0
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	0	578	0				578	578
Colossal	0	0	0				0	0
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	0	578	0				578	
Conv. Total	0	578	0					578
Prior Year	1,152	596	0					1,748

RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	1,624	0				1,624	1,624
Medium	0	27,978	0				27,978	27,978
Large	0	120,951	0				120,951	120,951
Ex. Large	0	387,707	0				387,707	387,707
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	2,910	51,439	0				54,349	57,634
Colossal	3,145	116,192	0				119,337	122,888
Sup. Colossal	0	23,632	0				23,632	23,632
Green Ripe Whole	0	0	0				0	0
Total	6,055	729,523	0				735,578	
Conv. Total	12,891	729,523	0					742,414
Prior Year	111,451	843,178	0					954,629

LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	0	0	0	0	0		0	0
Sliced	125,453	6,736	47,871	0	307,254		487,314	489,640
Chopped	0	0	0	40,635	0		40,635	31,492
Total	125,453	6,736	47,871	40,635	307,254		527,949	
Conv. Total	323,041	7,881	32,744	31,492	125,974			521,133
Prior Year	138,630	7,048	4,992	25,752	85,603			262,025

BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	0					0	0
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	0					0	
Conv. Total	0	0						0
Prior Year	0	6,185						6,185

Converted Total	1,264,125

*Conversion factor changed as of December 2008.

Consumer	928,192
Food Service	335,933

Cumulative Packout - Month Ending May 31, 2014

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	1,184	0				1,184	1,184
Large	0	7,840	0				7,840	7,840
Ex. Large	0	570	0				570	570
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	2,336	1,050	0				3,386	6,023
Colossal	0	2,927	0				2,927	2,927
Super Colossal	0	1,370	0				1,370	1,370
Green Ripe Whole	0	0	0				0	0
Total	2,336	14,941	0				17,277	
Conv. Total	4,973	14,941	0					19,914
Prior Year	1,731	18,831	0					20,562

RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	13,809	124,509	0				138,318	153,908
Medium	77,553	1,780,770	3,605				1,861,928	1,947,975
Large	19,932	2,341,890	14,872				2,376,694	2,392,966
Ex. Large	38,223	2,790,870	0				2,829,093	2,872,247
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	5,878	244,019	0				249,897	256,533
Colossal	7,437	247,135	0				254,572	262,968
Sup. Colossal	0	23,632	0				23,632	23,632
Green Ripe Whole	0	33,077	0				33,077	33,077
Total	162,832	7,585,902	18,477				7,767,211	
Conv. Total	346,669	7,585,902	10,735					7,943,306
Prior Year	393,529	7,951,886	24,329					8,369,744

LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	4,730	0	0	0	0		4,730	12,180
Sliced	950,357	252,038	955,962	0	1,694,520		3,852,877	4,090,685
Chopped	10,597	2,385	0	235,535	0		248,517	228,773
Total	965,684	254,423	955,962	235,535	1,694,520		4,106,124	
Conv. Total	2,499,978	300,489	653,878	182,540	694,753			4,331,638
Prior Year	1,651,732	108,028	487,847	224,860	648,061			3,120,528

BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	422					422	422
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	422					422	
Conv. Total	0	422						422
Prior Year	0	7,803						7,803

Converted Total 12,295,281

*Conversion factor changed as of December 2008.

Consumer	9,443,660
Food Service	2,851,621

Inventory - Month Ending May 31, 2014

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	422	0				422	422
Medium	0	2,286	0				2,286	2,286
Large	0	8,000	0				8,000	8,000
Ex. Large	0	2,714	0				2,714	2,714
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	2,285	2,610	0				4,895	7,475
Colossal	112	1,767	0				1,879	2,005
Super Colossal	0	1,509	0				1,509	1,509
Green Ripe Whole	0	0	0				0	0
Total	2,397	19,308	0				21,705	
Conv. Total	5,103	19,308	0					24,411
Prior Year	3,023	23,940	0					26,963

RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	9,246	233,776	2,543				245,565	254,938
Medium	71,773	1,396,880	9,624				1,478,277	1,555,276
Large	19,895	2,211,817	15,748				2,247,460	2,263,323
Ex. Large	57,514	2,268,724	0				2,326,238	2,391,171
Ex. Large Sev "C"	0	22,371	0				22,371	22,371
Jumbo	18,837	330,276	0				349,113	370,380
Colossal	7,294	221,929	0				229,223	237,458
Sup. Colossal	0	35,024	0				35,024	35,024
Green Ripe Whole	0	201,861	0				201,861	201,861
Total	184,559	6,922,658	27,915				7,135,132	
Conv. Total	392,926	6,922,658	16,219					7,331,803
Prior Year	376,294	6,020,038	26,099					6,422,431

LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	7,877	0	0	0	5,114		12,991	22,380
Sliced	441,512	167,545	399,920	0	899,390		1,908,367	1,975,216
Chopped	16,558	2,019	0	233,554	0		252,131	249,232
Total	465,947	169,564	399,920	233,554	904,504		2,173,489	
Conv. Total	1,220,660	200,772	273,545	181,004	370,847			2,246,829
Prior Year	1,423,377	149,697	228,546	234,077	306,556			2,342,253

BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	42,641					42,641	42,641
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	42,641					42,641	
Conv. Total	0	42,641						42,641
Prior Year	11	69,501						69,512

Converted Total	9,645,684

*Conversion factor changed as of December 2008.

Consumer	8,026,994
Food Service	1,618,689

Sales - Month Ending May 31, 2014

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	0	0				0	0
Large	0	77	0				77	77
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	87	0	0				87	185
Colossal	0	0	0				0	0
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	87	77	0				164	
Conv. Total	185	77	0					262
Prior Year	83	434	0					517

RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	2,370	57,943	600				60,913	63,337
Medium	8,854	160,549	620				170,023	179,759
Large	1,576	257,296	1,277				260,149	261,393
Ex. Large	2,276	97,462	0				99,738	102,308
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	868	26,255	0				27,123	28,103
Colossal	647	6,021	0				6,668	7,398
Sup. Colossal	0	863	0				863	863
Green Ripe Whole	0	17,413	0				17,413	17,413
Total	16,591	623,802	2,497				642,890	
Conv. Total	35,322	623,802	1,451					660,575
Prior Year	34,158	620,041	1,416					655,615

LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	954	0	0	0	400		1,354	2,621
Sliced	93,359	24,086	78,175	0	170,631		366,251	392,010
Chopped	594	0	0	25,680	0		26,274	22,179
Total	94,907	24,086	78,175	25,680	171,031		393,879	
Conv. Total	245,133	28,181	53,472	19,902	70,123			416,810
Prior Year	242,812	22,085	58,364	25,307	72,527			421,095

BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	1,768					1,768	1,768
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	1,768					1,768	
Conv. Total	0	1,768						1,768
Prior Year	0	2,278						2,278

Converted Total	1,079,416
Consumer	798,775
Food Service	280,641

Cumulative Sales - Month Ending May 31, 2014

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	196	0				196	196
Medium	0	680	0				680	680
Large	0	5,145	0				5,145	5,145
Ex. Large	0	306	0				306	306
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	1,246	714	0				1,960	3,367
Colossal	0	918	0				918	918
Super Colossal	0	187	0				187	187
Green Ripe Whole	0	0	0				0	0
Total	1,246	8,146	0				9,392	
Conv. Total	2,653	8,146	0					10,799
Prior Year	2,450	8,396	0					10,846

RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	11,636	598,394	3,568				613,598	625,240
Medium	74,381	1,726,002	10,458				1,810,841	1,890,435
Large	14,631	2,707,462	12,096				2,734,189	2,745,639
Ex. Large	31,017	978,932	0				1,009,949	1,044,967
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	8,937	342,997	0				351,934	362,024
Colossal	4,309	79,580	0				83,889	88,754
Sup. Colossal	0	9,961	0				9,961	9,961
Green Ripe Whole	0	142,434	0				142,434	142,434
Total	144,911	6,585,762	26,122				6,756,795	
Conv. Total	308,516	6,585,762	15,177					6,909,454
Prior Year	320,983	6,556,628	16,911					6,894,522

LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	7,955	0	0	0	3,360		11,315	21,862
Sliced	903,957	209,460	786,343	0	1,654,255		3,554,015	3,788,861
Chopped	6,352	1,020	0	279,278	0		286,650	243,191
Total	918,264	210,480	786,343	279,278	1,657,615		3,851,980	
Conv. Total	2,372,527	247,465	537,859	216,440	679,622			4,053,913
Prior Year	2,484,051	173,327	517,369	247,609	677,168			4,099,524

BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	22,702					22,702	22,702
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	22,702					22,702	
Conv. Total	0	22,702						22,702
Prior Year	0	19,289						19,289

Converted Total	10,996,869
Consumer	8,313,173
Food Service	2,683,695

Consecutive Sales - 12 Months Month Ending May 31, 2014

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	196	0				196	196
Medium	0	952	0				952	952
Large	0	5,715	0				5,715	5,715
Ex. Large	0	306	0				306	306
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	1,528	714	0				2,242	3,967
Colossal	0	1,020	0				1,020	1,020
Super Colossal	0	221	0				221	221
Green Ripe Whole	0	0	0				0	0
Total	1,528	9,124	0				10,652	
Conv. Total	3,253	9,124	0					12,377
Prior Year	3,426	9,636	0					13,062

RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	15,064	735,484	4,968				755,516	770,442
Medium	89,975	2,065,723	14,527				2,170,225	2,265,720
Large	17,539	3,194,449	15,475				3,227,463	3,240,781
Ex. Large	37,728	1,171,610	0				1,209,338	1,251,933
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	11,164	414,967	0				426,131	438,735
Colossal	5,700	91,093	0				96,793	103,228
Sup. Colossal	0	11,635	0				11,635	11,635
Green Ripe Whole	0	168,144	0				168,144	168,144
Total	177,170	7,853,105	34,970				8,065,245	
Conv. Total	377,195	7,853,105	20,318					8,250,618
Prior Year	389,997	7,862,499	20,947					8,273,443

LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	9,582	0	0	0	4,140		13,722	26,371
Sliced	1,089,961	250,673	966,736	0	2,020,538		4,327,908	4,589,605
Chopped	7,163	1,224	-70	342,711	0		351,028	295,854
Total	1,106,706	251,897	966,666	342,711	2,024,678		4,692,658	
Conv. Total	2,858,786	296,164	661,161	265,601	830,118			4,911,830
Prior Year	3,030,574	208,633	631,288	302,056	829,776			5,002,327

BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	26,974					26,974	26,974
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	26,974					26,974	
Conv. Total	0	26,974						26,974
Prior Year	0	23,331						23,331

Converted Total	13,201,799
Consumer	9,962,565
Food Service	3,239,234