



California Monthly Olive Report



California Department of Food and Agriculture

Cooperating with the USDA, National Agricultural Statistics Service, Pacific Regional Office
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Month Ending: March 31, 2017 Released: May 5, 2017

Summary Report - Sales Month Ending March 31, 2017 Converted 24/300 Case Basis

Item	Monthly Sales			Year to Date Sales			Consecutive 12 Month Sales		
	16/17	15/16	Percent Change	16/17	15/16	Percent Change	16/17	15/16	Percent Change
Total	1,027,524	960,399	6.99	7,855,072	8,418,110	-6.69	12,095,394	12,502,763	-3.26
Markets									
Consumer	774,310	715,451	8.23	6,011,903	6,514,181	-7.71	9,192,368	9,574,704	-3.99
Food Service	253,214	244,948	3.37	1,843,169	1,903,929	-3.19	2,903,026	2,928,059	-0.85
Styles									
Whole	214	1,425	-84.97	5,234	7,103	-26.32	10,601	9,774	8.47
Pitted	623,317	591,419	5.39	4,917,942	5,410,855	-9.11	7,422,161	7,884,146	-5.86
Wedged	1,827	2,706	-32.49	15,317	16,049	-4.56	22,445	25,454	-11.82
Sliced	378,013	346,598	9.06	2,740,967	2,798,163	-2.04	4,375,123	4,305,281	1.62
Chopped	22,385	16,884	32.58	157,974	169,857	-7.00	238,862	250,137	-4.51
Broken Pitted	1,768	1,367	29.33	17,637	16,083	9.66	26,201	27,971	-6.33
Key Items									
24/300 Pitted	596,213	561,454	6.19	4,694,413	5,167,658	-9.16	7,086,423	7,504,296	-5.57
6/10 Pitted	25,361	28,537	-11.13	213,375	228,816	-6.75	320,757	359,924	-10.88
6/10 Sliced	223,469	211,616	5.60	1,595,982	1,646,010	-3.04	2,531,168	2,522,707	0.34
24/300 Whole	146	1,331	-89.03	4,061	5,464	-25.68	6,799	7,581	-10.32
6/10 Whole	68	94	-27.27	1,173	1,639	-28.44	3,802	2,193	73.40
6/10 Wedged	1,671	2,735	-38.89	14,546	14,999	-3.02	21,004	23,888	-12.07
2.25 Sliced	59,030	54,663	7.99	441,456	480,780	-8.18	718,828	750,091	-4.17
4.25 Chopped	5,514	13,638	-59.57	122,606	154,196	-20.49	193,695	227,594	-14.89

Comments or questions should be directed to:

USDA, NASS, Pacific Regional Office
 P.O. Box 1258, Sacramento, CA 95812

Phone: (916) 498-5161 – Fax: (855) 270-2722

Summary Report - Packout and Inventory
Month Ending March 31, 2017
Converted 24/300 Case Basis

Item	Monthly Packout*			Year to Date Packout*			Inventory*		
	16/17	15/16	Percent Change	16/17	15/16	Percent Change	16/17	15/16	Percent Change
Total	1,266,562	1,488,890	-14.93	8,829,665	6,583,642	34.12	7,818,850	7,151,676	9.33
Markets									
Consumer	967,949	1,193,098	-18.87	6,454,561	4,785,188	34.89	5,980,423	5,457,088	9.59
Food Service	298,613	295,792	0.95	2,375,104	1,798,454	32.06	1,838,427	1,694,588	8.49
Styles									
Whole	1,358	0	0.00	17,035	109,762	-84.48	30,581	17,332	76.44
Pitted	795,465	1,017,944	-21.86	5,221,971	4,119,684	26.76	5,201,336	4,747,492	9.56
Wedged	0	0	0.00	6,283	5,109	22.98	12,967	20,733	-37.46
Sliced	442,609	458,056	-3.37	3,419,664	2,256,459	51.55	2,424,095	2,213,465	9.52
Chopped	27,130	12,890	110.47	164,711	92,628	77.82	148,916	146,010	1.99
Broken Pitted	0	0	0.00	0	0	0.00	954	6,643	-85.64
Key Items									
24/300 Pitted	763,027	1,011,648	-24.58	4,861,184	3,816,142	27.38	4,745,984	4,449,016	6.67
6/10 Pitted	30,455	0	0.00	345,030	278,733	23.79	418,817	271,007	54.54
6/10 Sliced	263,613	293,668	-10.23	1,995,398	1,397,826	42.75	1,368,942	1,365,015	0.29
24/300 Whole	0	0	0.00	4,890	5,528	-11.54	19,365	15,663	23.64
6/10 Whole	1,358	0	0.00	5,733	104,234	-94.50	5,231	1,669	213.39
6/10 Wedged	0	0	0.00	6,283	5,109	22.98	12,821	18,913	-32.21
2.25 Sliced	100,583	32,269	211.70	588,566	316,497	85.96	440,370	286,385	53.77
4.25 Chopped	4,004	10,766	-62.81	113,895	79,289	43.65	105,719	107,247	-1.43

*Conversion factor 24 1.25 oz changed as of December 2008.

<u>Approximate Supply in Converted Cases</u>	
Total Inventory*	7,818,850
Converted Storage	6,120,454
Approximate Supply*	13,939,304

Storage Report
Month Ending March 31, 2017

Whole Canning Sizes	
Size	Tons
Small	3,593
Medium	8,069
Large	5,978
Ex. Large	9,440
Ex.Large Sev. "C"	578
Jumbo	2,440
Colossal	2,585
Super Colossal	562
Orchard Run	0
Total Canning	33,246
Limited	6,241
Total	39,487
Total Converted (*155)	6,120,454

Packout - Month Ending March 31, 2017

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	0	0				0	0
Large	0	0	0				0	0
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	0	0	0				0	0
Colossal	638	0	0				638	1,358
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	638	0	0				638	
Conv. Total	1,358	0	0					1,358
Prior Year	0	0	0					0
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	60,047	0				60,047	60,047
Medium	7,498	157,699	3,412				168,609	175,645
Large	0	228,244	0				228,244	228,244
Ex. Large	339	276,658	0				276,997	277,380
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	6,062	35,216	0				41,278	48,122
Colossal	406	5,163	0				5,569	6,027
Sup. Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	14,305	763,027	3,412				780,744	
Conv. Total	30,455	763,027	1,982					795,465
Prior Year	0	1,011,648	6,296					1,017,944
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	0	0	0	0	0		0	0
Sliced	102,374	40,844	44,774	0	245,324		433,316	442,609
Chopped	831	1,821	12,732	5,167	0		20,551	27,130
Total	103,205	42,665	57,506	5,167	245,324		453,867	
Conv. Total	266,799	52,067	46,286	4,004	100,583			469,739
Prior Year	295,792	29,273	102,846	10,766	32,269			470,946
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	0					0	0
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	0					0	
Conv. Total	0	0						0
Prior Year	0	0						0

Converted Total 1,266,562

*Conversion factor changed as of December 2008.

Consumer	967,949
Food Service	298,613

Cumulative Packout - Month Ending March 31, 2017

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	1,041	0				1,041	1,041
Large	0	3,849	10,279				14,128	9,821
Ex. Large	0	0	757				757	440
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	2,055	0	0				2,055	4,375
Colossal	638	0	0				638	1,358
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	2,693	4,890	11,036				18,619	
Conv. Total	5,733	4,890	6,412					17,035
Prior Year	104,234	5,528	0					109,762
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	116,174	0				116,174	116,174
Medium	88,341	1,526,489	6,810				1,621,640	1,718,524
Large	32,595	1,586,821	20,310				1,639,726	1,668,016
Ex. Large	29,615	1,412,691	0				1,442,306	1,475,741
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	10,048	59,113	0				69,161	80,505
Colossal	1,463	10,662	0				12,125	13,777
Sup. Colossal	0	0	0				0	0
Green Ripe Whole	0	149,234	0				149,234	149,234
Total	162,062	4,861,184	27,120				5,050,366	
Conv. Total	345,030	4,861,184	15,757					5,221,971
Prior Year	278,733	3,816,142	24,809					4,119,684
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	2,440	0	0	0	0		2,440	6,283
Sliced	774,912	266,875	765,286	0	1,435,528		3,242,601	3,419,664
Chopped	5,910	5,318	12,732	146,961	0		170,921	164,711
Total	783,262	272,193	778,018	146,961	1,435,528		3,415,962	
Conv. Total	2,024,340	324,741	539,116	113,895	588,566			3,590,659
Prior Year	1,415,487	134,965	407,958	79,289	316,497			2,354,196
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	0					0	0
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	0					0	
Conv. Total	0	0						0
Prior Year	0	0						0

Converted Total 8,829,665

*Conversion factor changed as of December 2008.

Consumer	6,454,561
Food Service	2,375,104

Inventory - Month Ending March 31, 2017

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	321	0				321	321
Medium	0	3,068	0				3,068	3,068
Large	0	7,954	9,545				17,499	13,500
Ex. Large	0	1,681	757				2,438	2,121
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	1,819	2,200	0				4,019	6,073
Colossal	638	3,724	0				4,362	5,082
Super Colossal	0	417	0				417	417
Green Ripe Whole	0	0	0				0	0
Total	2,457	19,365	10,302				32,124	
Conv. Total	5,231	19,365	5,985					30,581
Prior Year	1,669	15,663	0					17,332
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	618	129,247	0				129,865	130,563
Medium	110,605	653,506	17,332				781,443	899,054
Large	35,211	801,710	45,552				882,473	903,140
Ex. Large	19,653	2,656,855	0				2,676,508	2,698,696
Ex. Large Sev "C"	0	386	0				386	386
Jumbo	17,644	155,486	0				173,130	193,050
Colossal	2,709	138,515	0				141,224	144,282
Sup. Colossal	10,280	39,602	0				49,882	61,488
Green Ripe Whole	0	170,677	0				170,677	170,677
Total	196,720	4,745,984	62,884				5,005,588	
Conv. Total	418,817	4,745,984	36,536					5,201,336
Prior Year	271,007	4,449,016	27,470					4,747,492
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	4,979	0	0	0	356		5,335	12,967
Sliced	531,628	247,952	474,677	0	1,074,074		2,328,331	2,424,095
Chopped	8,507	3,892	1,167	136,411	0		149,977	148,916
Total	545,114	251,844	475,844	136,411	1,074,430		2,483,643	
Conv. Total	1,414,379	299,250	326,114	105,719	440,516			2,585,978
Prior Year	1,421,912	254,351	308,494	107,247	288,205			2,380,209
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	954					954	954
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	954					954	
Conv. Total	0	954						954
Prior Year	0	6,643						6,643

Converted Total 7,818,850

*Conversion factor changed as of December 2008.

Consumer	5,980,423
Food Service	1,838,427

Sales - Month Ending March 31, 2017

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	0	0				0	0
Large	0	120	0				120	120
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	32	0	0				32	68
Colossal	0	0	0				0	0
Super Colossal	0	26	0				26	26
Green Ripe Whole	0	0	0				0	0
Total	32	146	0				178	
Conv. Total	68	146	0					214
Prior Year	94	1,331	0					1,425
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	148	41,590	900				42,638	42,428
Medium	6,134	147,458	790				154,382	160,976
Large	1,509	259,911	1,311				262,731	263,885
Ex. Large	3,076	112,378	0				115,454	118,927
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	793	21,467	0				22,260	23,155
Colossal	252	4,876	0				5,128	5,413
Sup. Colossal	0	163	0				163	163
Green Ripe Whole	0	8,370	0				8,370	8,370
Total	11,912	596,213	3,001				611,126	
Conv. Total	25,361	596,213	1,744					623,317
Prior Year	28,537	561,454	1,428					591,419
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	649	0	0	0	380		1,029	1,827
Sliced	86,784	31,685	85,443	0	143,975		347,887	378,013
Chopped	690	0	11,565	7,115	0		19,370	22,385
Total	88,123	31,685	97,008	7,115	144,355		368,286	
Conv. Total	227,785	37,071	72,668	5,514	59,186			402,225
Prior Year	216,318	31,008	50,589	13,638	54,635			366,188
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	1,768					1,768	1,768
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	1,768					1,768	
Conv. Total	0	1,768						1,768
Prior Year	0	1,367						1,367

Converted Total 1,027,524

Consumer 774,310
Food Service 253,214

Cumulative Sales - Month Ending March 31, 2017

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	0	0				0	0
Large	0	2,012	0				2,012	2,012
Ex. Large	0	408	0				408	408
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	551	816	0				1,367	1,989
Colossal	0	612	0				612	612
Super Colossal	0	213	0				213	213
Green Ripe Whole	0	0	0				0	0
Total	551	4,061	0				4,612	
Conv. Total	1,173	4,061	0					5,234
Prior Year	1,639	5,464	0					7,103
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	2,322	321,264	4,300				327,886	328,706
Medium	52,480	1,190,371	4,908				1,247,759	1,304,952
Large	12,760	1,940,218	8,270				1,961,248	1,972,189
Ex. Large	23,251	857,113	0				880,364	906,614
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	6,477	208,307	0				214,784	222,097
Colossal	2,933	79,300	0				82,233	85,544
Sup. Colossal	0	2,812	0				2,812	2,812
Green Ripe Whole	0	95,028	0				95,028	95,028
Total	100,223	4,694,413	17,478				4,812,114	
Conv. Total	213,375	4,694,413	10,155					4,917,942
Prior Year	228,816	5,167,658	14,381					5,410,855
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	5,649	0	0	0	1,880		7,529	15,317
Sliced	619,799	224,312	644,859	0	1,076,723		2,565,693	2,740,967
Chopped	4,719	1,298	11,565	158,201	0		175,783	157,974
Total	630,167	225,610	656,424	158,201	1,078,603		2,749,005	
Conv. Total	1,628,621	265,495	455,309	122,606	442,227			2,914,258
Prior Year	1,673,473	239,466	435,104	154,196	481,829			2,984,069
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	17,637					17,637	17,637
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	17,637					17,637	
Conv. Total	0	17,637						17,637
Prior Year	0	16,083						16,083

Converted Total 7,855,072

Consumer 6,011,903
Food Service 1,843,169

Consecutive Sales - 12 Months Month Ending March 31, 2017

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	0	0				0	0
Large	0	3,983	0				3,983	3,983
Ex. Large	0	612	0				612	612
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	1,786	816	0				2,602	4,618
Colossal	0	785	0				785	785
Super Colossal	0	603	0				603	603
Green Ripe Whole	0	0	0				0	0
Total	1,786	6,799	0				8,585	
Conv. Total	3,802	6,799	0					10,601
Prior Year	2,193	7,581	0					9,774
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	4,182	486,332	4,500				495,014	497,850
Medium	75,545	1,804,228	10,009				1,889,782	1,970,879
Large	19,944	3,001,299	11,276				3,032,519	3,050,311
Ex. Large	33,776	1,243,582	0				1,277,358	1,315,491
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	9,684	289,942	0				299,626	310,559
Colossal	7,530	107,356	0				114,886	123,387
Sup. Colossal	0	5,445	0				5,445	5,445
Green Ripe Whole	0	148,239	0				148,239	148,239
Total	150,661	7,086,423	25,785				7,262,869	
Conv. Total	320,757	7,086,423	14,981					7,422,161
Prior Year	359,924	7,504,296	19,926					7,884,146
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	8,157	0	0	0	3,514		11,671	22,445
Sliced	982,978	349,944	1,046,334	0	1,753,239		4,132,495	4,375,123
Chopped	6,858	1,978	11,565	249,929	0		270,330	238,862
Total	997,993	351,922	1,057,899	249,929	1,756,753		4,414,496	
Conv. Total	2,578,466	414,083	729,917	193,695	720,269			4,636,430
Prior Year	2,565,942	362,622	673,056	227,594	751,658			4,580,872
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	26,201					26,201	26,201
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	26,201					26,201	
Conv. Total	0	26,201						26,201
Prior Year	0	27,971						27,971

Converted Total 12,095,394

Consumer 9,192,368
Food Service 2,903,026