



California Monthly Olive Report



California Department of Food and Agriculture

Cooperating with the USDA, National Agricultural Statistics Service, Pacific Regional Office
 P.O. Box 1258 · Sacramento, CA 95812 · (916) 738-6600 · (855) 270-2722 Fax · www.nass.usda.gov/ca

Month Ending: **June 30, 2019** Released: **July 24, 2019**

Summary Report - Sales Month Ending June 30, 2019 Converted 24/300 Case Basis

Item	Monthly Sales			Year to Date Sales			Consecutive 12 Month Sales		
	18/19	17/18	Percent Change	18/19	17/18	Percent Change	18/19	17/18	Percent Change
Total	1,040,345	1,112,917	-6.52	11,008,835	10,666,250	3.21	11,960,405	11,586,412	3.23
Markets									
Consumer	774,583	837,529	-7.52	8,273,073	8,040,195	2.90	8,976,543	8,739,055	2.72
Food Service	265,762	275,388	-3.50	2,735,762	2,626,055	4.18	2,983,863	2,847,356	4.79
Styles									
Whole	493	689	-28.40	5,848	7,017	-16.66	6,295	7,859	-19.91
Pitted	593,649	665,507	-10.80	6,595,929	6,497,928	1.51	7,159,182	7,031,644	1.81
Wedged	1,760	3,112	-43.47	30,411	30,489	-0.26	33,678	33,081	1.81
Sliced	425,924	418,637	1.74	4,164,263	3,897,496	6.84	4,525,964	4,252,981	6.42
Chopped	16,721	23,340	-28.36	193,330	211,453	-8.57	213,275	235,666	-9.50
Broken Pitted	1,798	1,632	10.17	19,053	21,866	-12.86	22,011	25,180	-12.59
Key Items									
24/300 Pitted	559,170	629,967	-11.24	6,279,655	6,180,225	1.61	6,813,754	6,690,841	1.84
6/10 Pitted	33,227	33,210	0.05	300,515	301,662	-0.38	328,639	323,361	1.63
6/10 Sliced	230,406	234,134	-1.59	2,384,262	2,252,389	5.85	2,595,433	2,447,998	6.02
24/300 Whole	306	655	-53.28	4,224	5,446	-22.44	4,496	6,135	-26.72
6/10 Whole	187	34	450.00	1,624	1,571	3.39	1,799	1,724	4.32
6/10 Wedged	1,409	2,948	-52.23	28,492	29,087	-2.04	31,588	31,531	0.18
2.25 Sliced	69,554	69,155	0.58	627,410	607,355	3.30	685,423	670,505	2.22
4.25 Chopped	15,389	18,279	-15.81	168,072	165,153	1.77	182,480	171,338	6.50

Summary Report - Packout and Inventory
Month Ending June 30, 2019
Converted 24/300 Case Basis

Item	Monthly Packout*			Year to Date Packout*			Inventory*		
	18/19	17/18	Percent Change	18/19	17/18	Percent Change	18/19	17/18	Percent Change
Total	1,148,362	1,060,980	8.24	9,991,773	11,115,649	-10.11	5,647,385	7,096,541	-20.42
Markets									
Consumer	869,454	776,255	12.01	7,719,167	8,440,555	-8.55	4,555,068	5,442,256	-16.30
Food Service	278,908	284,725	-2.04	2,272,606	2,675,094	-15.05	1,092,317	1,654,285	-33.97
Styles									
Whole	0	0	0.00	91,164	2,769	3192.32	13,745	16,146	-14.87
Pitted	675,775	650,297	3.92	6,047,212	6,804,457	-11.13	3,918,199	4,888,887	-19.85
Wedged	0	0	0.00	12,765	34,562	-63.07	24,908	32,341	-22.98
Sliced	420,762	393,318	6.98	3,559,902	4,074,605	-12.63	1,474,044	2,037,660	-27.66
Chopped	51,825	17,365	198.44	271,729	196,010	38.63	195,515	106,095	84.28
Broken Pitted	0	0	0.00	9,000	3,246	177.29	20,975	15,412	36.10
Key Items									
24/300 Pitted	652,768	627,681	4.00	5,754,460	6,560,730	-12.29	3,657,295	4,526,693	-19.21
6/10 Pitted	19,446	21,394	-9.11	278,377	236,117	17.90	249,810	345,036	-27.60
6/10 Sliced	248,830	259,854	-4.24	1,876,984	2,372,778	-20.90	764,837	1,226,336	-37.63
24/300 Whole	0	0	0.00	2,960	2,769	6.90	10,462	12,574	-16.80
6/10 Whole	0	0	0.00	88,204	0	0.00	3,283	3,572	-8.10
6/10 Wedged	0	0	0.00	11,902	34,562	-65.56	24,184	30,403	-20.45
2.25 Sliced	61,099	60,737	0.60	620,142	574,879	7.87	290,978	303,983	-4.28
4.25 Chopped	41,194	13,888	196.61	254,591	152,920	66.49	139,729	46,559	200.11

*Conversion factor 24 1.25 oz changed as of December 2008.

<u>Approximate Supply in Converted Cases</u>	
Total Inventory*	5,647,385
Converted Storage	2,110,593
Approximate Supply*	7,757,978

Storage Report
Month Ending June 30, 2019

Whole Canning Sizes	
Size	Tons
Small	453
Medium	5,105
Large	1,870
Ex. Large	826
Ex. Large Sev. "C"	1
Jumbo	374
Colossal	1,175
Super Colossal	241
Orchard Run	0
Total Canning	10,046
Limited	3,571
Total	13,617
Total Converted (*155)	2,110,593

Packout - Month Ending June 30, 2019

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	0	0				0	0
Large	0	0	0				0	0
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	0	0	0				0	0
Colossal	0	0	0				0	0
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	0	0	0				0	
Conv. Total	0	0	0					0
Prior Year	0	0	0					0
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	2,615	163,245	2,028				167,888	169,991
Large	2,639	264,800	4,100				271,539	272,801
Ex. Large	2,355	162,198	0				164,553	167,212
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	1,525	4,895	0				6,420	8,142
Colossal	0	53,942	0				53,942	53,942
Sup. Colossal	0	3,688	0				3,688	3,688
Green Ripe Whole	0	0	0				0	0
Total	9,134	652,768	6,128				668,030	
Conv. Total	19,446	652,768	3,560					675,775
Prior Year	21,394	627,681	1,222					650,297
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	0	0	0	0	0		0	0
Sliced	96,633	11,291	142,723	0	149,022		399,669	420,762
Chopped	2,773	0	0	53,153	0		55,926	51,825
Total	99,406	11,291	142,723	53,153	149,022		455,595	
Conv. Total	259,462	13,210	97,623	41,194	61,099			472,587
Prior Year	263,331	23,822	48,905	13,888	60,737			410,683
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	0					0	0
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	0					0	
Conv. Total	0	0						0
Prior Year	0	0						0

Converted Total 1,148,362

*Conversion factor changed as of December 2008.

Consumer	869,454
Food Service	278,908

Cumulative Packout - Month Ending June 30, 2019

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	1,656	0				1,656	1,656
Large	0	0	0				0	0
Ex. Large	40,699	0	0				40,699	86,648
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	731	735	0				1,466	2,291
Colossal	0	569	0				569	569
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	41,430	2,960	0				44,390	
Conv. Total	88,204	2,960	0					91,164
Prior Year	0	2,769	0					2,769
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	1,729	211,331	0				213,060	215,012
Medium	66,893	1,592,171	14,433				1,673,497	1,742,972
Large	8,719	1,773,499	8,111				1,790,329	1,796,774
Ex. Large	14,201	1,510,648	2,198				1,527,047	1,542,159
Ex. Large Sev "C"	0	55,099	0				55,099	55,099
Jumbo	23,930	135,186	0				159,116	186,133
Colossal	11,367	210,791	0				222,158	234,991
Sup. Colossal	3,916	24,692	0				28,608	33,029
Green Ripe Whole	0	241,043	0				241,043	241,043
Total	130,755	5,754,460	24,742				5,909,957	
Conv. Total	278,377	5,754,460	14,375					6,047,212
Prior Year	236,117	6,560,730	7,610					6,804,457
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	4,622	738	0	0	0		5,360	12,765
Sliced	728,926	392,473	882,430	0	1,512,542		3,516,371	3,559,902
Chopped	4,470	0	0	328,504	0		332,974	271,729
Total	738,018	393,211	882,430	328,504	1,512,542		3,854,705	
Conv. Total	1,906,024	460,057	603,582	254,591	620,142			3,844,396
Prior Year	2,437,497	493,356	646,525	152,920	574,879			4,305,177
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	9,000					9,000	9,000
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	9,000					9,000	
Conv. Total	0	9,000						9,000
Prior Year	1,480	1,766						3,246

Converted Total 9,991,773

*Conversion factor changed as of December 2008.

Consumer	7,719,167
Food Service	2,272,606

Inventory - Month Ending June 30, 2019

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	1,296	0				1,296	1,296
Large	0	7,327	0				7,327	7,327
Ex. Large	0	339	0				339	339
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	1,542	744	0				2,286	4,027
Colossal	0	756	0				756	756
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	1,542	10,462	0				12,004	
Conv. Total	3,283	10,462	0					13,745
Prior Year	3,572	12,574	0					16,146
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	1,586	211,874	984				214,444	215,822
Medium	42,445	943,357	10,307				996,109	1,039,711
Large	7,851	970,783	7,803				986,437	992,031
Ex. Large	27,002	940,045	0				967,047	997,532
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	22,485	171,265	0				193,750	219,136
Colossal	15,968	272,123	0				288,091	306,119
Sup. Colossal	0	30,118	0				30,118	30,118
Green Ripe Whole	0	117,730	0				117,730	117,730
Total	117,337	3,657,295	19,094				3,793,726	
Conv. Total	249,810	3,657,295	11,094					3,918,199
Prior Year	345,036	4,526,693	17,158					4,888,887
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	9,392	0	0	0	1,764		11,156	24,908
Sliced	297,024	165,725	327,969	0	709,703		1,500,421	1,474,044
Chopped	13,094	2,376	0	180,295	0		195,765	195,515
Total	319,510	168,101	327,969	180,295	711,467		1,707,342	
Conv. Total	839,224	199,482	224,331	139,729	291,701			1,694,466
Prior Year	1,305,676	265,373	252,567	46,559	305,921			2,176,096
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	20,975					20,975	20,975
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	20,975					20,975	
Conv. Total	0	20,975						20,975
Prior Year	0	15,412						15,412

Converted Total 5,647,385

*Conversion factor changed as of December 2008.

Consumer 4,555,068
Food Service 1,092,317

Sales - Month Ending June 30, 2019

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	0	0				0	0
Large	0	0	0				0	0
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	88	204	0				292	391
Colossal	0	102	0				102	102
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	88	306	0				394	
Conv. Total	187	306	0					493
Prior Year	34	655	0					689
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	372	41,770	401				42,543	42,795
Medium	5,743	144,270	561				150,574	156,823
Large	1,570	226,202	1,192				228,964	230,237
Ex. Large	6,509	109,885	0				116,394	123,743
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	958	20,202	0				21,160	22,242
Colossal	455	3,447	0				3,902	4,416
Sup. Colossal	0	84	0				84	84
Green Ripe Whole	0	13,310	0				13,310	13,310
Total	15,607	559,170	2,154				576,931	
Conv. Total	33,227	559,170	1,251					593,649
Prior Year	33,210	629,967	2,330					665,507
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	547	300	0	0	0		847	1,760
Sliced	89,478	45,127	106,967	0	169,644		411,216	425,924
Chopped	139	340	0	19,857	0		20,336	16,721
Total	90,164	45,767	106,967	19,857	169,644		432,399	
Conv. Total	232,347	53,949	73,165	15,389	69,554			444,405
Prior Year	242,144	42,623	72,724	18,279	69,319			445,089
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	1,798					1,798	1,798
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	1,798					1,798	
Conv. Total	0	1,798						1,798
Prior Year	0	1,632						1,632

Converted Total 1,040,345

Consumer 774,583
Food Service 265,762

Cumulative Sales - Month Ending June 30, 2019

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	797	0				797	797
Large	0	1,897	0				1,897	1,897
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	763	918	0				1,681	2,542
Colossal	0	612	0				612	612
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	763	4,224	0				4,987	
Conv. Total	1,624	4,224	0					5,848
Prior Year	1,571	5,446	0					7,017
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	2,990	424,384	5,451				432,825	433,917
Medium	69,856	1,508,799	7,832				1,586,487	1,662,073
Large	15,023	2,640,057	13,842				2,668,922	2,680,083
Ex. Large	39,526	1,286,537	0				1,326,063	1,370,688
Ex. Large Sev "C"	584	10,309	0				10,893	11,552
Jumbo	8,082	197,223	0				205,305	214,430
Colossal	5,092	60,958	0				66,050	71,799
Sup. Colossal	0	3,257	0				3,257	3,257
Green Ripe Whole	0	148,131	0				148,131	148,131
Total	141,153	6,279,655	27,125				6,447,933	
Conv. Total	300,515	6,279,655	15,760					6,595,929
Prior Year	301,662	6,180,225	16,041					6,497,928
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	11,065	904	0	0	2,100		14,069	30,411
Sliced	925,927	405,321	991,763	0	1,530,268		3,853,279	4,164,263
Chopped	5,443	1,868	0	216,867	0		224,178	193,330
Total	942,435	408,093	991,763	216,867	1,532,368		4,091,526	
Conv. Total	2,433,623	479,673	678,366	168,072	628,271			4,388,005
Prior Year	2,322,822	415,344	627,363	165,153	608,757			4,139,439
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	19,053					19,053	19,053
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	19,053					19,053	
Conv. Total	0	19,053						19,053
Prior Year	0	21,866						21,866

Converted Total 11,008,835

Consumer 8,273,073
Food Service 2,735,762

Consecutive Sales - 12 Months Month Ending June 30, 2019

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	797	0				797	797
Large	0	1,965	0				1,965	1,965
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	845	918	0				1,763	2,717
Colossal	0	816	0				816	816
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	845	4,496	0				5,341	
Conv. Total	1,799	4,496	0					6,295
Prior Year	1,724	6,135	0					7,859
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	3,133	454,776	5,651				463,560	464,729
Medium	77,776	1,627,804	8,062				1,713,642	1,798,073
Large	16,521	2,827,561	15,184				2,859,266	2,871,556
Ex. Large	41,820	1,391,157	0				1,432,977	1,480,192
Ex. Large Sev "C"	584	10,309	0				10,893	11,552
Jumbo	9,062	277,736	0				286,798	297,029
Colossal	5,467	65,242	0				70,709	76,881
Sup. Colossal	0	3,567	0				3,567	3,567
Green Ripe Whole	0	155,602	0				155,602	155,602
Total	154,363	6,813,754	28,897				6,997,014	
Conv. Total	328,639	6,813,754	16,789					7,159,182
Prior Year	323,361	6,690,841	17,442					7,031,644
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	12,267	904	0	0	2,520		15,691	33,678
Sliced	1,007,935	433,954	1,078,045	0	1,671,763		4,191,697	4,525,964
Chopped	6,887	1,868	0	235,458	0		244,213	213,275
Total	1,027,089	436,726	1,078,045	235,458	1,674,283		4,451,601	
Conv. Total	2,653,425	513,174	737,383	182,480	686,456			4,772,917
Prior Year	2,522,271	455,255	700,810	171,338	672,054			4,521,728
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	22,011					22,011	22,011
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	22,011					22,011	
Conv. Total	0	22,011						22,011
Prior Year	0	25,180						25,180

Converted Total 11,960,405

Consumer 8,976,543
Food Service 2,983,863