



California Monthly Olive Report



California Department of Food and Agriculture

Cooperating with the USDA, National Agricultural Statistics Service, Pacific Regional Office
P.O. Box 1258 · Sacramento, CA 95812 · (916) 498-5161 · (855) 270-2722 Fax · www.nass.usda.gov/ca

Month Ending: June 30, 2017 Released: July 19, 2017

Summary Report - Sales Month Ending June 30, 2017 Converted 24/300 Case Basis

Item	Monthly Sales			Year to Date Sales			Consecutive 12 Month Sales		
	16/17	15/16	Percent Change	16/17	15/16	Percent Change	16/17	15/16	Percent Change
Total	1,102,720	1,225,247	-10.00	10,889,527	11,604,984	-6.17	11,942,975	12,545,641	-4.80
Markets									
Consumer	850,670	942,977	-9.79	8,307,282	8,909,932	-6.76	9,091,997	9,610,774	-5.40
Food Service	252,050	282,271	-10.71	2,582,244	2,695,051	-4.19	2,850,979	2,934,868	-2.86
Styles									
Whole	502	618	-18.77	7,185	9,272	-22.51	10,383	9,893	4.96
Pitted	667,870	733,822	-8.99	6,729,525	7,307,126	-7.90	7,337,474	7,863,658	-6.69
Wedged	2,908	2,458	18.32	24,148	22,242	8.57	25,083	24,762	1.29
Sliced	398,853	462,445	-13.75	3,867,278	4,015,337	-3.69	4,284,260	4,372,564	-2.02
Chopped	30,436	23,448	29.80	236,896	229,462	3.24	258,178	249,479	3.49
Broken Pitted	2,152	2,456	-12.38	24,495	21,545	13.69	27,597	25,285	9.14
Key Items									
24/300 Pitted	635,018	709,862	-10.54	6,411,677	6,979,778	-8.14	6,991,567	7,502,714	-6.81
6/10 Pitted	30,954	22,838	35.54	303,744	310,123	-2.06	329,820	341,871	-3.52
6/10 Sliced	216,076	254,194	-15.00	2,232,288	2,343,366	-4.74	2,470,118	2,548,001	-3.06
24/300 Whole	417	433	-3.70	5,618	7,124	-21.14	6,696	7,685	-12.87
6/10 Whole	85	185	-54.02	1,567	2,148	-27.06	3,687	2,208	67.02
6/10 Wedged	2,719	2,351	15.66	22,918	20,881	9.75	23,494	23,319	0.75
2.25 Sliced	68,750	81,894	-16.05	636,852	688,240	-7.47	706,763	748,991	-5.64
4.25 Chopped	7,036	19,946	-64.72	151,740	206,135	-26.39	170,891	225,216	-24.12

Comments or questions should be directed to:

USDA, NASS, Pacific Regional Office
P.O. Box 1258, Sacramento, CA 95812

Phone: (916) 498-5161 – Fax: (855) 270-2722

Summary Report - Packout and Inventory
Month Ending June 30, 2017
Converted 24/300 Case Basis

Item	Monthly Packout*			Year to Date Packout*			Inventory*		
	16/17	15/16	Percent Change	16/17	15/16	Percent Change	16/17	15/16	Percent Change
Total	658,354	1,204,695	-45.35	11,055,309	10,046,375	10.04	7,023,223	7,424,535	-5.41
Markets									
Consumer	542,069	1,057,673	-48.75	8,158,196	7,670,579	6.36	5,409,494	5,939,886	-8.93
Food Service	116,285	147,022	-20.91	2,897,114	2,375,796	21.94	1,613,729	1,484,649	8.69
Styles									
Whole	0	295	-100.00	17,035	114,767	-85.16	28,666	20,162	42.18
Pitted	468,974	798,266	-41.25	6,695,545	6,493,672	3.11	4,859,763	5,219,360	-6.89
Wedged	716	2,271	-68.48	11,131	11,654	-4.50	7,045	22,240	-68.32
Sliced	172,690	375,290	-53.98	4,145,893	3,245,326	27.75	2,025,624	1,986,168	1.99
Chopped	15,974	23,287	-31.40	185,705	160,150	15.96	102,125	154,619	-33.95
Broken Pitted	0	5,286	-100.00	0	20,806	-100.00	0	21,987	-100.00
Key Items									
24/300 Pitted	445,527	798,266	-44.19	6,243,365	6,072,826	2.81	4,409,100	4,889,231	-9.82
6/10 Pitted	23,447	0	0.00	436,424	389,490	12.05	418,099	299,655	39.53
6/10 Sliced	90,784	144,751	-37.28	2,419,769	1,857,865	30.24	1,155,312	1,130,953	2.15
24/300 Whole	0	295	-100.00	4,890	10,533	-53.57	17,784	19,008	-6.44
6/10 Whole	0	0	0.00	5,733	104,234	-94.50	4,897	1,154	324.35
6/10 Wedged	716	2,271	-68.48	10,133	11,654	-13.06	7,045	20,981	-66.42
2.25 Sliced	61,151	54,246	12.73	693,443	538,455	28.78	350,042	300,879	16.34
4.25 Chopped	14,636	23,287	-37.15	132,492	146,810	-9.75	68,899	122,713	-43.85

*Conversion factor 24 1.25 oz changed as of December 2008.

<u>Approximate Supply in Converted Cases</u>	
Total Inventory*	7,023,223
Converted Storage	4,230,167
Approximate Supply*	11,253,390

Storage Report
Month Ending June 30, 2017

Whole Canning Sizes	
Size	Tons
Small	2,565
Medium	6,164
Large	3,244
Ex. Large	5,427
Ex.Large Sev. "C"	555
Jumbo	2,398
Colossal	2,550
Super Colossal	565
Orchard Run	0
Total Canning	23,469
Limited	3,823
Total	27,291
Total Converted (*155)	4,230,167

Packout - Month Ending June 30, 2017

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	0	0				0	0
Large	0	0	0				0	0
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	0	0	0				0	0
Colossal	0	0	0				0	0
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	0	0	0				0	
Conv. Total	0	0	0					0
Prior Year	0	295	0					295
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	51,763	0				51,763	51,763
Medium	689	184,055	0				184,744	185,522
Large	0	89,904	0				89,904	89,904
Ex. Large	10,324	119,805	0				130,129	141,785
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	0	0	0				0	0
Colossal	0	0	0				0	0
Sup. Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	11,013	445,527	0				456,540	
Conv. Total	23,447	445,527	0					468,974
Prior Year	0	798,266	0					798,266
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	278	0	0	0	0		278	716
Sliced	35,256	14,952	4,768	0	149,148		204,124	172,690
Chopped	349	0	0	18,885	0		19,234	15,974
Total	35,883	14,952	4,768	18,885	149,148		223,636	
Conv. Total	92,838	17,494	3,261	14,636	61,151			189,380
Prior Year	147,022	93,407	82,886	23,287	54,246			400,848
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	0					0	0
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	0					0	
Conv. Total	0	0						0
Prior Year	0	5,286						5,286

Converted Total 658,354

*Conversion factor changed as of December 2008.

Consumer 542,069
Food Service 116,285

Cumulative Packout - Month Ending June 30, 2017

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	1,041	0				1,041	1,041
Large	0	3,849	10,279				14,128	9,821
Ex. Large	0	0	757				757	440
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	2,055	0	0				2,055	4,375
Colossal	638	0	0				638	1,358
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	2,693	4,890	11,036				18,619	
Conv. Total	5,733	4,890	6,412					17,035
Prior Year	104,234	10,533	0					114,767
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	889	249,872	0				250,761	251,765
Medium	91,560	1,912,383	6,810				2,010,753	2,111,271
Large	32,595	2,023,863	20,310				2,076,768	2,105,058
Ex. Large	65,438	1,835,765	0				1,901,203	1,975,083
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	13,045	61,586	0				74,631	89,359
Colossal	1,463	10,662	0				12,125	13,777
Sup. Colossal	0	0	0				0	0
Green Ripe Whole	0	149,234	0				149,234	149,234
Total	204,990	6,243,365	27,120				6,475,475	
Conv. Total	436,424	6,243,365	15,757					6,695,545
Prior Year	389,490	6,072,826	31,356					6,493,672
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	3,935	0	0	0	2,434		6,369	11,131
Sliced	939,716	326,344	951,547	0	1,691,325		3,908,932	4,145,893
Chopped	6,535	5,318	12,732	170,958	0		195,543	185,705
Total	950,186	331,662	964,279	170,958	1,693,759		4,110,844	
Conv. Total	2,454,957	394,320	666,519	132,492	694,441			4,342,728
Prior Year	1,882,072	266,848	582,945	146,810	538,455			3,417,130
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	0					0	0
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	0					0	
Conv. Total	0	0						0
Prior Year	0	20,806						20,806

Converted Total 11,055,309

*Conversion factor changed as of December 2008.

Consumer	8,158,196
Food Service	2,897,114

Inventory - Month Ending June 30, 2017

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	321	0				321	321
Medium	0	2,864	0				2,864	2,864
Large	0	7,213	9,545				16,758	12,759
Ex. Large	0	1,681	757				2,438	2,121
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	1,662	1,870	0				3,532	5,408
Colossal	638	3,520	0				4,158	4,878
Super Colossal	0	315	0				315	315
Green Ripe Whole	0	0	0				0	0
Total	2,300	17,784	10,302				30,386	
Conv. Total	4,897	17,784	5,985					28,666
Prior Year	1,154	19,008	0					20,162
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	1,213	191,175	0				192,388	193,757
Medium	91,022	596,889	13,887				701,798	798,743
Large	28,374	554,039	42,160				624,573	638,942
Ex. Large	47,343	2,690,347	0				2,737,690	2,791,140
Ex. Large Sev "C"	0	386	0				386	386
Jumbo	17,048	81,404	0				98,452	117,699
Colossal	2,172	120,224	0				122,396	124,848
Sup. Colossal	9,211	38,837	0				48,048	58,447
Green Ripe Whole	0	135,799	0				135,799	135,799
Total	196,383	4,409,100	56,047				4,661,530	
Conv. Total	418,099	4,409,100	32,563					4,859,763
Prior Year	299,655	4,889,231	30,474					5,219,360
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	2,736	0	0	0	0		2,736	7,045
Sliced	448,665	215,972	391,203	0	853,760		1,909,600	2,025,624
Chopped	7,401	2,064	0	88,902	0		98,367	102,125
Total	458,802	218,036	391,203	88,902	853,760		2,010,703	
Conv. Total	1,190,733	257,538	267,583	68,899	350,042			2,134,794
Prior Year	1,183,841	274,415	279,920	122,713	302,138			2,163,027
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	0					0	0
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	0					0	
Conv. Total	0	0						0
Prior Year	0	21,987						21,987

Converted Total 7,023,223

*Conversion factor changed as of December 2008.

Consumer	5,409,494
Food Service	1,613,729

Sales - Month Ending June 30, 2017

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	0	0				0	0
Large	0	417	0				417	417
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	40	0	0				40	85
Colossal	0	0	0				0	0
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	40	417	0				457	
Conv. Total	85	417	0					502
Prior Year	185	433	0					618
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	349	43,681	715				44,745	44,839
Medium	7,239	159,751	550				167,540	175,482
Large	1,671	258,378	2,002				262,051	263,099
Ex. Large	3,010	129,215	0				132,225	135,623
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	1,301	23,014	0				24,315	25,784
Colossal	969	5,294	0				6,263	7,357
Sup. Colossal	0	263	0				263	263
Green Ripe Whole	0	15,422	0				15,422	15,422
Total	14,539	635,018	3,267				652,824	
Conv. Total	30,954	635,018	1,898					667,870
Prior Year	22,838	709,862	1,122					733,822
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	1,056	0	0	0	460		1,516	2,908
Sliced	83,913	39,068	99,878	0	167,684		390,543	398,853
Chopped	578	680	15,923	9,079	0		26,260	30,436
Total	85,547	39,748	115,801	9,079	168,144		418,319	
Conv. Total	221,011	47,308	87,902	7,036	68,939			432,196
Prior Year	259,248	46,366	80,791	19,946	82,000			488,351
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	2,152					2,152	2,152
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	2,152					2,152	
Conv. Total	0	2,152						2,152
Prior Year	0	2,456						2,456

Converted Total 1,102,720

Consumer 850,670
Food Service 252,050

Cumulative Sales - Month Ending June 30, 2017

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	204	0				204	204
Large	0	2,753	0				2,753	2,753
Ex. Large	0	408	0				408	408
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	736	1,122	0				1,858	2,689
Colossal	0	816	0				816	816
Super Colossal	0	315	0				315	315
Green Ripe Whole	0	0	0				0	0
Total	736	5,618	0				6,354	
Conv. Total	1,567	5,618	0					7,185
Prior Year	2,148	7,124	0					9,272
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	3,684	439,460	5,655				448,799	450,589
Medium	74,124	1,637,645	6,958				1,718,727	1,799,498
Large	17,346	2,643,876	11,662				2,672,884	2,687,581
Ex. Large	33,456	1,177,943	0				1,211,399	1,249,171
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	9,428	282,064	0				291,492	302,136
Colossal	4,632	97,279	0				101,911	107,141
Sup. Colossal	0	3,577	0				3,577	3,577
Green Ripe Whole	0	129,833	0				129,833	129,833
Total	142,670	6,411,677	24,275				6,578,622	
Conv. Total	303,744	6,411,677	14,104					6,729,525
Prior Year	310,123	6,979,778	17,225					7,307,126
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	8,900	0	0	0	3,000		11,900	24,148
Sliced	866,908	322,919	906,905	0	1,553,297		3,650,029	3,867,278
Chopped	5,667	2,726	46,360	195,793	0		250,546	236,896
Total	881,475	325,645	953,265	195,793	1,556,297		3,912,475	
Conv. Total	2,276,933	384,221	677,346	151,740	638,082			4,128,321
Prior Year	2,382,780	352,815	635,710	206,135	689,601			4,267,041
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	24,495					24,495	24,495
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	24,495					24,495	
Conv. Total	0	24,495						24,495
Prior Year	0	21,545						21,545

Converted Total 10,889,527

Consumer 8,307,282

Food Service 2,582,244

Consecutive Sales - 12 Months Month Ending June 30, 2017

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	204	0				204	204
Large	0	3,645	0				3,645	3,645
Ex. Large	0	408	0				408	408
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	1,732	1,122	0				2,854	4,809
Colossal	0	816	0				816	816
Super Colossal	0	501	0				501	501
Green Ripe Whole	0	0	0				0	0
Total	1,732	6,696	0				8,428	
Conv. Total	3,687	6,696	0					10,383
Prior Year	2,208	7,685	0					9,893
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	4,612	479,444	5,655				489,711	492,549
Medium	79,105	1,793,168	10,370				1,882,643	1,967,608
Large	18,197	2,901,390	11,662				2,931,249	2,946,907
Ex. Large	35,449	1,266,298	0				1,301,747	1,341,769
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	9,990	299,443	0				309,433	320,712
Colossal	7,565	103,315	0				110,880	119,421
Sup. Colossal	0	4,795	0				4,795	4,795
Green Ripe Whole	0	143,714	0				143,714	143,714
Total	154,918	6,991,567	27,687				7,174,172	
Conv. Total	329,820	6,991,567	16,086					7,337,474
Prior Year	341,871	7,502,714	19,074					7,863,658
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	9,124	0	0	0	3,874		12,998	25,083
Sliced	959,269	353,037	1,015,097	0	1,723,812		4,051,215	4,284,260
Chopped	6,223	2,726	46,360	220,504	0		275,813	258,178
Total	974,616	355,763	1,061,457	220,504	1,727,686		4,340,026	
Conv. Total	2,517,471	419,459	751,349	170,891	708,351			4,567,521
Prior Year	2,590,789	382,016	698,350	225,216	750,434			4,646,805
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	27,597					27,597	27,597
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	27,597					27,597	
Conv. Total	0	27,597						27,597
Prior Year	0	25,285						25,285

Converted Total 11,942,975

Consumer 9,091,997
Food Service 2,850,979