



# California Monthly Olive Report



## California Department of Food and Agriculture

Cooperating with the USDA, National Agricultural Statistics Service, Pacific Regional Office  
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Month Ending: July 31, 2018 Released: August 16, 2018

### Summary Report - Sales Month Ending July 31, 2018 Converted 24/300 Case Basis

Item	Monthly Sales			Year to Date Sales			Consecutive 12 Month Sales		
	17/18	16/17	Percent Change	17/18	16/17	Percent Change	17/18	16/17	Percent Change
Total	951,570	920,162	3.41	11,617,820	11,809,688	-1.62	11,617,820	11,809,688	-1.62
<b>Markets</b>									
Consumer	703,469	698,860	0.66	8,743,664	9,006,143	-2.91	8,743,664	9,006,143	-2.91
Food Service	248,101	221,301	12.11	2,874,156	2,803,545	2.52	2,874,156	2,803,545	2.52
<b>Styles</b>									
Whole	447	842	-46.98	7,464	8,027	-7.02	7,464	8,027	-7.02
Pitted	563,253	533,716	5.53	7,061,181	7,263,241	-2.78	7,061,181	7,263,241	-2.78
Wedged	3,267	2,591	26.09	33,757	26,739	26.25	33,757	26,739	26.25
Sliced	361,701	355,485	1.75	4,259,197	4,222,763	0.86	4,259,197	4,222,763	0.86
Chopped	19,944	24,213	-17.63	231,397	261,109	-11.38	231,397	261,109	-11.38
Broken Pitted	2,958	3,314	-10.74	24,824	27,809	-10.73	24,824	27,809	-10.73
<b>Key Items</b>									
24/300 Pitted	534,099	510,616	4.60	6,714,324	6,922,293	-3.00	6,714,324	6,922,293	-3.00
6/10 Pitted	28,124	21,699	29.61	329,786	325,443	1.33	329,786	325,443	1.33
6/10 Sliced	211,171	195,610	7.95	2,463,559	2,427,898	1.47	2,463,559	2,427,898	1.47
24/300 Whole	272	689	-60.52	5,718	6,307	-9.34	5,718	6,307	-9.34
6/10 Whole	175	153	13.89	1,746	1,720	1.49	1,746	1,720	1.49
6/10 Wedged	3,095	2,444	26.66	32,182	25,361	26.90	32,182	25,361	26.90
2.25 Sliced	58,013	63,150	-8.13	665,368	700,002	-4.95	665,368	700,002	-4.95
4.25 Chopped	14,408	6,185	132.97	179,561	157,924	13.70	179,561	157,924	13.70

**Summary Report - Packout and Inventory**  
**Month Ending July 31, 2018**  
**Converted 24/300 Case Basis**

Item	Monthly Packout*			Year to Date Packout*			Inventory*		
	17/18	16/17	Percent Change	17/18	16/17	Percent Change	17/18	16/17	Percent Change
Total	403,783	874,764	-53.84	11,519,432	11,930,073	-3.44	6,645,085	6,795,403	-2.21
<b>Markets</b>									
Consumer	318,429	660,989	-51.83	8,758,984	8,819,185	-0.68	5,130,422	5,223,995	-1.79
Food Service	85,354	213,775	-60.07	2,760,448	3,110,888	-11.26	1,514,663	1,571,408	-3.61
<b>Styles</b>									
Whole	0	0	0.00	2,769	17,035	-83.75	15,694	22,612	-30.59
Pitted	271,669	637,686	-57.40	7,076,125	7,333,232	-3.51	4,664,827	4,731,787	-1.42
Wedged	6,244	37,830	-83.49	40,806	48,961	-16.66	35,366	42,294	-16.38
Sliced	112,780	178,048	-36.66	4,187,386	4,323,940	-3.16	1,818,280	1,879,992	-3.28
Chopped	12,567	14,689	-14.45	208,577	200,395	4.08	99,060	96,059	3.12
Broken Pitted	523	2,385	-78.07	3,769	2,385	58.01	11,859	22,660	-47.67
<b>Key Items</b>									
24/300 Pitted	263,619	591,374	-55.42	6,824,349	6,834,739	-0.15	4,322,586	4,326,491	-0.09
6/10 Pitted	8,050	46,312	-82.62	244,166	482,736	-49.42	326,861	380,614	-14.12
6/10 Sliced	71,060	132,270	-46.28	2,443,837	2,552,039	-4.24	1,107,049	1,119,837	-1.14
24/300 Whole	0	0	0.00	2,769	4,890	-43.37	12,296	17,370	-29.21
6/10 Whole	0	0	0.00	0	5,733	-100.00	3,398	5,242	-35.17
6/10 Wedged	6,244	35,193	-82.26	40,806	45,325	-9.97	33,601	38,970	-13.78
2.25 Sliced	3,434	21,646	-84.14	578,312	715,090	-19.13	255,438	319,145	-19.96
4.25 Chopped	12,567	14,689	-14.45	165,487	147,182	12.44	44,708	66,491	-32.76

\*Conversion factor 24 1.25 oz changed as of December 2008.

<u>Approximate Supply in Converted Cases</u>	
Total Inventory*	6,645,085
Converted Storage	6,467,344
Approximate Supply*	13,112,429

**Storage Report**  
**Month Ending July 31, 2018**

Whole Canning Sizes	
Size	Tons
Small	5,422
Medium	13,293
Large	8,549
Ex. Large	3,662
Ex. Large Sev. "C"	481
Jumbo	1,509
Colossal	2,902
Super Colossal	491
Orchard Run	0
<b>Total Canning</b>	<b>36,308</b>
Limited	5,417
<b>Total</b>	<b>41,725</b>
<b>Total Converted (*155)</b>	<b>6,467,344</b>

**Packout - Month Ending July 31, 2018**

<b>RIPE WHOLE</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	0	0				0	0
Large	0	0	0				0	0
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	0	0	0				0	0
Colossal	0	0	0				0	0
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	0	0	0				0	
Conv. Total	0	0	0					0
Prior Year	0	0	0					0
<b>RIPE PITTED</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	3,313	0				3,313	3,313
Medium	3,781	167,898	0				171,679	175,948
Large	0	62,239	0				62,239	62,239
Ex. Large	0	4,323	0				4,323	4,323
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	0	20,193	0				20,193	20,193
Colossal	0	5,653	0				5,653	5,653
Sup. Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	3,781	263,619	0				267,400	
Conv. Total	8,050	263,619	0					271,669
Prior Year	46,312	591,374	0					637,686
<b>LIMITED</b>	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	2,425	0	0	0	0		2,425	6,244
Sliced	27,596	7,444	43,242	0	8,375		86,657	112,780
Chopped	0	0	0	16,215	0		16,215	12,567
Total	30,021	7,444	43,242	16,215	8,375		105,297	
Conv. Total	77,304	8,709	29,578	12,567	3,434			131,591
Prior Year	167,463	10,004	14,128	14,689	24,284			230,568
<b>BROKEN PITTED</b>	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	523					523	523
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	523					523	
Conv. Total	0	523						523
Prior Year	0	6,510						6,510

Converted Total 403,783

\*Conversion factor changed as of December 2008.

Consumer	318,429
Food Service	85,354

**Cumulative Packout - Month Ending July 31, 2018**

<b>RIPE WHOLE</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	491	0				491	491
Large	0	0	0				0	0
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	0	0	0				0	0
Colossal	0	2,278	0				2,278	2,278
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
<b>Total</b>	0	2,769	0				2,769	
<b>Conv. Total</b>	0	2,769	0					2,769
Prior Year	5,733	4,890	6,412					17,035
<b>RIPE PITTED</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	1,920	189,498	0				191,418	193,586
Medium	56,689	1,959,465	9,908				2,026,062	2,085,912
Large	411	1,789,679	3,190				1,793,280	1,792,407
Ex. Large	17,386	2,224,948	0				2,242,334	2,261,963
Ex. Large Sev "C"	0	3,862	0				3,862	3,862
Jumbo	32,366	283,635	0				316,001	352,542
Colossal	5,914	171,808	0				177,722	184,399
Sup. Colossal	0	7,731	0				7,731	7,731
Green Ripe Whole	0	193,723	0				193,723	193,723
<b>Total</b>	114,686	6,824,349	13,098				6,952,133	
<b>Conv. Total</b>	244,166	6,824,349	7,610					7,076,125
Prior Year	482,736	6,834,739	15,757					7,333,232
<b>LIMITED</b>	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	15,847	0	0	0	0		15,847	40,806
Sliced	949,063	418,063	988,454	0	1,410,518		3,766,098	4,187,386
Chopped	7,866	5,503	0	213,531	0		226,900	208,577
<b>Total</b>	972,776	423,566	988,454	213,531	1,410,518		4,008,845	
<b>Conv. Total</b>	2,514,801	502,066	676,103	165,487	578,312			4,436,769
Prior Year	2,622,419	404,323	680,647	147,182	718,725			4,573,296
<b>BROKEN PITTED</b>	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	695	2,289					2,984	3,769
Bkn. Pitted Green Ripe	0	0					0	0
<b>Total</b>	695	2,289					2,984	
<b>Conv. Total</b>	1,480	2,289						3,769
Prior Year	0	6,510						6,510

Converted Total 11,519,432

\*Conversion factor changed as of December 2008.

Consumer	8,758,984
Food Service	2,760,448

**Inventory - Month Ending July 31, 2018**

<b>RIPE WHOLE</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	1,525	0				1,525	1,525
Large	0	8,192	0				8,192	8,192
Ex. Large	0	477	0				477	477
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	1,596	1,060	0				2,656	4,458
Colossal	0	803	0				803	803
Super Colossal	0	239	0				239	239
Green Ripe Whole	0	0	0				0	0
<b>Total</b>	1,596	12,296	0				13,892	
<b>Conv. Total</b>	3,398	12,296	0					15,694
<b>Prior Year</b>	5,242	17,370	0					22,612
<b>RIPE PITTED</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	2,436	175,807	1,107				179,350	181,636
Medium	60,822	1,067,346	10,665				1,138,833	1,203,032
Large	10,985	1,287,320	14,699				1,313,004	1,319,247
Ex. Large	36,218	1,203,275	0				1,239,493	1,280,383
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	36,930	247,171	0				284,101	325,795
Colossal	6,137	206,357	0				212,494	219,423
Sup. Colossal	0	20,585	0				20,585	20,585
Green Ripe Whole	0	114,725	0				114,725	114,725
<b>Total</b>	153,528	4,322,586	26,471				4,502,585	
<b>Conv. Total</b>	326,861	4,322,586	15,380					4,664,827
<b>Prior Year</b>	380,614	4,326,491	24,681					4,731,787
<b>LIMITED</b>	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	13,049	0	0	0	4,304		17,353	35,366
Sliced	429,922	193,415	335,522	0	623,019		1,581,878	1,818,280
Chopped	11,412	4,510	0	57,688	0		73,610	99,060
<b>Total</b>	454,383	197,925	335,522	57,688	627,323		1,672,841	
<b>Conv. Total</b>	1,184,404	236,894	229,497	44,708	257,202			1,952,706
<b>Prior Year</b>	1,185,553	179,084	264,748	66,491	322,469			2,018,345
<b>BROKEN PITTED</b>	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	11,859					11,859	11,859
Bkn. Pitted Green Ripe	0	0					0	0
<b>Total</b>	0	11,859					11,859	
<b>Conv. Total</b>	0	11,859						11,859
<b>Prior Year</b>	0	22,660						22,660

Converted Total 6,645,085

\*Conversion factor changed as of December 2008.

Consumer	5,130,422
Food Service	1,514,663

**Sales - Month Ending July 31, 2018**

<b>RIPE WHOLE</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	0	0				0	0
Large	0	68	0				68	68
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	82	0	0				82	175
Colossal	0	204	0				204	204
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
<b>Total</b>	<b>82</b>	<b>272</b>	<b>0</b>				<b>354</b>	
Conv. Total	175	272	0					447
Prior Year	153	689	0					842
<b>RIPE PITTED</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	143	30,392	200				30,735	30,813
Medium	7,920	119,005	230				127,155	136,000
Large	1,498	187,504	1,342				190,344	191,473
Ex. Large	2,294	104,620	0				106,914	109,504
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	980	80,513	0				81,493	82,599
Colossal	375	4,284	0				4,659	5,082
Sup. Colossal	0	310	0				310	310
Green Ripe Whole	0	7,471	0				7,471	7,471
<b>Total</b>	<b>13,210</b>	<b>534,099</b>	<b>1,772</b>				<b>549,081</b>	
Conv. Total	28,124	534,099	1,030					563,253
Prior Year	21,699	510,616	1,401					533,716
<b>LIMITED</b>	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	1,202	0	0	0	420		1,622	3,267
Sliced	82,008	28,633	86,282	0	141,495		338,418	361,701
Chopped	1,444	0	0	18,591	0		20,035	19,944
<b>Total</b>	<b>84,654</b>	<b>28,633</b>	<b>86,282</b>	<b>18,591</b>	<b>141,915</b>		<b>360,075</b>	
Conv. Total	219,802	33,501	59,017	14,408	58,185			384,913
Prior Year	199,449	39,911	73,447	6,185	63,297			382,289
<b>BROKEN PITTED</b>	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	2,958					2,958	2,958
Bkn. Pitted Green Ripe	0	0					0	0
<b>Total</b>	<b>0</b>	<b>2,958</b>					<b>2,958</b>	
Conv. Total	0	2,958						2,958
Prior Year	0	3,314						3,314

Converted Total 951,570

Consumer 703,469  
Food Service 248,101

**Cumulative Sales - Month Ending July 31, 2018**

<b>RIPE WHOLE</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	544	0				544	544
Large	0	3,236	0				3,236	3,236
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	820	1,020	0				1,840	2,766
Colossal	0	918	0				918	918
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
<b>Total</b>	820	5,718	0				6,538	
<b>Conv. Total</b>	1,746	5,718	0					7,464
<b>Prior Year</b>	1,720	6,307	0					8,027
<b>RIPE PITTED</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	3,392	448,112	6,620				458,124	459,180
Medium	85,637	1,695,466	6,297				1,787,400	1,881,446
Large	17,766	2,793,253	16,464				2,827,483	2,840,642
Ex. Large	33,765	1,285,400	0				1,319,165	1,357,286
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	9,813	292,460	0				302,273	313,352
Colossal	4,529	72,406	0				76,935	82,048
Sup. Colossal	0	3,106	0				3,106	3,106
Green Ripe Whole	0	124,121	0				124,121	124,121
<b>Total</b>	154,902	6,714,324	29,381				6,898,607	
<b>Conv. Total</b>	329,786	6,714,324	17,070					7,061,181
<b>Prior Year</b>	325,443	6,922,293	15,505					7,263,241
<b>LIMITED</b>	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	12,498	0	0	0	3,840		16,338	33,757
Sliced	956,722	379,394	1,003,479	0	1,622,848		3,962,443	4,259,197
Chopped	12,228	2,108	0	231,692	0		246,028	231,397
<b>Total</b>	981,448	381,502	1,003,479	231,692	1,626,688		4,224,809	
<b>Conv. Total</b>	2,542,624	448,845	686,380	179,561	666,942			4,524,351
<b>Prior Year</b>	2,476,382	424,132	750,793	157,924	701,379			4,510,610
<b>BROKEN PITTED</b>	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	24,824					24,824	24,824
Bkn. Pitted Green Ripe	0	0					0	0
<b>Total</b>	0	24,824					24,824	
<b>Conv. Total</b>	0	24,824						24,824
<b>Prior Year</b>	0	27,809						27,809

Converted Total 11,617,820

Consumer 8,743,664  
Food Service 2,874,156

**Consecutive Sales - 12 Months Month Ending July 31, 2018**

<b>RIPE WHOLE</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	544	0				544	544
Large	0	3,236	0				3,236	3,236
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	820	1,020	0				1,840	2,766
Colossal	0	918	0				918	918
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
<b>Total</b>	<b>820</b>	<b>5,718</b>	<b>0</b>				<b>6,538</b>	
Conv. Total	1,746	5,718	0					7,464
Prior Year	1,720	6,307	0					8,027
<b>RIPE PITTED</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	3,392	448,112	6,620				458,124	459,180
Medium	85,637	1,695,466	6,297				1,787,400	1,881,446
Large	17,766	2,793,253	16,464				2,827,483	2,840,642
Ex. Large	33,765	1,285,400	0				1,319,165	1,357,286
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	9,813	292,460	0				302,273	313,352
Colossal	4,529	72,406	0				76,935	82,048
Sup. Colossal	0	3,106	0				3,106	3,106
Green Ripe Whole	0	124,121	0				124,121	124,121
<b>Total</b>	<b>154,902</b>	<b>6,714,324</b>	<b>29,381</b>				<b>6,898,607</b>	
Conv. Total	329,786	6,714,324	17,070					7,061,181
Prior Year	325,443	6,922,293	15,505					7,263,241
<b>LIMITED</b>	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	12,498	0	0	0	3,840		16,338	33,757
Sliced	956,722	379,394	1,003,479	0	1,622,848		3,962,443	4,259,197
Chopped	12,228	2,108	0	231,692	0		246,028	231,397
<b>Total</b>	<b>981,448</b>	<b>381,502</b>	<b>1,003,479</b>	<b>231,692</b>	<b>1,626,688</b>		<b>4,224,809</b>	
Conv. Total	2,542,624	448,845	686,380	179,561	666,942			4,524,351
Prior Year	2,476,382	424,132	750,793	157,924	701,379			4,510,610
<b>BROKEN PITTED</b>	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	24,824					24,824	24,824
Bkn. Pitted Green Ripe	0	0					0	0
<b>Total</b>	<b>0</b>	<b>24,824</b>					<b>24,824</b>	
Conv. Total	0	24,824						24,824
Prior Year	0	27,809						27,809

Converted Total 11,617,820

Consumer 8,743,664  
Food Service 2,874,156