



California Monthly Olive Report



California Department of Food and Agriculture

Cooperating with the USDA, National Agricultural Statistics Service, Pacific Regional Office

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Month Ending: June 30, 2017 Released: August 22, 2017

Summary Report - Sales
Month Ending July 31, 2017
Converted 24/300 Case Basis

Item	Monthly Sales			Year to Date Sales			Consecutive 12 Month Sales		
	16/17	15/16	Percent Change	16/17	15/16	Percent Change	16/17	15/16	Percent Change
Total	920,162	1,053,449	-12.65	11,809,688	12,658,432	-6.70	11,809,688	12,658,432	-6.70
Markets									
Consumer	698,860	784,714	-10.94	9,006,143	9,694,647	-7.10	9,006,143	9,694,647	-7.10
Food Service	221,301	268,735	-17.65	2,803,545	2,963,786	-5.41	2,803,545	2,963,786	-5.41
Styles									
Whole	842	3,198	-73.67	8,027	12,471	-35.63	8,027	12,471	-35.63
Pitted	533,716	607,948	-12.21	7,263,241	7,915,074	-8.24	7,263,241	7,915,074	-8.24
Wedged	2,591	935	177.10	26,739	23,177	15.37	26,739	23,177	15.37
Sliced	355,485	416,982	-14.75	4,222,763	4,432,319	-4.73	4,222,763	4,432,319	-4.73
Chopped	24,213	21,283	13.77	261,109	250,745	4.13	261,109	250,745	4.13
Broken Pitted	3,314	3,102	6.83	27,809	24,647	12.83	27,809	24,647	12.83
Key Items									
24/300 Pitted	510,616	579,890	-11.95	6,922,293	7,559,668	-8.43	6,922,293	7,559,668	-8.43
6/10 Pitted	21,699	26,076	-16.79	325,443	336,199	-3.20	325,443	336,199	-3.20
6/10 Sliced	195,610	237,830	-17.75	2,427,898	2,581,195	-5.94	2,427,898	2,581,195	-5.94
24/300 Whole	689	1,078	-36.09	6,307	8,202	-23.10	6,307	8,202	-23.10
6/10 Whole	153	2,120	-92.77	1,720	4,269	-59.70	1,720	4,269	-59.70
6/10 Wedged	2,444	577	323.66	25,361	21,457	18.19	25,361	21,457	18.19
2.25 Sliced	63,150	69,911	-9.67	700,002	758,151	-7.67	700,002	758,151	-7.67
4.25 Chopped	6,185	19,151	-67.71	157,924	225,286	-29.90	157,924	225,286	-29.90

Summary Report - Packout and Inventory

Month Ending July 31, 2017

Converted 24/300 Case Basis

Item	Monthly Packout*			Year to Date Packout*			Inventory*		
	16/17	15/16	Percent Change	16/17	15/16	Percent Change	16/17	15/16	Percent Change
Total	874,764	396,417	120.67	11,930,073	10,442,791	14.24	6,795,403	6,770,021	0.37
Markets									
Consumer	660,989	347,623	90.15	8,819,185	8,018,202	9.99	5,223,995	5,500,472	-5.03
Food Service	213,775	48,794	338.12	3,110,888	2,424,589	28.31	1,571,408	1,269,549	23.78
Styles									
Whole	0	0	0.00	17,035	114,767	-85.16	22,612	19,070	18.57
Pitted	637,686	255,298	149.78	7,333,232	6,748,970	8.66	4,731,787	4,865,579	-2.75
Wedged	37,830	0	0.00	48,961	11,654	320.11	42,294	21,835	93.70
Sliced	178,048	140,152	27.04	4,323,940	3,385,478	27.72	1,879,992	1,708,589	10.03
Chopped	14,689	966	1419.97	200,395	161,116	24.38	96,059	136,063	-29.40
Broken Pitted	2,385	0	0.00	2,385	20,806	-88.54	22,660	18,885	19.99
Key Items									
24/300 Pitted	591,374	255,298	131.64	6,834,739	6,328,124	8.01	4,326,491	4,561,417	-5.15
6/10 Pitted	46,312	0	0.00	482,736	389,490	23.94	380,614	273,887	38.97
6/10 Sliced	132,270	48,794	171.08	2,552,039	1,906,659	33.85	1,119,837	942,811	18.78
24/300 Whole	0	0	0.00	4,890	10,533	-53.57	17,370	18,527	-6.24
6/10 Whole	0	0	0.00	5,733	104,234	-94.50	5,242	543	865.49
6/10 Wedged	35,193	0	0.00	45,325	11,654	288.91	38,970	20,935	86.15
2.25 Sliced	21,646	62,858	-65.56	715,090	601,314	18.92	319,145	292,510	9.11
4.25 Chopped	14,689	966	1419.97	147,182	147,776	-0.40	66,491	104,689	-36.49

*Conversion factor 24 1.25 oz changed as of December 2008.

<u>Approximate Supply in Converted Cases</u>	
Total Inventory*	6,795,403
Converted Storage	3,727,330
Approximate Supply*	10,522,733

**Storage Report
Month Ending July 31, 2017**

Whole Canning Sizes	
Size	Tons
Small	2,926
Medium	6,745
Large	3,336
Ex. Large	3,069
Ex.Large Sev. "C"	372
Jumbo	2,054
Colossal	1,910
Super Colossal	392
Orchard Run	0
Total Canning	20,804
Limited	3,244
Total	24,047
Total Converted (*155)	3,727,330

Packout - Month Ending July 31, 2017

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	0	0				0	0
Large	0	0	0				0	0
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	0	0	0				0	0
Colossal	0	0	0				0	0
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	0	0	0				0	
Conv. Total	0	0	0					0
Prior Year	0	0	0					0
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	2,069	8,940	0				11,009	13,345
Large	2,712	124,493	0				127,205	130,267
Ex. Large	3,684	307,872	0				311,556	315,715
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	8,164	36,906	0				45,070	54,287
Colossal	5,124	84,141	0				89,265	95,050
Sup. Colossal	0	29,022	0				29,022	29,022
Green Ripe Whole	0	0	0				0	0
Total	21,753	591,374	0				613,127	
Conv. Total	46,312	591,374	0					637,686
Prior Year	0	255,298	0					255,298
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	13,667	0	0	0	6,434		20,101	37,830
Sliced	51,367	8,550	20,655	0	52,796		133,368	178,048
Chopped	0	0	0	18,954	0		18,954	14,689
Total	65,034	8,550	20,655	18,954	59,230		172,423	
Conv. Total	167,463	10,004	14,128	14,689	24,284			230,568
Prior Year	48,794	4,349	24,151	966	62,858			141,119
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	2,385					2,385	2,385
Bkn. Pitted Green Ripe	0	4,125					4,125	4,125
Total	0	6,510					6,510	
Conv. Total	0	6,510						6,510
Prior Year	0	0						0

Converted Total 874,764

*Conversion factor changed as of December 2008.

Consumer	660,989
Food Service	213,775

Cumulative Packout - Month Ending July 31, 2017

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	1,041	0				1,041	1,041
Large	0	3,849	10,279				14,128	9,821
Ex. Large	0	0	757				757	440
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	2,055	0	0				2,055	4,375
Colossal	638	0	0				638	1,358
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	2,693	4,890	11,036				18,619	
Conv. Total	5,733	4,890	6,412					17,035
Prior Year	104,234	10,533	0					114,767
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	889	249,872	0				250,761	251,765
Medium	93,629	1,921,323	6,810				2,021,762	2,124,616
Large	35,307	2,148,356	20,310				2,203,973	2,235,325
Ex. Large	69,122	2,143,637	0				2,212,759	2,290,798
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	21,209	98,492	0				119,701	143,646
Colossal	6,587	94,803	0				101,390	108,827
Sup. Colossal	0	29,022	0				29,022	29,022
Green Ripe Whole	0	149,234	0				149,234	149,234
Total	226,743	6,834,739	27,120				7,088,602	
Conv. Total	482,736	6,834,739	15,757					7,333,232
Prior Year	389,490	6,328,124	31,356					6,748,970
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	17,602	0	0	0	8,868		26,470	48,961
Sliced	991,083	334,894	972,202	0	1,744,121		4,042,300	4,323,940
Chopped	6,535	5,318	12,732	189,912	0		214,497	200,395
Total	1,015,220	340,212	984,934	189,912	1,752,989		4,283,267	
Conv. Total	2,622,419	404,323	680,647	147,182	718,725			4,573,296
Prior Year	1,930,866	271,196	607,097	147,776	601,314			3,558,249
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	2,385					2,385	2,385
Bkn. Pitted Green Ripe	0	4,125					4,125	4,125
Total	0	6,510					6,510	
Conv. Total	0	6,510						6,510
Prior Year	0	20,806						20,806

Converted Total 11,930,073

*Conversion factor changed as of December 2008.

Consumer	8,819,185
Food Service	3,110,888

Inventory - Month Ending July 31, 2017

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	1,720	0				1,720	1,720
Large	0	11,382	0				11,382	11,382
Ex. Large	0	511	0				511	511
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	1,824	1,784	0				3,608	5,667
Colossal	638	1,274	0				1,912	2,632
Super Colossal	0	699	0				699	699
Green Ripe Whole	0	0	0				0	0
Total	2,462	17,370	0				19,832	
Conv. Total	5,242	17,370	0					22,612
Prior Year	543	18,527	0					19,070
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	1,572	266,696	1,319				269,587	270,809
Medium	80,115	1,034,817	12,671				1,127,603	1,212,744
Large	26,099	1,351,340	28,491				1,405,930	1,423,458
Ex. Large	48,620	1,206,970	0				1,255,590	1,310,482
Ex. Large Sev "C"	0	6,750	0				6,750	6,750
Jumbo	16,883	195,105	0				211,988	231,049
Colossal	5,487	127,820	0				133,307	139,502
Sup. Colossal	0	40,012	0				40,012	40,012
Green Ripe Whole	0	96,981	0				96,981	96,981
Total	178,776	4,326,491	42,481				4,547,748	
Conv. Total	380,614	4,326,491	24,681					4,731,787
Prior Year	273,887	4,561,417	30,275					4,865,579
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	15,134	0	0	0	8,107		23,241	42,294
Sliced	434,888	150,651	387,059	0	778,403		1,751,001	1,879,992
Chopped	6,976	1,201	0	85,795	0		93,972	96,059
Total	456,998	151,852	387,059	85,795	786,510		1,868,214	
Conv. Total	1,185,553	179,084	264,748	66,491	322,469			2,018,345
Prior Year	995,119	243,469	229,800	104,689	293,410			1,866,487
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	22,660					22,660	22,660
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	22,660					22,660	
Conv. Total	0	22,660						22,660
Prior Year	0	18,885						18,885

Converted Total 6,795,403

*Conversion factor changed as of December 2008.

Consumer	5,223,995
Food Service	1,571,408

Sales - Month Ending July 31, 2017

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	0	0				0	0
Large	0	0	0				0	0
Ex. Large	0	179	0				179	179
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	72	102	0				174	255
Colossal	0	408	0				408	408
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	72	689	0				761	
Conv. Total	153	689	0					842
Prior Year	2,120	1,078	0					3,198
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	224	37,470	640				38,334	38,319
Medium	5,503	126,306	1,054				132,863	138,634
Large	1,361	213,790	718				215,869	217,105
Ex. Large	2,171	93,912	0				96,083	98,534
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	653	18,602	0				19,255	19,992
Colossal	280	4,858	0				5,138	5,454
Sup. Colossal	0	253	0				253	253
Green Ripe Whole	0	15,425	0				15,425	15,425
Total	10,192	510,616	2,412				523,220	
Conv. Total	21,699	510,616	1,401					533,716
Prior Year	26,076	579,890	1,982					607,948
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	949	0	0	0	360		1,309	2,591
Sliced	75,965	33,429	84,230	0	154,024		347,648	355,485
Chopped	364	340	12,873	7,980	0		21,557	24,213
Total	77,278	33,769	97,103	7,980	154,384		370,514	
Conv. Total	199,449	39,911	73,447	6,185	63,297			382,289
Prior Year	240,538	35,238	74,003	19,151	70,269			439,200
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	3,314					3,314	3,314
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	3,314					3,314	
Conv. Total	0	3,314						3,314
Prior Year	0	3,102						3,102

Converted Total 920,162

Consumer 698,860
Food Service 221,301

Cumulative Sales - Month Ending July 31, 2017

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	204	0				204	204
Large	0	2,753	0				2,753	2,753
Ex. Large	0	587	0				587	587
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	808	1,224	0				2,032	2,944
Colossal	0	1,224	0				1,224	1,224
Super Colossal	0	315	0				315	315
Green Ripe Whole	0	0	0				0	0
Total	808	6,307	0				7,115	
Conv. Total	1,720	6,307	0					8,027
Prior Year	4,269	8,202	0					12,471
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	3,908	476,930	6,295				487,133	488,908
Medium	79,627	1,763,951	8,012				1,851,590	1,938,132
Large	18,707	2,857,666	12,380				2,888,753	2,904,686
Ex. Large	35,627	1,271,855	0				1,307,482	1,347,705
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	10,081	300,666	0				310,747	322,128
Colossal	4,912	102,137	0				107,049	112,595
Sup. Colossal	0	3,830	0				3,830	3,830
Green Ripe Whole	0	145,258	0				145,258	145,258
Total	152,862	6,922,293	26,687				7,101,842	
Conv. Total	325,443	6,922,293	15,505					7,263,241
Prior Year	336,199	7,559,668	19,207					7,915,074
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	9,849	0	0	0	3,360		13,209	26,739
Sliced	942,873	356,348	991,135	0	1,707,321		3,997,677	4,222,763
Chopped	6,031	3,066	59,233	203,773	0		272,103	261,109
Total	958,753	359,414	1,050,368	203,773	1,710,681		4,282,989	
Conv. Total	2,476,382	424,132	750,793	157,924	701,379			4,510,610
Prior Year	2,623,318	388,053	709,713	225,286	759,871			4,706,241
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	27,809					27,809	27,809
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	27,809					27,809	
Conv. Total	0	27,809						27,809
Prior Year	0	24,647						24,647

Converted Total 11,809,688

Consumer 9,006,143

Food Service 2,803,545

Consecutive Sales - 12 Months Month Ending July 31, 2017

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	204	0				204	204
Large	0	2,753	0				2,753	2,753
Ex. Large	0	587	0				587	587
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	808	1,224	0				2,032	2,944
Colossal	0	1,224	0				1,224	1,224
Super Colossal	0	315	0				315	315
Green Ripe Whole	0	0	0				0	0
Total	808	6,307	0				7,115	
Conv. Total	1,720	6,307	0					8,027
Prior Year	4,269	8,202	0					12,471
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	3,908	476,930	6,295				487,133	488,908
Medium	79,627	1,763,951	8,012				1,851,590	1,938,132
Large	18,707	2,857,666	12,380				2,888,753	2,904,686
Ex. Large	35,627	1,271,855	0				1,307,482	1,347,705
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	10,081	300,666	0				310,747	322,128
Colossal	4,912	102,137	0				107,049	112,595
Sup. Colossal	0	3,830	0				3,830	3,830
Green Ripe Whole	0	145,258	0				145,258	145,258
Total	152,862	6,922,293	26,687				7,101,842	
Conv. Total	325,443	6,922,293	15,505					7,263,241
Prior Year	336,199	7,559,668	19,207					7,915,074
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	9,849	0	0	0	3,360		13,209	26,739
Sliced	942,873	356,348	991,135	0	1,707,321		3,997,677	4,222,763
Chopped	6,031	3,066	59,233	203,773	0		272,103	261,109
Total	958,753	359,414	1,050,368	203,773	1,710,681		4,282,989	
Conv. Total	2,476,382	424,132	750,793	157,924	701,379			4,510,610
Prior Year	2,623,318	388,053	709,713	225,286	759,871			4,706,241
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	27,809					27,809	27,809
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	27,809					27,809	
Conv. Total	0	27,809						27,809
Prior Year	0	24,647						24,647

Converted Total 11,809,688

Consumer 9,006,143
Food Service 2,803,545