



California Monthly Olive Report



California Department of Food and Agriculture

Cooperating with the USDA, National Agricultural Statistics Service, Pacific Regional Office
P.O. Box 1258 · Sacramento, CA 95812 · (916) 498-5161 · (855) 270-2722 Fax · www.nass.usda.gov/ca

Month Ending: January 31, 2017 Revised: March 20, 2017

Summary Report - Sales Month Ending January 31, 2017 Converted 24/300 Case Basis

Item	Monthly Sales			Year to Date Sales			Consecutive 12 Month Sales		
	16/17	15/16	Percent Change	16/17	15/16	Percent Change	16/17	15/16	Percent Change
Total	789,249	750,005	5.23	6,106,632	6,608,836	-7.60	12,156,228	12,583,682	-3.40
Markets									
Consumer	574,569	554,000	3.71	4,702,799	5,160,094	-8.86	9,237,351	9,601,751	-3.80
Food Service	214,680	196,005	9.53	1,403,833	1,448,742	-3.10	2,918,876	2,981,932	-2.11
Styles									
Whole	483	459	5.10	4,314	5,508	-21.69	11,276	8,790	28.28
Pitted	448,839	444,596	0.95	3,878,442	4,309,805	-10.01	7,483,711	7,879,678	-5.03
Wedged	1,552	749	107.19	10,959	11,044	-0.77	23,092	24,865	-7.13
Sliced	316,363	284,434	11.23	2,080,347	2,133,722	-2.50	4,378,944	4,387,683	-0.20
Chopped	19,785	17,944	10.26	117,926	135,877	-13.21	232,793	255,536	-8.90
Broken Pitted	2,227	1,822	22.23	14,645	12,880	13.70	26,412	27,131	-2.65
Key Items									
24/300 Pitted	422,783	421,043	0.41	3,712,700	4,127,043	-10.04	7,145,325	7,490,338	-4.61
6/10 Pitted	24,922	22,088	12.83	158,587	174,274	-9.00	320,512	372,366	-13.93
6/10 Sliced	187,166	172,875	8.27	1,221,912	1,253,528	-2.52	2,549,580	2,564,373	-0.58
24/300 Whole	374	374	0.00	3,396	4,133	-17.83	7,465	6,497	14.90
6/10 Whole	109	85	27.50	918	1,375	-33.28	3,811	2,293	66.20
6/10 Wedged	1,470	500	194.33	10,393	10,130	2.59	21,720	23,139	-6.13
2.25 Sliced	48,808	47,307	3.17	330,116	369,172	-10.58	719,096	774,779	-7.19
4.25 Chopped	18,120	17,488	3.61	103,651	126,442	-18.03	202,494	235,775	-14.12

Comments or questions should be directed to:

USDA, NASS, Pacific Regional Office
P.O. Box 1258, Sacramento, CA 95812

Phone: (916) 498-5161 – Fax: (855) 270-2722

Summary Report - Packout and Inventory
Month Ending January 31, 2017
Converted 24/300 Case Basis

Item	Monthly Packout*			Year to Date Packout*			Inventory*		
	16/17	15/16	Percent Change	16/17	15/16	Percent Change	16/17	15/16	Percent Change
Total	404,781	188,638	114.58	6,418,869	4,705,080	36.42	7,166,601	6,994,818	2.46
Markets									
Consumer	204,925	98,769	107.48	4,637,216	3,382,005	37.11	5,477,296	5,320,166	2.95
Food Service	199,856	89,869	122.39	1,781,653	1,323,075	34.66	1,689,305	1,674,652	0.87
Styles									
Whole	1,041	0	0.00	15,677	108,285	-85.52	30,144	17,454	72.70
Pitted	144,173	0	0.00	3,736,129	2,941,948	27.00	4,766,604	4,630,941	2.93
Wedged	0	0	0.00	3,288	5,109	-35.64	14,354	25,811	-44.39
Sliced	227,837	173,003	31.70	2,560,319	1,580,496	61.99	2,228,718	2,154,043	3.47
Chopped	31,730	15,634	102.95	103,456	69,242	49.41	122,835	156,723	-21.62
Broken Pitted	0	0	0.00	0	0	0.00	3,946	9,846	-59.92
Key Items									
24/300 Pitted	104,298	0	0.00	3,407,780	2,655,439	28.33	4,285,476	4,291,065	-0.13
6/10 Pitted	38,914	0	0.00	314,575	271,382	15.92	443,569	317,794	39.58
6/10 Sliced	145,652	80,495	80.95	1,439,943	932,977	54.34	1,188,556	1,293,232	-8.09
24/300 Whole	1,041	0	0.00	4,890	4,051	20.71	20,030	15,517	29.08
6/10 Whole	0	0	0.00	4,375	104,234	-95.80	4,128	1,937	113.08
6/10 Wedged	0	0	0.00	3,288	5,109	-35.64	14,003	23,855	-41.30
2.25 Sliced	20,568	6,703	206.84	389,254	247,662	57.17	355,400	331,168	7.32
4.25 Chopped	8,222	5,473	50.23	75,766	59,081	28.24	78,120	114,913	-32.02

*Conversion factor 24 1.25 oz changed as of December 2008.

<u>Approximate Supply in Converted Cases</u>	
Total Inventory*	7,166,601
Converted Storage	8,162,083
Approximate Supply*	15,328,684

Storage Report
Month Ending January 31, 2017

Whole Canning Sizes	
Size	Tons
Small	7,432
Medium	9,503
Large	8,456
Ex. Large	12,443
Ex.Large Sev. "C"	770
Jumbo	2,830
Colossal	2,635
Super Colossal	594
Orchard Run	0
Total Canning	44,663
Limited	7,996
Total	52,659
Total Converted (*155)	8,162,083

Packout - Month Ending January 31, 2017

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	1,041	0				1,041	1,041
Large	0	0	0				0	0
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	0	0	0				0	0
Colossal	0	0	0				0	0
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	0	1,041	0				1,041	
Conv. Total	0	1,041	0					1,041
Prior Year	0	0	0					0
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	3,373	17,188	1,654				22,215	25,330
Large	0	9,217	0				9,217	9,217
Ex. Large	14,905	77,893	0				92,798	109,626
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	0	0	0				0	0
Colossal	0	0	0				0	0
Sup. Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	18,278	104,298	1,654				124,230	
Conv. Total	38,914	104,298	961					144,173
Prior Year	0	0	0					0
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	0	0	0	0	0		0	0
Sliced	56,564	18,527	58,392	0	50,166		183,649	227,837
Chopped	3,988	3,497	0	10,609	0		18,094	31,730
Total	60,552	22,024	58,392	10,609	50,166		201,743	
Conv. Total	160,942	29,895	39,940	8,222	20,568			259,567
Prior Year	89,869	64,273	22,320	5,473	6,703			188,638
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	0					0	0
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	0					0	
Conv. Total	0	0						0
Prior Year	0	0						0

Converted Total 404,781

*Conversion factor changed as of December 2008.

Consumer 204,925
Food Service 199,856

Cumulative Packout - Month Ending January 31, 2017

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	1,041	0				1,041	1,041
Large	0	3,849	10,279				14,128	9,821
Ex. Large	0	0	757				757	440
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	2,055	0	0				2,055	4,375
Colossal	0	0	0				0	0
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	2,055	4,890	11,036				17,981	
Conv. Total	4,375	4,890	6,412					15,677
Prior Year	104,234	4,051	0					108,285
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	35,862	0				35,862	35,862
Medium	80,843	1,234,987	3,398				1,319,228	1,409,076
Large	32,595	1,121,821	20,310				1,174,726	1,203,016
Ex. Large	29,276	840,731	0				870,007	903,060
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	3,986	19,646	0				23,632	28,132
Colossal	1,057	5,499	0				6,556	7,749
Sup. Colossal	0	0	0				0	0
Green Ripe Whole	0	149,234	0				149,234	149,234
Total	147,757	3,407,780	23,708				3,579,245	
Conv. Total	314,575	3,407,780	13,774					3,736,129
Prior Year	271,382	2,655,439	15,127					2,941,948
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	1,277	0	0	0	0		1,277	3,288
Sliced	559,201	215,932	699,534	0	949,401		2,424,068	2,560,319
Chopped	5,079	3,497	0	97,762	0		106,338	103,456
Total	565,557	219,429	699,534	97,762	949,401		2,531,683	
Conv. Total	1,462,704	260,858	478,481	75,766	389,254			2,667,063
Prior Year	947,460	95,817	304,828	59,081	247,662			1,654,847
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	0					0	0
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	0					0	
Conv. Total	0	0						0
Prior Year	0	0						0

Converted Total 6,418,869

*Conversion factor changed as of December 2008.

Consumer	4,637,216
Food Service	1,781,653

Inventory - Month Ending January 31, 2017

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	321	0				321	321
Medium	0	3,068	0				3,068	3,068
Large	0	8,185	9,545				17,730	13,731
Ex. Large	0	2,089	757				2,846	2,529
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	1,939	2,200	0				4,139	6,328
Colossal	0	3,724	0				3,724	3,724
Super Colossal	0	443	0				443	443
Green Ripe Whole	0	0	0				0	0
Total	1,939	20,030	10,302				32,271	
Conv. Total	4,128	20,030	5,985					30,144
Prior Year	1,937	15,517	0					17,454
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	998	94,752	783				96,533	97,332
Medium	116,221	647,029	15,900				779,150	903,701
Large	37,995	727,529	47,963				813,487	836,287
Ex. Large	25,067	2,274,788	0				2,299,855	2,328,156
Ex. Large Sev "C"	0	386	0				386	386
Jumbo	14,425	141,460	0				155,885	172,171
Colossal	3,360	160,021	0				163,381	167,174
Sup. Colossal	10,280	38,661	0				48,941	60,547
Green Ripe Whole	0	200,850	0				200,850	200,850
Total	208,346	4,285,476	64,646				4,558,468	
Conv. Total	443,569	4,285,476	37,559					4,766,604
Prior Year	317,794	4,291,065	22,082					4,630,941
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	5,438	0	0	0	856		6,294	14,354
Sliced	461,575	251,172	571,479	0	866,829		2,151,055	2,228,718
Chopped	10,185	2,411	0	100,800	0		113,396	122,835
Total	477,198	253,583	571,479	100,800	867,685		2,270,745	
Conv. Total	1,241,608	299,537	390,892	78,120	355,751			2,365,907
Prior Year	1,354,921	229,282	304,337	114,913	333,124			2,336,577
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	3,946					3,946	3,946
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	3,946					3,946	
Conv. Total	0	3,946						3,946
Prior Year	0	9,846						9,846

Converted Total 7,166,601

*Conversion factor changed as of December 2008.

Consumer	5,477,296
Food Service	1,689,305

Sales - Month Ending January 31, 2017

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	0	0				0	0
Large	0	340	0				340	340
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	51	0	0				51	109
Colossal	0	0	0				0	0
Super Colossal	0	34	0				34	34
Green Ripe Whole	0	0	0				0	0
Total	51	374	0				425	
Conv. Total	109	374	0					483
Prior Year	85	374	0					459
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	324	27,091	500				27,915	28,071
Medium	6,944	98,191	200				105,335	113,091
Large	1,504	169,913	1,252				172,669	173,842
Ex. Large	1,887	73,397	0				75,284	77,414
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	668	22,866	0				23,534	24,288
Colossal	379	17,988	0				18,367	18,795
Sup. Colossal	0	178	0				178	178
Green Ripe Whole	0	13,159	0				13,159	13,159
Total	11,706	422,783	1,952				436,441	
Conv. Total	24,922	422,783	1,134					448,839
Prior Year	22,088	421,043	1,465					444,596
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	571	0	0	0	200		771	1,552
Sliced	72,686	26,331	72,486	0	119,045		290,548	316,363
Chopped	264	278	0	23,380	0		23,922	19,785
Total	73,521	26,609	72,486	23,380	119,245		315,241	
Conv. Total	189,649	31,461	49,580	18,120	48,890			337,700
Prior Year	173,831	20,697	43,555	17,488	47,556			303,128
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	2,227					2,227	2,227
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	2,227					2,227	
Conv. Total	0	2,227						2,227
Prior Year	0	1,822						1,822

Converted Total 789,249

Consumer 574,569
Food Service 214,680

Cumulative Sales - Month Ending January 31, 2017

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	0	0				0	0
Large	0	1,781	0				1,781	1,781
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	431	816	0				1,247	1,734
Colossal	0	612	0				612	612
Super Colossal	0	187	0				187	187
Green Ripe Whole	0	0	0				0	0
Total	431	3,396	0				3,827	
Conv. Total	918	3,396	0					4,314
Prior Year	1,375	4,133	0					5,508
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	1,886	260,775	3,100				265,761	266,591
Medium	39,488	961,952	3,356				1,004,796	1,047,972
Large	10,005	1,514,214	5,859				1,530,078	1,538,919
Ex. Large	15,724	671,736	0				687,460	705,212
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	5,004	170,269	0				175,273	180,923
Colossal	2,382	66,615	0				68,997	71,686
Sup. Colossal	0	2,228	0				2,228	2,228
Green Ripe Whole	0	64,911	0				64,911	64,911
Total	74,489	3,712,700	12,315				3,799,504	
Conv. Total	158,587	3,712,700	7,155					3,878,442
Prior Year	174,274	4,127,043	8,488					4,309,805
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	4,036	0	0	0	1,380		5,416	10,959
Sliced	474,529	169,331	482,750	0	805,162		1,931,772	2,080,347
Chopped	3,136	958	0	133,743	0		137,837	117,926
Total	481,701	170,289	482,750	133,743	806,542		2,075,025	
Conv. Total	1,244,328	200,369	330,201	103,651	330,682			2,209,231
Prior Year	1,273,094	174,700	336,322	126,442	370,086			2,280,643
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	14,645					14,645	14,645
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	14,645					14,645	
Conv. Total	0	14,645						14,645
Prior Year	0	12,880						12,880

Converted Total 6,106,632

Consumer 4,702,799
Food Service 1,403,833

Consecutive Sales - 12 Months Month Ending January 31, 2017

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	408	0				408	408
Large	0	4,058	0				4,058	4,058
Ex. Large	0	204	0				204	204
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	1,790	1,224	0				3,014	5,035
Colossal	0	989	0				989	989
Super Colossal	0	582	0				582	582
Green Ripe Whole	0	0	0				0	0
Total	1,790	7,465	0				9,255	
Conv. Total	3,811	7,465	0					11,276
Prior Year	2,293	6,497	0					8,790
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	4,294	494,186	6,263				504,743	506,967
Medium	78,067	1,848,081	10,109				1,936,257	2,020,159
Large	19,662	3,060,593	14,392				3,094,647	3,110,815
Ex. Large	31,560	1,203,651	0				1,235,211	1,270,842
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	9,398	282,504	0				291,902	302,512
Colossal	7,565	105,246	0				112,811	121,352
Sup. Colossal	0	5,363	0				5,363	5,363
Green Ripe Whole	0	145,701	0				145,701	145,701
Total	150,546	7,145,325	30,764				7,326,635	
Conv. Total	320,512	7,145,325	17,874					7,483,711
Prior Year	372,366	7,490,338	16,974					7,879,678
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	8,435	0	0	0	3,345		11,780	23,092
Sliced	990,128	347,587	1,028,643	0	1,753,892		4,120,250	4,378,944
Chopped	6,065	2,998	0	261,283	0		270,346	232,793
Total	1,004,628	350,585	1,028,643	261,283	1,757,237		4,402,376	
Conv. Total	2,594,553	413,722	703,592	202,494	720,467			4,634,828
Prior Year	2,607,272	356,313	692,218	235,775	776,504			4,668,083
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	26,412					26,412	26,412
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	26,412					26,412	
Conv. Total	0	26,412						26,412
Prior Year	0	27,131						27,131

Converted Total 12,156,228

Consumer 9,237,351
Food Service 2,918,876