



# California Monthly Olive Report



## California Department of Food and Agriculture

Cooperating with the USDA, National Agricultural Statistics Service, Pacific Regional Office

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Month Ending: February 28, 2019 Released: March 25, 2019

### Summary Report - Sales Month Ending February 28, 2019 Converted 24/300 Case Basis

Item	Monthly Sales			Year to Date Sales			Consecutive 12 Month Sales		
	18/19	17/18	Percent Change	18/19	17/18	Percent Change	18/19	17/18	Percent Change
Total	783,153	702,029	11.56	7,062,200	6,786,985	4.06	11,893,035	11,769,125	1.05
Markets									
Consumer	561,455	487,370	15.20	5,357,835	5,163,184	3.77	8,938,315	8,931,734	0.07
Food Service	221,698	214,660	3.28	1,704,365	1,623,801	4.96	2,954,720	2,837,392	4.14
Styles									
Whole	544	757	-28.10	3,479	5,660	-38.54	5,283	8,667	-39.05
Pitted	413,760	364,397	13.55	4,322,079	4,212,165	2.61	7,171,094	7,180,781	-0.13
Wedged	2,770	1,278	116.81	20,361	18,822	8.18	35,296	32,071	10.06
Sliced	346,193	317,616	9.00	2,576,708	2,406,234	7.08	4,429,672	4,266,042	3.84
Chopped	17,948	15,839	13.31	126,211	128,970	-2.14	228,638	254,490	-10.16
Broken Pitted	1,938	2,142	-9.52	13,362	15,134	-11.71	23,052	27,074	-14.86
Key Items									
24/300 Pitted	385,206	340,752	13.05	4,132,759	4,017,860	2.86	6,829,223	6,841,953	-0.19
6/10 Pitted	26,759	22,646	18.16	178,110	185,057	-3.75	322,839	322,486	0.11
6/10 Sliced	189,103	188,753	0.19	1,492,411	1,403,375	6.34	2,552,595	2,458,759	3.82
24/300 Whole	510	646	-21.05	2,525	4,357	-42.05	3,886	6,749	-42.42
6/10 Whole	34	111	-69.23	954	1,303	-26.80	1,397	1,918	-27.19
6/10 Wedged	2,688	1,179	127.95	19,426	18,002	7.91	33,606	30,488	10.23
2.25 Sliced	44,993	43,763	2.81	380,653	378,933	0.45	667,087	696,508	-4.22
4.25 Chopped	13,397	12,271	9.18	110,828	108,751	1.91	181,638	149,584	21.43

**Summary Report - Packout and Inventory**  
**Month Ending February 28, 2019**  
**Converted 24/300 Case Basis**

Item	Monthly Packout*			Year to Date Packout*			Inventory*		
	18/19	17/18	Percent Change	18/19	17/18	Percent Change	18/19	17/18	Percent Change
Total	1,055,573	554,939	90.21	6,196,192	6,767,662	-8.44	5,666,930	6,832,816	-17.06
<b>Markets</b>									
Consumer	792,825	367,282	115.86	4,774,137	5,173,471	-7.72	4,456,632	5,284,103	-15.66
Food Service	262,749	187,657	40.02	1,422,055	1,594,191	-10.80	1,210,298	1,548,713	-21.85
<b>Styles</b>									
Whole	0	491	-100.00	2,960	2,769	6.90	13,607	17,014	-20.02
Pitted	602,934	246,702	144.40	3,774,539	4,096,052	-7.85	3,957,364	4,723,111	-16.21
Wedged	0	2,825	-100.00	12,765	23,651	-46.03	18,973	33,394	-43.18
Sliced	428,956	297,330	44.27	2,267,913	2,497,756	-9.20	1,550,858	1,917,170	-19.11
Chopped	23,683	7,592	211.95	133,991	144,188	-7.07	113,944	118,913	-4.18
Broken Pitted	0	0	0.00	4,024	3,246	23.98	12,184	23,213	-47.51
<b>Key Items</b>									
24/300 Pitted	578,456	218,844	164.32	3,585,020	4,016,286	-10.74	3,672,622	4,426,832	-17.04
6/10 Pitted	17,179	26,593	-35.40	179,671	73,378	144.86	271,718	275,637	-1.42
6/10 Sliced	245,570	158,239	55.19	1,228,363	1,470,830	-16.49	872,549	1,184,642	-26.34
24/300 Whole	0	491	-100.00	2,960	2,769	6.90	11,174	13,143	-14.98
6/10 Whole	0	0	0.00	0	0	0.00	2,433	3,871	-37.13
6/10 Wedged	0	2,825	-100.00	11,902	23,651	-49.68	17,912	30,872	-41.98
2.25 Sliced	40,052	44,934	-10.86	341,981	312,760	9.34	222,664	217,903	2.19
4.25 Chopped	23,683	7,592	211.95	131,871	106,404	23.93	60,263	53,766	12.09

\*Conversion factor 24 1.25 oz changed as of December 2008.

<u>Approximate Supply in Converted Cases</u>	
Total Inventory*	5,666,930
Converted Storage	4,065,083
Approximate Supply*	9,732,013

**Storage Report**  
**Month Ending February 28, 2019**

Whole Canning Sizes	
Size	Tons
Small	653
Medium	8,092
Large	5,982
Ex. Large	4,266
Ex. Large Sev. "C"	2
Jumbo	1,294
Colossal	2,839
Super Colossal	562
Orchard Run	0
Total Canning	23,689
Limited	2,537
Total	26,226
Total Converted (*155)	4,065,083

**Packout - Month Ending February 28, 2019**

<b>RIPE WHOLE</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	0	0				0	0
Large	0	0	0				0	0
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	0	0	0				0	0
Colossal	0	0	0				0	0
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	0	0	0				0	
Conv. Total	0	0	0					0
Prior Year	0	491	0					491
<b>RIPE PITTED</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	60,039	0				60,039	60,039
Medium	7,839	138,908	8,552				155,299	160,566
Large	230	230,989	4,011				235,230	233,809
Ex. Large	0	145,573	0				145,573	145,573
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	0	1,381	0				1,381	1,381
Colossal	0	1,566	0				1,566	1,566
Sup. Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	8,069	578,456	12,563				599,088	
Conv. Total	17,179	578,456	7,299					602,934
Prior Year	26,593	218,844	1,264					246,702
<b>LIMITED</b>	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	0	0	0	0	0		0	0
Sliced	95,367	75,363	80,643	0	97,687		349,060	428,956
Chopped	0	0	0	30,559	0		30,559	23,683
Total	95,367	75,363	80,643	30,559	97,687		379,619	
Conv. Total	245,570	88,175	55,160	23,683	40,052			452,639
Prior Year	161,064	25,108	69,049	7,592	44,934			307,746
<b>BROKEN PITTED</b>	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	0					0	0
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	0					0	
Conv. Total	0	0						0
Prior Year	0	0						0

Converted Total 1,055,573

\*Conversion factor changed as of December 2008.

Consumer	792,825
Food Service	262,749

**Cumulative Packout - Month Ending February 28, 2019**

<b>RIPE WHOLE</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	1,656	0				1,656	1,656
Large	0	0	0				0	0
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	0	735	0				735	735
Colossal	0	569	0				569	569
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
<b>Total</b>	0	2,960	0				2,960	
<b>Conv. Total</b>	0	2,960	0					2,960
Prior Year	0	2,769	0					2,769
<b>RIPE PITTED</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	1,729	157,202	0				158,931	160,883
Medium	62,233	1,085,984	10,741				1,158,958	1,224,719
Large	6,080	1,094,995	4,011				1,105,086	1,110,270
Ex. Large	6,607	895,797	2,198				904,602	911,140
Ex. Large Sev "C"	0	49,170	0				49,170	49,170
Jumbo	3,565	31,646	0				35,211	39,236
Colossal	262	29,183	0				29,445	29,741
Sup. Colossal	3,916	0	0				3,916	8,337
Green Ripe Whole	0	241,043	0				241,043	241,043
<b>Total</b>	84,392	3,585,020	16,950				3,686,362	
<b>Conv. Total</b>	179,671	3,585,020	9,848					3,774,539
Prior Year	73,378	4,016,286	6,388					4,096,052
<b>LIMITED</b>	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	4,622	738	0	0	0		5,360	12,765
Sliced	477,034	259,139	576,575	0	834,100		2,146,848	2,267,913
Chopped	553	0	0	170,156	0		170,709	133,991
<b>Total</b>	482,209	259,877	576,575	170,156	834,100		2,322,917	
<b>Conv. Total</b>	1,242,384	304,056	394,377	131,871	341,981			2,414,670
Prior Year	1,519,333	378,379	348,720	106,404	312,760			2,665,595
<b>BROKEN PITTED</b>	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	4,024					4,024	4,024
Bkn. Pitted Green Ripe	0	0					0	0
<b>Total</b>	0	4,024					4,024	
<b>Conv. Total</b>	0	4,024						4,024
Prior Year	1,480	1,766						3,246

Converted Total 6,196,192

\*Conversion factor changed as of December 2008.

Consumer	4,774,137
Food Service	1,422,055

**Inventory - Month Ending February 28, 2019**

<b>RIPE WHOLE</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	1,296	0				1,296	1,296
Large	0	7,482	0				7,482	7,482
Ex. Large	0	339	0				339	339
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	1,143	1,096	0				2,239	3,529
Colossal	0	961	0				961	961
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
<b>Total</b>	<b>1,143</b>	<b>11,174</b>	<b>0</b>				<b>12,317</b>	
<b>Conv. Total</b>	<b>2,433</b>	<b>11,174</b>	<b>0</b>					<b>13,607</b>
<b>Prior Year</b>	<b>3,871</b>	<b>13,143</b>	<b>0</b>					<b>17,014</b>
<b>RIPE PITTED</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	2,675	287,638	2,586				292,899	294,836
Medium	62,543	1,159,473	10,089				1,232,105	1,298,489
Large	10,938	927,941	9,742				948,621	956,888
Ex. Large	28,643	840,542	0				869,185	901,523
Ex. Large Sev "C"	0	4,659	0				4,659	4,659
Jumbo	16,767	131,976	0				148,743	167,673
Colossal	6,061	140,989	0				147,050	153,893
Sup. Colossal	0	5,982	0				5,982	5,982
Green Ripe Whole	0	173,422	0				173,422	173,422
<b>Total</b>	<b>127,627</b>	<b>3,672,622</b>	<b>22,417</b>				<b>3,822,666</b>	
<b>Conv. Total</b>	<b>271,718</b>	<b>3,672,622</b>	<b>13,024</b>					<b>3,957,364</b>
<b>Prior Year</b>	<b>275,637</b>	<b>4,426,832</b>	<b>20,642</b>					<b>4,723,111</b>
<b>LIMITED</b>	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	6,956	0	0	0	2,589		9,545	18,973
Sliced	338,854	197,771	327,854	0	543,084		1,407,563	1,550,858
Chopped	11,916	3,402	0	77,759	0		93,077	113,944
<b>Total</b>	<b>357,726</b>	<b>201,173</b>	<b>327,854</b>	<b>77,759</b>	<b>545,673</b>		<b>1,510,185</b>	
<b>Conv. Total</b>	<b>936,147</b>	<b>239,387</b>	<b>224,252</b>	<b>60,263</b>	<b>223,726</b>			<b>1,683,775</b>
<b>Prior Year</b>	<b>1,269,205</b>	<b>303,565</b>	<b>222,517</b>	<b>53,766</b>	<b>220,425</b>			<b>2,069,478</b>
<b>BROKEN PITTED</b>	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	12,184					12,184	12,184
Bkn. Pitted Green Ripe	0	0					0	0
<b>Total</b>	<b>0</b>	<b>12,184</b>					<b>12,184</b>	
<b>Conv. Total</b>	<b>0</b>	<b>12,184</b>						<b>12,184</b>
<b>Prior Year</b>	<b>0</b>	<b>23,213</b>						<b>23,213</b>

Converted Total 5,666,930

\*Conversion factor changed as of December 2008.

Consumer 4,456,632  
Food Service 1,210,298

**Sales - Month Ending February 28, 2019**

<b>RIPE WHOLE</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	340	0				340	340
Large	0	68	0				68	68
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	16	0	0				16	34
Colossal	0	102	0				102	102
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
<b>Total</b>	16	510	0				526	
<b>Conv. Total</b>	34	510	0					544
<b>Prior Year</b>	111	646	0					757
<b>RIPE PITTED</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	256	25,305	600				26,161	26,199
Medium	7,176	87,428	1,337				95,941	103,483
Large	1,399	163,184	1,151				165,734	166,831
Ex. Large	2,812	83,270	0				86,082	89,257
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	563	15,028	0				15,591	16,227
Colossal	363	2,646	0				3,009	3,419
Sup. Colossal	0	155	0				155	155
Green Ripe Whole	0	8,190	0				8,190	8,190
<b>Total</b>	12,569	385,206	3,088				400,863	
<b>Conv. Total</b>	26,759	385,206	1,794					413,760
<b>Prior Year</b>	22,646	340,752	999					364,397
<b>LIMITED</b>	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	1,044	0	0	0	200		1,244	2,770
Sliced	73,438	47,889	81,970	0	109,738		313,035	346,193
Chopped	812	612	0	17,286	0		18,710	17,948
<b>Total</b>	75,294	48,501	81,970	17,286	109,938		332,989	
<b>Conv. Total</b>	194,904	57,468	56,067	13,397	45,075			366,911
<b>Prior Year</b>	191,903	31,259	55,440	12,271	43,862			334,733
<b>BROKEN PITTED</b>	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	1,938					1,938	1,938
Bkn. Pitted Green Ripe	0	0					0	0
<b>Total</b>	0	1,938					1,938	
<b>Conv. Total</b>	0	1,938						1,938
<b>Prior Year</b>	0	2,142						2,142

Converted Total 783,153

Consumer 561,455  
Food Service 221,698

**Cumulative Sales - Month Ending February 28, 2019**

<b>RIPE WHOLE</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	797	0				797	797
Large	0	708	0				708	708
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	448	612	0				1,060	1,566
Colossal	0	408	0				408	408
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
<b>Total</b>	448	2,525	0				2,973	
<b>Conv. Total</b>	954	2,525	0					3,479
<b>Prior Year</b>	1,303	4,357	0					5,660
<b>RIPE PITTED</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	1,916	280,489	3,850				286,255	286,805
Medium	44,429	1,004,788	5,483				1,054,700	1,102,563
Large	8,901	1,743,474	9,961				1,762,336	1,768,212
Ex. Large	20,203	818,969	0				839,172	861,981
Ex. Large Sev "C"	584	10,309	0				10,893	11,552
Jumbo	4,941	134,133	0				139,074	144,652
Colossal	2,685	42,674	0				45,359	48,390
Sup. Colossal	0	2,249	0				2,249	2,249
Green Ripe Whole	0	95,674	0				95,674	95,674
<b>Total</b>	83,659	4,132,759	19,294				4,235,712	
<b>Conv. Total</b>	178,110	4,132,759	11,210					4,322,079
<b>Prior Year</b>	185,057	4,017,860	9,248					4,212,165
<b>LIMITED</b>	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	7,544	204	0	0	1,700		9,448	20,361
Sliced	579,577	250,144	600,843	0	928,421		2,358,985	2,576,708
Chopped	3,512	816	0	143,004	0		147,332	126,211
<b>Total</b>	590,633	251,164	600,843	143,004	930,121		2,515,765	
<b>Conv. Total</b>	1,525,302	294,825	410,977	110,828	381,350			2,723,281
<b>Prior Year</b>	1,437,441	250,199	377,881	108,751	379,753			2,554,026
<b>BROKEN PITTED</b>	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	13,362					13,362	13,362
Bkn. Pitted Green Ripe	0	0					0	0
<b>Total</b>	0	13,362					13,362	
<b>Conv. Total</b>	0	13,362						13,362
<b>Prior Year</b>	0	15,134						15,134

Converted Total 7,062,200

Consumer 5,357,835  
Food Service 1,704,365

**Consecutive Sales - 12 Months Month Ending February 28, 2019**

<b>RIPE WHOLE</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	797	0				797	797
Large	0	1,355	0				1,355	1,355
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	656	918	0				1,574	2,315
Colossal	0	816	0				816	816
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
<b>Total</b>	656	3,886	0				4,542	
<b>Conv. Total</b>	1,397	3,886	0					5,283
<b>Prior Year</b>	1,918	6,749	0					8,667
<b>RIPE PITTED</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	3,302	461,605	7,010				471,917	472,708
Medium	82,647	1,674,270	8,068				1,764,985	1,854,913
Large	16,765	2,810,780	17,679				2,845,224	2,856,744
Ex. Large	35,078	1,363,555	0				1,398,633	1,438,236
Ex. Large Sev "C"	584	10,309	0				10,893	11,552
Jumbo	9,041	277,947	0				286,988	297,195
Colossal	4,222	70,851	0				75,073	79,840
Sup. Colossal	0	3,308	0				3,308	3,308
Green Ripe Whole	0	156,598	0				156,598	156,598
<b>Total</b>	151,639	6,829,223	32,757				7,013,619	
<b>Conv. Total</b>	322,839	6,829,223	19,032					7,171,094
<b>Prior Year</b>	322,486	6,841,953	16,342					7,180,781
<b>LIMITED</b>	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	13,051	204	0	0	3,540		16,795	35,296
Sliced	991,299	419,244	1,051,864	0	1,627,041		4,089,448	4,429,672
Chopped	11,550	1,156	0	234,372	0		247,078	228,638
<b>Total</b>	1,015,900	420,604	1,051,864	234,372	1,630,581		4,353,321	
<b>Conv. Total</b>	2,630,484	493,471	719,475	181,638	668,538			4,693,606
<b>Prior Year</b>	2,512,987	445,907	746,034	149,584	698,091			4,552,603
<b>BROKEN PITTED</b>	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	23,052					23,052	23,052
Bkn. Pitted Green Ripe	0	0					0	0
<b>Total</b>	0	23,052					23,052	
<b>Conv. Total</b>	0	23,052						23,052
<b>Prior Year</b>	0	27,074						27,074

Converted Total 11,893,035

Consumer 8,938,315  
Food Service 2,954,720