



California Monthly Olive Report



California Department of Food and Agriculture

Cooperating with the USDA, National Agricultural Statistics Service, Pacific Regional Office
 P.O. Box 1258 · Sacramento, CA 95812 · (916) 738-6600 · (855) 270-2722 Fax · www.nass.usda.gov/ca

Month Ending: December 31, 2018 Released: January 29, 2019

Summary Report - Sales Month Ending December 31, 2018 Converted 24/300 Case Basis

Item	Monthly Sales			Year to Date Sales			Consecutive 12 Month Sales		
	18/19	17/18	Percent Change	18/19	17/18	Percent Change	18/19	17/18	Percent Change
Total	1,097,614	1,013,623	8.29	5,366,241	5,284,797	1.54	11,699,264	11,777,102	-0.66
Markets									
Consumer	874,361	781,674	11.86	4,108,070	4,102,284	0.14	8,749,451	8,980,197	-2.57
Food Service	223,253	231,949	-3.75	1,258,170	1,182,513	6.40	2,949,813	2,796,905	5.47
Styles									
Whole	905	374	141.87	2,726	4,346	-37.27	5,844	8,542	-31.59
Pitted	725,036	662,484	9.44	3,378,242	3,400,083	-0.64	7,039,340	7,233,722	-2.69
Wedged	2,606	3,162	-17.59	15,562	14,470	7.55	34,849	31,803	9.58
Sliced	347,838	323,853	7.41	1,867,892	1,755,594	6.40	4,371,495	4,214,373	3.73
Chopped	19,904	21,403	-7.01	91,618	98,740	-7.21	224,275	261,708	-14.30
Broken Pitted	1,326	2,346	-43.48	10,200	11,564	-11.80	23,460	26,955	-12.97
Key Items									
24/300 Pitted	700,029	635,259	10.20	3,241,492	3,254,994	-0.41	6,700,822	6,887,370	-2.71
6/10 Pitted	22,929	25,857	-11.32	128,917	138,042	-6.61	320,661	329,820	-2.78
6/10 Sliced	196,743	197,956	-0.61	1,103,866	1,016,849	8.56	2,550,576	2,410,002	5.83
24/300 Whole	718	204	251.96	1,828	3,303	-44.66	4,243	6,588	-35.60
6/10 Whole	187	170	10.00	898	1,043	-13.88	1,601	1,954	-18.08
6/10 Wedged	2,524	2,990	-15.59	14,750	13,830	6.65	33,102	30,269	9.36
2.25 Sliced	52,570	45,264	16.14	277,083	287,984	-3.79	654,467	706,677	-7.39
4.25 Chopped	19,033	16,427	15.87	81,400	83,435	-2.44	177,526	155,828	13.92

Summary Report - Packout and Inventory

Month Ending December 31, 2018

Converted 24/300 Case Basis

Item	Monthly Packout*			Year to Date Packout*			Inventory*		
	18/19	17/18	Percent Change	18/19	17/18	Percent Change	18/19	17/18	Percent Change
Total	498,986	415,641	20.05	4,514,661	5,993,963	-24.68	5,718,876	7,373,868	-22.44
Markets									
Consumer	348,413	300,506	15.94	3,547,070	4,724,620	-24.92	4,504,489	5,724,486	-21.31
Food Service	150,573	115,135	30.78	967,591	1,269,343	-23.77	1,214,386	1,649,382	-26.37
Styles									
Whole	0	2,278	-100.00	1,304	2,278	-42.76	13,283	18,339	-27.57
Pitted	286,641	168,179	70.44	2,779,613	3,849,351	-27.79	3,921,916	5,081,529	-22.82
Wedged	0	0	0.00	0	20,827	-100.00	21,774	35,412	-38.51
Sliced	201,052	233,462	-13.88	1,628,991	2,010,066	-18.96	1,642,577	2,097,531	-21.69
Chopped	11,293	9,956	13.43	100,729	108,196	-6.90	102,349	116,740	-12.33
Broken Pitted	0	1,766	-100.00	4,024	3,246	23.98	16,977	24,318	-30.19
Key Items									
24/300 Pitted	286,641	167,425	71.21	2,685,675	3,797,442	-29.28	3,655,546	4,766,940	-23.31
6/10 Pitted	0	754	-100.00	91,389	46,785	95.34	256,585	292,073	-12.15
6/10 Sliced	150,573	113,339	32.85	874,081	1,189,812	-26.54	899,821	1,277,656	-29.57
24/300 Whole	0	2,278	-100.00	1,304	2,278	-42.76	10,794	14,209	-24.03
6/10 Whole	0	0	0.00	0	0	0.00	2,489	4,130	-39.74
6/10 Wedged	0	0	0.00	0	20,827	-100.00	20,587	32,705	-37.05
2.25 Sliced	42,703	47,389	-9.89	295,744	260,414	13.57	317,656	283,859	11.91
4.25 Chopped	11,293	8,913	26.70	98,609	97,756	0.87	59,739	73,668	-18.91

*Conversion factor 24 1.25 oz changed as of December 2008.

Approximate Supply in Converted Cases

Total Inventory*	5,718,876
Converted Storage	5,634,675
Approximate Supply*	11,353,550

**Storage Report
Month Ending December 31, 2018**

Whole Canning Sizes	
Size	Tons
Small	2,266
Medium	11,049
Large	8,180
Ex. Large	4,900
Ex. Large Sev. "C"	167
Jumbo	1,462
Colossal	3,021
Super Colossal	566
Orchard Run	0
Total Canning	31,612
Limited	4,741
Total	36,353
Total Converted (*155)	5,634,675

Packout - Month Ending December 31, 2018

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	0	0				0	0
Large	0	0	0				0	0
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	0	0	0				0	0
Colossal	0	0	0				0	0
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	0	0	0				0	
Conv. Total	0	0	0					0
Prior Year	0	2,278	0					2,278
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	22,460	0				22,460	22,460
Medium	0	152,835	0				152,835	152,835
Large	0	85,129	0				85,129	85,129
Ex. Large	0	26,217	0				26,217	26,217
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	0	0	0				0	0
Colossal	0	0	0				0	0
Sup. Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	0	286,641	0				286,641	
Conv. Total	0	286,641	0					286,641
Prior Year	754	167,425	0					168,179
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	0	0	0	0	0		0	0
Sliced	58,475	6,646	0	0	104,153		169,274	201,052
Chopped	0	0	0	14,572	0		14,572	11,293
Total	58,475	6,646	0	14,572	104,153		183,846	
Conv. Total	150,573	7,776	0	11,293	42,703			212,345
Prior Year	114,381	34,283	38,452	8,913	47,389			243,418
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	0					0	0
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	0					0	
Conv. Total	0	0						0
Prior Year	0	1,766						1,766

Converted Total 498,986

*Conversion factor changed as of December 2008.

Consumer	348,413
Food Service	150,573

Cumulative Packout - Month Ending December 31, 2018

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	0	0				0	0
Large	0	0	0				0	0
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	0	735	0				735	735
Colossal	0	569	0				569	569
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	0	1,304	0				1,304	
Conv. Total	0	1,304	0					1,304
Prior Year	0	2,278	0					2,278
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	1,175	71,089	0				72,264	73,591
Medium	23,760	783,680	2,189				809,629	835,537
Large	3,641	754,172	0				757,813	761,924
Ex. Large	6,607	728,639	2,198				737,444	743,982
Ex. Large Sev "C"	0	49,170	0				49,170	49,170
Jumbo	3,565	30,265	0				33,830	37,855
Colossal	262	27,617	0				27,879	28,175
Sup. Colossal	3,916	0	0				3,916	8,337
Green Ripe Whole	0	241,043	0				241,043	241,043
Total	42,926	2,685,675	4,387				2,732,988	
Conv. Total	91,389	2,685,675	2,549					2,779,613
Prior Year	46,785	3,797,442	5,124					3,849,351
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	0	0	0	0	0		0	0
Sliced	339,449	130,701	447,727	0	721,327		1,639,204	1,628,991
Chopped	553	0	0	127,237	0		127,790	100,729
Total	340,002	130,701	447,727	127,237	721,327		1,766,994	
Conv. Total	876,201	152,920	306,245	98,609	295,744			1,729,720
Prior Year	1,221,079	312,316	247,523	97,756	260,414			2,139,089
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	4,024					4,024	4,024
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	4,024					4,024	
Conv. Total	0	4,024						4,024
Prior Year	1,480	1,766						3,246

Converted Total 4,514,661

*Conversion factor changed as of December 2008.

Consumer	3,547,070
Food Service	967,591

Inventory - Month Ending December 31, 2018

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	0	0				0	0
Large	0	8,190	0				8,190	8,190
Ex. Large	0	339	0				339	339
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	1,169	1,199	0				2,368	3,688
Colossal	0	1,066	0				1,066	1,066
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	1,169	10,794	0				11,963	
Conv. Total	2,489	10,794	0					13,283
Prior Year	4,130	14,209	0					18,339
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	2,564	204,283	1,546				208,393	210,640
Medium	47,990	1,053,941	6,119				1,108,050	1,159,667
Large	8,698	939,309	9,177				957,184	963,159
Ex. Large	29,255	909,593	0				938,848	971,877
Ex. Large Sev "C"	0	30,483	0				30,483	30,483
Jumbo	25,310	150,350	0				175,660	204,235
Colossal	6,323	154,875	0				161,198	168,337
Sup. Colossal	379	6,685	0				7,064	7,492
Green Ripe Whole	0	206,027	0				206,027	206,027
Total	120,519	3,655,546	16,842				3,792,907	
Conv. Total	256,585	3,655,546	9,785					3,921,916
Prior Year	292,073	4,766,940	22,515					5,081,529
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	7,995	0	0	0	2,895		10,890	21,774
Sliced	349,445	170,227	330,313	0	774,771		1,624,756	1,642,577
Chopped	9,104	3,279	0	77,082	0		89,465	102,349
Total	366,544	173,506	330,313	77,082	777,666		1,725,111	
Conv. Total	955,313	206,871	225,934	59,739	318,843			1,766,700
Prior Year	1,353,179	306,529	229,741	73,668	286,566			2,249,683
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	16,977					16,977	16,977
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	16,977					16,977	
Conv. Total	0	16,977						16,977
Prior Year	0	24,318						24,318

Converted Total 5,718,876

*Conversion factor changed as of December 2008.

Consumer 4,504,489
Food Service 1,214,386

Sales - Month Ending December 31, 2018

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	72	0				72	72
Large	0	34	0				34	34
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	88	306	0				394	493
Colossal	0	306	0				306	306
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	88	718	0				806	
Conv. Total	187	718	0					905
Prior Year	170	204	0					374
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	311	49,552	450				50,313	50,476
Medium	4,616	187,096	1,595				193,307	197,850
Large	1,276	282,799	1,531				285,606	286,405
Ex. Large	3,305	133,291	0				136,596	140,327
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	880	27,770	0				28,650	29,644
Colossal	382	8,173	0				8,555	8,986
Sup. Colossal	0	785	0				785	785
Green Ripe Whole	0	10,563	0				10,563	10,563
Total	10,770	700,029	3,576				714,375	
Conv. Total	22,929	700,029	2,078					725,036
Prior Year	25,857	635,259	1,368					662,484
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	980	0	0	0	200		1,180	2,606
Sliced	76,405	32,485	88,476	0	128,220		325,586	347,838
Chopped	227	0	0	24,559	0		24,786	19,904
Total	77,612	32,485	88,476	24,559	128,420		351,552	
Conv. Total	200,137	38,007	60,518	19,033	52,652			370,347
Prior Year	205,922	32,576	48,058	16,427	45,436			348,419
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	1,326					1,326	1,326
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	1,326					1,326	
Conv. Total	0	1,326						1,326
Prior Year	0	2,346						2,346

Converted Total 1,097,614

Consumer 874,361
Food Service 223,253

Cumulative Sales - Month Ending December 31, 2018

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	457	0				457	457
Large	0	555	0				555	555
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	422	510	0				932	1,408
Colossal	0	306	0				306	306
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	422	1,828	0				2,250	
Conv. Total	898	1,828	0					2,726
Prior Year	1,043	3,303	0					4,346
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	1,421	221,250	2,650				225,321	225,815
Medium	31,575	813,659	3,167				848,401	882,722
Large	6,462	1,361,046	7,665				1,375,173	1,379,257
Ex. Large	14,649	620,603	0				635,252	651,791
Ex. Large Sev "C"	584	10,309	0				10,893	11,552
Jumbo	3,886	107,919	0				111,805	116,192
Colossal	1,976	36,256	0				38,232	40,463
Sup. Colossal	0	1,911	0				1,911	1,911
Green Ripe Whole	0	68,539	0				68,539	68,539
Total	60,553	3,241,492	13,482				3,315,527	
Conv. Total	128,917	3,241,492	7,833					3,378,242
Prior Year	138,042	3,254,994	7,047					3,400,083
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	5,728	204	0	0	1,400		7,332	15,562
Sliced	428,686	158,317	441,099	0	675,812		1,703,914	1,867,892
Chopped	2,540	204	0	105,032	0		107,776	91,618
Total	436,954	158,725	441,099	105,032	677,212		1,819,022	
Conv. Total	1,128,354	185,949	301,712	81,400	277,657			1,975,072
Prior Year	1,043,428	181,120	272,198	83,435	288,623			1,868,804
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	10,200					10,200	10,200
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	10,200					10,200	
Conv. Total	0	10,200						10,200
Prior Year	0	11,564						11,564

Converted Total 5,366,241

Consumer 4,108,070
Food Service 1,258,170

Consecutive Sales - 12 Months Month Ending December 31, 2018

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	729	0				729	729
Large	0	1,270	0				1,270	1,270
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	752	1,224	0				1,976	2,825
Colossal	0	1,020	0				1,020	1,020
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	752	4,243	0				4,995	
Conv. Total	1,601	4,243	0					5,844
Prior Year	1,954	6,588	0					8,542
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	3,342	446,217	6,550				456,109	457,138
Medium	80,480	1,674,007	6,479				1,760,966	1,849,113
Large	16,950	2,744,528	17,705				2,779,183	2,790,901
Ex. Large	35,523	1,315,827	0				1,351,350	1,391,455
Ex. Large Sev "C"	584	10,309	0				10,893	11,552
Jumbo	9,440	283,607	0				293,047	303,705
Colossal	4,297	76,090	0				80,387	85,238
Sup. Colossal	0	3,744	0				3,744	3,744
Green Ripe Whole	0	146,493	0				146,493	146,493
Total	150,616	6,700,822	30,734				6,882,172	
Conv. Total	320,661	6,700,822	17,856					7,039,340
Prior Year	329,820	6,887,370	16,531					7,233,722
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	12,855	204	0	0	3,680		16,739	34,849
Sliced	990,515	385,093	1,046,628	0	1,596,261		4,018,497	4,371,495
Chopped	11,443	1,224	0	229,066	0		241,733	224,275
Total	1,014,813	386,521	1,046,628	229,066	1,599,941		4,276,969	
Conv. Total	2,627,550	453,674	715,894	177,526	655,976			4,630,620
Prior Year	2,465,131	436,344	742,370	155,828	708,211			4,507,883
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	23,460					23,460	23,460
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	23,460					23,460	
Conv. Total	0	23,460						23,460
Prior Year	0	26,955						26,955

Converted Total 11,699,264

Consumer 8,749,451
Food Service 2,949,813