



# California Monthly Olive Report



## California Department of Food and Agriculture

Cooperating with the USDA, National Agricultural Statistics Service, Pacific Regional Office

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Month Ending: December 31, 2017 Released: January 25, 2018

### Summary Report - Sales Month Ending December 31, 2017 Converted 24/300 Case Basis

Item	Monthly Sales			Year to Date Sales			Consecutive 12 Month Sales		
	17/18	16/17	Percent Change	17/18	16/17	Percent Change	17/18	16/17	Percent Change
Total	1,013,623	1,162,324	-12.79	5,284,797	5,317,383	-0.61	11,777,102	12,116,984	-2.81
<b>Markets</b>									
Consumer	781,674	920,108	-15.05	4,102,284	4,128,230	-0.63	8,980,197	9,216,782	-2.57
Food Service	231,949	242,217	-4.24	1,182,513	1,189,153	-0.56	2,796,905	2,900,201	-3.56
<b>Styles</b>									
Whole	374	1,424	-73.72	4,346	3,831	13.45	8,542	11,252	-24.08
Pitted	662,484	785,877	-15.70	3,400,083	3,429,603	-0.86	7,233,722	7,479,468	-3.29
Wedged	3,162	1,813	74.41	14,470	9,406	53.83	31,803	22,288	42.69
Sliced	323,853	352,043	-8.01	1,755,594	1,763,984	-0.48	4,214,373	4,347,016	-3.05
Chopped	21,403	19,613	9.13	98,740	98,141	0.61	261,708	230,952	13.32
Broken Pitted	2,346	1,555	50.87	11,564	12,418	-6.88	26,955	26,007	3.65
<b>Key Items</b>									
24/300 Pitted	635,259	756,414	-16.02	3,254,994	3,289,917	-1.06	6,887,370	7,143,585	-3.59
6/10 Pitted	25,857	28,443	-9.09	138,042	133,665	3.27	329,820	317,679	3.82
6/10 Sliced	197,956	211,529	-6.42	1,016,849	1,034,746	-1.73	2,410,002	2,535,288	-4.94
24/300 Whole	204	1,169	-82.55	3,303	3,022	9.30	6,588	7,465	-11.75
6/10 Whole	170	255	-33.33	1,043	809	28.95	1,954	3,787	-48.40
6/10 Wedged	2,990	1,813	64.91	13,830	8,922	55.01	30,269	20,749	45.88
2.25 Sliced	45,264	51,863	-12.73	287,984	281,308	2.37	706,677	717,594	-1.52
4.25 Chopped	16,427	19,436	-15.48	83,435	85,531	-2.45	155,828	201,863	-22.81

**Summary Report - Packout and Inventory**

**Month Ending December 31, 2017**

**Converted 24/300 Case Basis**

Item	Monthly Packout*			Year to Date Packout*			Inventory*		
	17/18	16/17	Percent Change	17/18	16/17	Percent Change	17/18	16/17	Percent Change
Total	415,641	477,018	-12.87	5,993,963	6,014,089	-0.33	7,384,611	7,530,362	-1.94
<b>Markets</b>									
Consumer	300,506	239,558	25.44	4,724,620	4,432,291	6.60	5,743,162	5,824,265	-1.39
Food Service	115,135	237,460	-51.51	1,269,343	1,581,797	-19.75	1,641,449	1,706,097	-3.79
<b>Styles</b>									
Whole	2,278	0	0.00	2,278	14,636	-84.44	18,266	29,500	-38.08
Pitted	168,179	227,590	-26.10	3,849,351	3,591,956	7.17	5,187,955	5,047,644	2.78
Wedged	0	3,288	-100.00	20,827	3,288	533.36	31,407	15,929	97.17
Sliced	233,462	231,375	0.90	2,010,066	2,332,482	-13.82	2,048,881	2,317,863	-11.60
Chopped	9,956	14,764	-32.56	108,196	71,726	50.85	86,112	113,252	-23.96
Broken Pitted	1,766	0	0.00	3,246	0	0.00	11,991	6,173	94.25
<b>Key Items</b>									
24/300 Pitted	167,425	152,577	9.73	3,797,442	3,303,482	14.95	4,860,569	4,579,352	6.14
6/10 Pitted	754	75,013	-99.00	46,785	275,661	-83.03	302,899	430,575	-29.65
6/10 Sliced	113,339	159,158	-28.79	1,189,812	1,294,290	-8.07	1,289,290	1,230,734	4.76
24/300 Whole	2,278	0	0.00	2,278	3,849	-40.82	14,076	19,363	-27.30
6/10 Whole	0	0	0.00	0	4,375	-100.00	4,190	4,152	0.92
6/10 Wedged	0	3,288	-100.00	20,827	3,288	533.36	28,822	15,496	85.99
2.25 Sliced	47,389	10,262	361.79	260,414	368,686	-29.37	269,005	383,480	-29.85
4.25 Chopped	8,913	14,764	-39.63	97,756	67,544	44.73	69,610	88,113	-21.00

\*Conversion factor 24 1.25 oz changed as of December 2008.

<u>Approximate Supply in Converted Cases</u>	
Total Inventory*	7,384,611
Converted Storage	11,986,954
Approximate Supply*	19,371,566

**Storage Report  
Month Ending December 31, 2017**

Whole Canning Sizes	
Size	Tons
Small	11,800
Medium	18,384
Large	12,326
Ex. Large	11,673
Ex.Large Sev. "C"	899
Jumbo	4,124
Colossal	3,352
Super Colossal	501
Orchard Run	0
<b>Total Canning</b>	<b>63,060</b>
Limited	14,276
Total	77,335
Total Converted (*155)	11,986,954

**Packout - Month Ending December 31, 2017**

<b>RIPE WHOLE</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	0	0				0	0
Large	0	0	0				0	0
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	0	0	0				0	0
Colossal	0	2,278	0				2,278	2,278
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	0	2,278	0				2,278	
Conv. Total	0	2,278	0					2,278
Prior Year	0	0	0					0
<b>RIPE PITTED</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	15,919	0				15,919	15,919
Medium	0	8,321	0				8,321	8,321
Large	0	11,720	0				11,720	11,720
Ex. Large	0	2,089	0				2,089	2,089
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	0	37,117	0				37,117	37,117
Colossal	354	85,052	0				85,406	85,806
Sup. Colossal	0	7,207	0				7,207	7,207
Green Ripe Whole	0	0	0				0	0
Total	354	167,425	0				167,779	
Conv. Total	754	167,425	0					168,179
Prior Year	75,013	152,577	0					227,590
<b>LIMITED</b>	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	0	0	0	0	0		0	0
Sliced	44,015	29,302	56,216	0	115,582		245,115	233,462
Chopped	272	0	0	11,501	0		11,773	9,956
Total	44,287	29,302	56,216	11,501	115,582		256,888	
Conv. Total	114,381	34,283	38,452	8,913	47,389			243,418
Prior Year	162,446	8,904	53,052	14,764	10,262			249,428
<b>BROKEN PITTED</b>	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	1,766					1,766	1,766
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	1,766					1,766	
Conv. Total	0	1,766						1,766
Prior Year	0	0						0

Converted Total 415,641

\*Conversion factor changed as of December 2008.

Consumer 300,506  
Food Service 115,135

**Cumulative Packout - Month Ending December 31, 2017**

<b>RIPE WHOLE</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	0	0				0	0
Large	0	0	0				0	0
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	0	0	0				0	0
Colossal	0	2,278	0				2,278	2,278
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	0	2,278	0				2,278	
Conv. Total	0	2,278	0					2,278
Prior Year	4,375	3,849	6,412					14,636
<b>RIPE PITTED</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	112,779	0				112,779	112,779
Medium	19,580	1,251,058	5,629				1,276,267	1,296,014
Large	411	1,136,718	3,190				1,140,319	1,139,446
Ex. Large	1,630	968,285	0				969,915	971,755
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	0	40,655	0				40,655	40,655
Colossal	354	86,727	0				87,081	87,481
Sup. Colossal	0	7,497	0				7,497	7,497
Green Ripe Whole	0	193,723	0				193,723	193,723
Total	21,975	3,797,442	8,819				3,828,236	
Conv. Total	46,785	3,797,442	5,124					3,849,351
Prior Year	275,661	3,303,482	12,813					3,591,956
<b>LIMITED</b>	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	8,088	0	0	0	0		8,088	20,827
Sliced	462,063	266,937	361,876	0	635,157		1,726,033	2,010,066
Chopped	2,723	0	0	126,137	0		128,860	108,196
Total	472,874	266,937	361,876	126,137	635,157		1,862,981	
Conv. Total	1,221,079	312,316	247,523	97,756	260,414			2,139,089
Prior Year	1,301,761	230,964	438,541	67,544	368,686			2,407,496
<b>BROKEN PITTED</b>	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	695	1,766					2,461	3,246
Bkn. Pitted Green Ripe	0	0					0	0
Total	695	1,766					2,461	
Conv. Total	1,480	1,766						3,246
Prior Year	0	0						0

Converted Total 5,993,963

\*Conversion factor changed as of December 2008.

Consumer	4,724,620
Food Service	1,269,343

**Inventory - Month Ending December 31, 2017**

<b>RIPE WHOLE</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	1,593	0				1,593	1,593
Large	0	9,047	0				9,047	9,047
Ex. Large	0	511	0				511	511
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	1,330	1,784	0				3,114	4,616
Colossal	638	433	0				1,071	1,791
Super Colossal	0	708	0				708	708
Green Ripe Whole	0	0	0				0	0
<b>Total</b>	1,968	14,076	0				16,044	
<b>Conv. Total</b>	4,190	14,076	0					18,266
<b>Prior Year</b>	4,152	19,363	5,985					29,500
<b>RIPE PITTED</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	1,102	191,781	1,816				194,699	195,182
Medium	66,255	1,405,771	13,593				1,485,619	1,554,725
Large	19,772	1,632,706	26,737				1,679,215	1,690,335
Ex. Large	38,714	1,153,742	0				1,192,456	1,236,164
Ex. Large Sev "C"	0	6,750	0				6,750	6,750
Jumbo	12,657	109,251	0				121,908	136,198
Colossal	3,773	82,055	0				85,828	90,088
Sup. Colossal	0	43,849	0				43,849	43,849
Green Ripe Whole	0	234,664	0				234,664	234,664
<b>Total</b>	142,273	4,860,569	42,146				5,044,988	
<b>Conv. Total</b>	302,899	4,860,569	24,487					5,187,955
<b>Prior Year</b>	430,575	4,579,352	37,717					5,047,644
<b>LIMITED</b>	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	11,193	0	0	0	6,305		17,498	31,407
Sliced	500,695	236,473	312,738	0	656,109		1,706,015	2,048,881
Chopped	4,238	108	0	89,819	0		94,165	86,112
<b>Total</b>	516,126	236,581	312,738	89,819	662,414		1,817,678	
<b>Conv. Total</b>	1,334,360	276,927	213,913	69,610	271,590			2,166,400
<b>Prior Year</b>	1,271,370	302,987	400,662	88,113	383,913			2,447,045
<b>BROKEN PITTED</b>	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	11,991					11,991	11,991
Bkn. Pitted Green Ripe	0	0					0	0
<b>Total</b>	0	11,991					11,991	
<b>Conv. Total</b>	0	11,991						11,991
<b>Prior Year</b>	0	6,173						6,173

Converted Total 7,384,611

\*Conversion factor changed as of December 2008.

Consumer	5,743,162
Food Service	1,641,449

**Sales - Month Ending December 31, 2017**

<b>RIPE WHOLE</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	0	0				0	0
Large	0	204	0				204	204
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	80	0	0				80	170
Colossal	0	0	0				0	0
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
<b>Total</b>	80	204	0				284	
<b>Conv. Total</b>	170	204	0					374
<b>Prior Year</b>	255	1,169	0					1,424
<b>RIPE PITTED</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	328	45,932	780				47,040	47,083
Medium	5,963	159,672	541				166,176	172,682
Large	1,618	263,697	1,034				266,349	267,742
Ex. Large	2,861	129,232	0				132,093	135,323
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	986	20,605	0				21,591	22,704
Colossal	389	6,135	0				6,524	6,963
Sup. Colossal	0	444	0				444	444
Green Ripe Whole	0	9,542	0				9,542	9,542
<b>Total</b>	12,145	635,259	2,355				649,759	
<b>Conv. Total</b>	25,857	635,259	1,368					662,484
<b>Prior Year</b>	28,443	756,414	1,019					785,877
<b>LIMITED</b>	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	1,161	0	0	0	420		1,581	3,162
Sliced	76,876	27,843	70,260	0	110,399		285,378	323,853
Chopped	1,298	0	0	21,196	0		22,494	21,403
<b>Total</b>	79,335	27,843	70,260	21,196	110,819		309,453	
<b>Conv. Total</b>	205,922	32,576	48,058	16,427	45,436			348,419
<b>Prior Year</b>	213,518	33,346	55,305	19,436	51,863			373,468
<b>BROKEN PITTED</b>	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	2,346					2,346	2,346
Bkn. Pitted Green Ripe	0	0					0	0
<b>Total</b>	0	2,346					2,346	
<b>Conv. Total</b>	0	2,346						2,346
<b>Prior Year</b>	0	1,555						1,555

Converted Total 1,013,623

Consumer 781,674  
Food Service 231,949

**Cumulative Sales - Month Ending December 31, 2017**

<b>RIPE WHOLE</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	272	0				272	272
Large	0	2,521	0				2,521	2,521
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	490	306	0				796	1,349
Colossal	0	204	0				204	204
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
<b>Total</b>	490	3,303	0				3,793	
<b>Conv. Total</b>	1,043	3,303	0					4,346
<b>Prior Year</b>	809	3,022	0					3,831
<b>RIPE PITTED</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	1,471	223,145	2,720				227,336	227,857
Medium	36,732	835,118	2,985				874,835	915,055
Large	7,278	1,409,771	6,424				1,423,473	1,428,998
Ex. Large	12,891	590,176	0				603,067	617,621
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	4,259	116,772	0				121,031	125,839
Colossal	2,208	32,572	0				34,780	37,273
Sup. Colossal	0	1,273	0				1,273	1,273
Green Ripe Whole	0	46,167	0				46,167	46,167
<b>Total</b>	64,839	3,254,994	12,129				3,331,962	
<b>Conv. Total</b>	138,042	3,254,994	7,047					3,400,083
<b>Prior Year</b>	133,665	3,289,917	6,021					3,429,603
<b>LIMITED</b>	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	5,371	0	0	0	1,560		6,931	14,470
Sliced	394,893	152,618	397,950	0	702,399		1,647,860	1,755,594
Chopped	3,325	1,088	0	107,658	0		112,071	98,740
<b>Total</b>	403,589	153,706	397,950	107,658	703,959		1,766,862	
<b>Conv. Total</b>	1,043,428	181,120	272,198	83,435	288,623			1,868,804
<b>Prior Year</b>	1,054,679	168,908	280,621	85,531	281,792			1,871,531
<b>BROKEN PITTED</b>	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	11,564					11,564	11,564
Bkn. Pitted Green Ripe	0	0					0	0
<b>Total</b>	0	11,564					11,564	
<b>Conv. Total</b>	0	11,564						11,564
<b>Prior Year</b>	0	12,418						12,418

Converted Total 5,284,797

Consumer 4,102,284

Food Service 1,182,513

**Consecutive Sales - 12 Months Month Ending December 31, 2017**

<b>RIPE WHOLE</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	476	0				476	476
Large	0	3,833	0				3,833	3,833
Ex. Large	0	587	0				587	587
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	918	714	0				1,632	2,668
Colossal	0	816	0				816	816
Super Colossal	0	162	0				162	162
Green Ripe Whole	0	0	0				0	0
<b>Total</b>	<b>918</b>	<b>6,588</b>	<b>0</b>				<b>7,506</b>	
<b>Conv. Total</b>	<b>1,954</b>	<b>6,588</b>	<b>0</b>					<b>8,542</b>
<b>Prior Year</b>	<b>3,787</b>	<b>7,465</b>	<b>0</b>					<b>11,252</b>
<b>RIPE PITTED</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	3,817	466,391	6,415				476,623	478,245
Medium	83,815	1,735,308	7,841				1,826,964	1,918,306
Large	17,484	2,923,136	14,197				2,954,817	2,968,608
Ex. Large	34,681	1,263,692	0				1,298,373	1,337,528
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	10,004	270,035	0				280,039	291,334
Colossal	5,117	86,082	0				91,199	96,976
Sup. Colossal	0	3,053	0				3,053	3,053
Green Ripe Whole	0	139,673	0				139,673	139,673
<b>Total</b>	<b>154,918</b>	<b>6,887,370</b>	<b>28,453</b>				<b>7,070,741</b>	
<b>Conv. Total</b>	<b>329,820</b>	<b>6,887,370</b>	<b>16,531</b>					<b>7,233,722</b>
<b>Prior Year</b>	<b>317,679</b>	<b>7,143,585</b>	<b>18,204</b>					<b>7,479,468</b>
<b>LIMITED</b>	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	11,755	0	0	0	3,740		15,495	31,803
Sliced	935,923	365,966	978,821	0	1,723,603		4,004,313	4,214,373
Chopped	6,484	3,474	59,233	201,068	0		270,259	261,708
<b>Total</b>	<b>954,162</b>	<b>369,440</b>	<b>1,038,054</b>	<b>201,068</b>	<b>1,727,343</b>		<b>4,290,067</b>	
<b>Conv. Total</b>	<b>2,465,131</b>	<b>436,344</b>	<b>742,370</b>	<b>155,828</b>	<b>708,211</b>			<b>4,507,883</b>
<b>Prior Year</b>	<b>2,578,735</b>	<b>402,959</b>	<b>697,566</b>	<b>201,863</b>	<b>719,133</b>			<b>4,600,256</b>
<b>BROKEN PITTED</b>	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	26,955					26,955	26,955
Bkn. Pitted Green Ripe	0	0					0	0
<b>Total</b>	<b>0</b>	<b>26,955</b>					<b>26,955</b>	
<b>Conv. Total</b>	<b>0</b>	<b>26,955</b>						<b>26,955</b>
<b>Prior Year</b>	<b>0</b>	<b>26,007</b>						<b>26,007</b>

Converted Total 11,777,102

Consumer 8,980,197  
Food Service 2,796,905