



California Monthly Olive Report



California Department of Food and Agriculture

Cooperating with the USDA, National Agricultural Statistics Service, Pacific Regional Office

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Month Ending: August 31, 2018 Released: September 27, 2018

Summary Report - Sales Month Ending August 31, 2018 Converted 24/300 Case Basis

Item	Monthly Sales			Year to Date Sales			Consecutive 12 Month Sales		
	18/19	17/18	Percent Change	18/19	17/18	Percent Change	18/19	17/18	Percent Change
Total	919,165	970,613	-5.30	919,165	970,613	-5.30	11,566,372	11,741,063	-1.49
Markets									
Consumer	656,227	721,089	-8.99	656,227	721,089	-8.99	8,678,802	8,946,390	-2.99
Food Service	262,938	249,524	5.38	262,938	249,524	5.38	2,887,569	2,794,673	3.32
Styles									
Whole	708	689	2.72	708	689	2.72	7,483	8,041	-6.94
Pitted	525,494	575,845	-8.74	525,494	575,845	-8.74	7,010,830	7,238,668	-3.15
Wedged	2,403	3,338	-28.01	2,403	3,338	-28.01	32,822	28,085	16.87
Sliced	374,080	368,439	1.53	374,080	368,439	1.53	4,264,839	4,179,281	2.05
Chopped	14,338	20,455	-29.91	14,338	20,455	-29.91	225,280	259,787	-13.28
Broken Pitted	2,142	1,847	15.97	2,142	1,847	15.97	25,119	27,200	-7.65
Key Items									
24/300 Pitted	493,814	545,706	-9.51	493,814	545,706	-9.51	6,662,432	6,891,361	-3.32
6/10 Pitted	30,136	28,886	4.33	30,136	28,886	4.33	331,036	331,532	-0.15
6/10 Sliced	229,711	214,397	7.14	229,711	214,397	7.14	2,478,873	2,411,189	2.81
24/300 Whole	606	204	197.06	606	204	197.06	6,120	6,078	0.69
6/10 Whole	102	485	-78.95	102	485	-78.95	1,363	1,963	-30.59
6/10 Wedged	2,050	3,190	-35.75	2,050	3,190	-35.75	31,042	26,667	16.41
2.25 Sliced	52,728	60,541	-12.91	52,728	60,541	-12.91	657,554	690,187	-4.73
4.25 Chopped	13,398	17,091	-21.61	13,398	17,091	-21.61	175,868	156,404	12.45

Summary Report - Packout and Inventory
Month Ending August 31, 2018
Converted 24/300 Case Basis

Item	Monthly Packout*			Year to Date Packout*			Inventory*		
	18/19	17/18	Percent Change	18/19	17/18	Percent Change	18/19	17/18	Percent Change
Total	1,098,953	1,289,335	-14.77	1,098,953	1,289,335	-14.77	6,797,606	7,088,411	-4.10
Markets									
Consumer	873,136	1,010,352	-13.58	873,136	1,010,352	-13.58	5,325,137	5,487,994	-2.97
Food Service	225,817	278,983	-19.06	225,817	278,983	-19.06	1,472,469	1,600,417	-7.99
Styles									
Whole	1,304	0	--	1,304	0	--	16,017	21,811	-26.57
Pitted	662,598	850,909	-22.13	662,598	850,909	-22.13	4,785,329	4,985,852	-4.02
Wedged	0	1,857	--	0	1,857	--	32,739	40,254	-18.67
Sliced	407,053	411,730	-1.14	407,053	411,730	-1.14	1,840,703	1,922,208	-4.24
Chopped	24,975	24,839	0.55	24,975	24,839	0.55	109,565	99,238	10.41
Broken Pitted	3,023	0	--	3,023	0	--	13,253	19,048	-30.42
Key Items									
24/300 Pitted	631,787	822,045	-23.14	631,787	822,045	-23.14	4,453,531	4,581,565	-2.79
6/10 Pitted	30,811	27,439	12.29	30,811	27,439	12.29	318,043	378,560	-15.99
6/10 Sliced	193,944	249,687	-22.33	193,944	249,687	-22.33	1,076,190	1,155,915	-6.90
24/300 Whole	1,304	0	--	1,304	0	--	12,721	17,055	-25.41
6/10 Whole	0	0	0.00	0	0	0.00	3,296	4,756	-30.71
6/10 Wedged	0	1,857	--	0	1,857	--	31,091	37,052	-16.09
2.25 Sliced	54,662	35,734	52.97	54,662	35,734	52.97	256,415	294,469	-12.92
4.25 Chopped	23,913	24,839	-3.73	23,913	24,839	-3.73	55,602	73,084	-23.92

Approximate Supply in Converted Cases

Total Inventory*	6,797,606
Converted Storage	6,105,357
Approximate Supply*	12,902,963

Storage Report
Month Ending August 31, 2018

Whole Canning Sizes	
Size	Tons
Small	4,122
Medium	12,747
Large	8,734
Ex. Large	2,623
Ex.Large Sev. "C"	480
Jumbo	1,196
Colossal	2,669
Super Colossal	447
Orchard Run	0
Total Canning	33,018
Limited	6,371
Total	39,389
Total Converted (*155)	6,105,357

Packout - Month Ending August 31, 2018

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	0	0				0	0
Large	0	0	0				0	0
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	0	735	0				735	735
Colossal	0	569	0				569	569
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	0	1,304	0				1,304	
Conv. Total	0	1,304	0					1,304
Prior Year	0	0	0					0
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	1,091	426	0				1,517	2,749
Medium	5,008	177,788	0				182,796	188,450
Large	630	263,570	0				264,200	264,911
Ex. Large	0	132,786	0				132,786	132,786
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	3,565	29,600	0				33,165	37,190
Colossal	262	27,617	0				27,879	28,175
Sup. Colossal	3,916	0	0				3,916	8,337
Green Ripe Whole	0	0	0				0	0
Total	14,472	631,787	0				646,259	
Conv. Total	30,811	631,787	0					662,598
Prior Year	27,439	822,045	1,426					850,909
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	0	0	0	0	0		0	0
Sliced	75,318	23,179	191,999	0	133,322		423,818	407,053
Chopped	277	0	0	30,856	0		31,133	24,975
Total	75,595	23,179	191,999	30,856	133,322		454,951	
Conv. Total	195,006	27,119	131,327	23,913	54,662			432,028
Prior Year	251,544	52,489	73,821	24,839	35,734			438,426
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	3,023					3,023	3,023
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	3,023					3,023	
Conv. Total	0	3,023						3,023
Prior Year	0	0						0

Converted Total 1,098,953

Consumer 873,136
Food Service 225,817

Cumulative Packout - Month Ending August 31, 2018

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	0	0				0	0
Large	0	0	0				0	0
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	0	735	0				735	735
Colossal	0	569	0				569	569
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	0	1,304	0				1,304	
Conv. Total	0	1,304	0					1,304
Prior Year	0	0	0					0
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	1,091	426	0				1,517	2,749
Medium	5,008	177,788	0				182,796	188,450
Large	630	263,570	0				264,200	264,911
Ex. Large	0	132,786	0				132,786	132,786
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	3,565	29,600	0				33,165	37,190
Colossal	262	27,617	0				27,879	28,175
Sup. Colossal	3,916	0	0				3,916	8,337
Green Ripe Whole	0	0	0				0	0
Total	14,472	631,787	0				646,259	
Conv. Total	30,811	631,787	0					662,598
Prior Year	27,439	822,045	1,426					850,909
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	0	0	0	0	0		0	0
Sliced	75,318	23,179	191,999	0	133,322		423,818	407,053
Chopped	277	0	0	30,856	0		31,133	24,975
Total	75,595	23,179	191,999	30,856	133,322		454,951	
Conv. Total	195,006	27,119	131,327	23,913	54,662			432,028
Prior Year	251,544	52,489	73,821	24,839	35,734			438,426
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	3,023					3,023	3,023
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	3,023					3,023	
Conv. Total	0	3,023						3,023
Prior Year	0	0						0

Converted Total 1,098,953

Consumer 873,136
Food Service 225,817

Inventory - Month Ending August 31, 2018

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	1,311	0				1,311	1,311
Large	0	7,687	0				7,687	7,687
Ex. Large	0	477	0				477	477
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	1,548	1,720	0				3,268	5,016
Colossal	0	1,373	0				1,373	1,373
Super Colossal	0	153	0				153	153
Green Ripe Whole	0	0	0				0	0
Total	1,548	12,721	0				14,269	
Conv. Total	3,296	12,721	0					16,017
Prior Year	4,756	17,055	0					21,811
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	3,332	181,678	507				185,517	189,066
Medium	55,991	1,115,271	9,072				1,180,334	1,239,747
Large	10,630	1,449,340	14,096				1,474,066	1,480,161
Ex. Large	32,463	1,158,171	0				1,190,634	1,227,285
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	38,931	213,212	0				252,143	296,096
Colossal	7,375	215,252	0				222,627	230,953
Sup. Colossal	664	20,547	0				21,211	21,961
Green Ripe Whole	0	100,060	0				100,060	100,060
Total	149,386	4,453,531	23,675				4,626,592	
Conv. Total	318,043	4,453,531	13,755					4,785,329
Prior Year	378,560	4,581,565	25,728					4,985,852
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	12,074	0	0	0	4,020		16,094	32,739
Sliced	417,938	181,893	431,701	0	625,402		1,656,934	1,840,703
Chopped	11,437	4,304	0	71,744	0		87,485	109,565
Total	441,449	186,197	431,701	71,744	629,422		1,760,513	
Conv. Total	1,151,130	222,929	295,283	55,602	258,063			1,983,008
Prior Year	1,217,102	192,926	280,917	73,084	297,671			2,061,700
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	13,253					13,253	13,253
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	13,253					13,253	
Conv. Total	0	13,253						13,253
Prior Year	0	19,048						19,048

Converted Total 6,797,606

Consumer 5,325,137
Food Service 1,472,469

Sales - Month Ending August 31, 2018

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	204	0				204	204
Large	0	402	0				402	402
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	48	0	0				48	102
Colossal	0	0	0				0	0
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	48	606	0				654	
Conv. Total	102	606	0					708
Prior Year	485	204	0					689
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	296	31,469	600				32,365	32,448
Medium	7,924	113,105	344				121,373	130,175
Large	808	205,586	1,713				208,107	208,301
Ex. Large	3,482	104,063	0				107,545	111,476
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	1,005	22,753	0				23,758	24,893
Colossal	640	8,363	0				9,003	9,726
Sup. Colossal	0	145	0				145	145
Green Ripe Whole	0	8,330	0				8,330	8,330
Total	14,155	493,814	2,657				510,626	
Conv. Total	30,136	493,814	1,544					525,494
Prior Year	28,886	545,706	1,253					575,845
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	796	204	0	0	280		1,280	2,403
Sliced	89,208	28,922	84,508	0	128,604		331,242	374,080
Chopped	245	0	0	17,288	0		17,533	14,338
Total	90,249	29,126	84,508	17,288	128,884		350,055	
Conv. Total	232,700	34,077	57,803	13,398	52,842			390,821
Prior Year	220,152	35,490	58,810	17,091	60,689			392,232
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	2,142					2,142	2,142
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	2,142					2,142	
Conv. Total	0	2,142						2,142
Prior Year	0	1,847						1,847

Converted Total 919,165

Consumer 656,227
Food Service 262,938

Cumulative Sales - Month Ending August 31, 2018

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	204	0				204	204
Large	0	402	0				402	402
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	48	0	0				48	102
Colossal	0	0	0				0	0
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	48	606	0				654	
Conv. Total	102	606	0					708
Prior Year	485	204	0					689
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	296	31,469	600				32,365	32,448
Medium	7,924	113,105	344				121,373	130,175
Large	808	205,586	1,713				208,107	208,301
Ex. Large	3,482	104,063	0				107,545	111,476
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	1,005	22,753	0				23,758	24,893
Colossal	640	8,363	0				9,003	9,726
Sup. Colossal	0	145	0				145	145
Green Ripe Whole	0	8,330	0				8,330	8,330
Total	14,155	493,814	2,657				510,626	
Conv. Total	30,136	493,814	1,544					525,494
Prior Year	28,886	545,706	1,253					575,845
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	796	204	0	0	280		1,280	2,403
Sliced	89,208	28,922	84,508	0	128,604		331,242	374,080
Chopped	245	0	0	17,288	0		17,533	14,338
Total	90,249	29,126	84,508	17,288	128,884		350,055	
Conv. Total	232,700	34,077	57,803	13,398	52,842			390,821
Prior Year	220,152	35,490	58,810	17,091	60,689			392,232
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	2,142					2,142	2,142
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	2,142					2,142	
Conv. Total	0	2,142						2,142
Prior Year	0	1,847						1,847

Converted Total 919,165

Consumer 656,227
Food Service 262,938

Consecutive Sales - 12 Months Month Ending August 31, 2018

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	748	0				748	748
Large	0	3,536	0				3,536	3,536
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	640	918	0				1,558	2,281
Colossal	0	918	0				918	918
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	640	6,120	0				6,760	
Conv. Total	1,363	6,120	0					7,483
Prior Year	1,963	6,078	0					8,041
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	3,374	445,188	6,980				455,542	456,427
Medium	84,841	1,668,686	6,211				1,759,738	1,852,921
Large	17,112	2,748,860	16,691				2,782,663	2,794,989
Ex. Large	35,448	1,303,744	0				1,339,192	1,379,213
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	9,923	293,619	0				303,542	314,745
Colossal	4,791	74,089	0				78,880	84,289
Sup. Colossal	0	3,108	0				3,108	3,108
Green Ripe Whole	0	125,138	0				125,138	125,138
Total	155,489	6,662,432	29,882				6,847,803	
Conv. Total	331,036	6,662,432	17,361					7,010,830
Prior Year	331,532	6,891,361	15,775					7,238,668
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	12,055	204	0	0	3,760		16,019	32,822
Sliced	962,669	378,666	1,002,007	0	1,603,791		3,947,133	4,264,839
Chopped	11,804	1,768	0	226,927	0		240,499	225,280
Total	986,528	380,638	1,002,007	226,927	1,607,551		4,203,651	
Conv. Total	2,555,171	447,433	685,373	175,868	659,096			4,522,941
Prior Year	2,461,178	420,550	737,417	156,404	691,606			4,467,154
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	25,119					25,119	25,119
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	25,119					25,119	
Conv. Total	0	25,119						25,119
Prior Year	0	27,200						27,200

Converted Total 11,566,372

Consumer 8,678,802
Food Service 2,887,569